

# Dynamics 365 Business Central 2022 Wave 2

Dynamics User group 8.11.2022

Aina Gjøstøl

Channel Sales, Business Applications

Microsoft

[Aina Gjøstøl | LinkedIn](#)



- Aina Gjøstøl  
Channel Sales SMB, Business Applications
- Worked in Microsoft Norway since Jan. 2020
- Worked with CRM and ERP since 2012

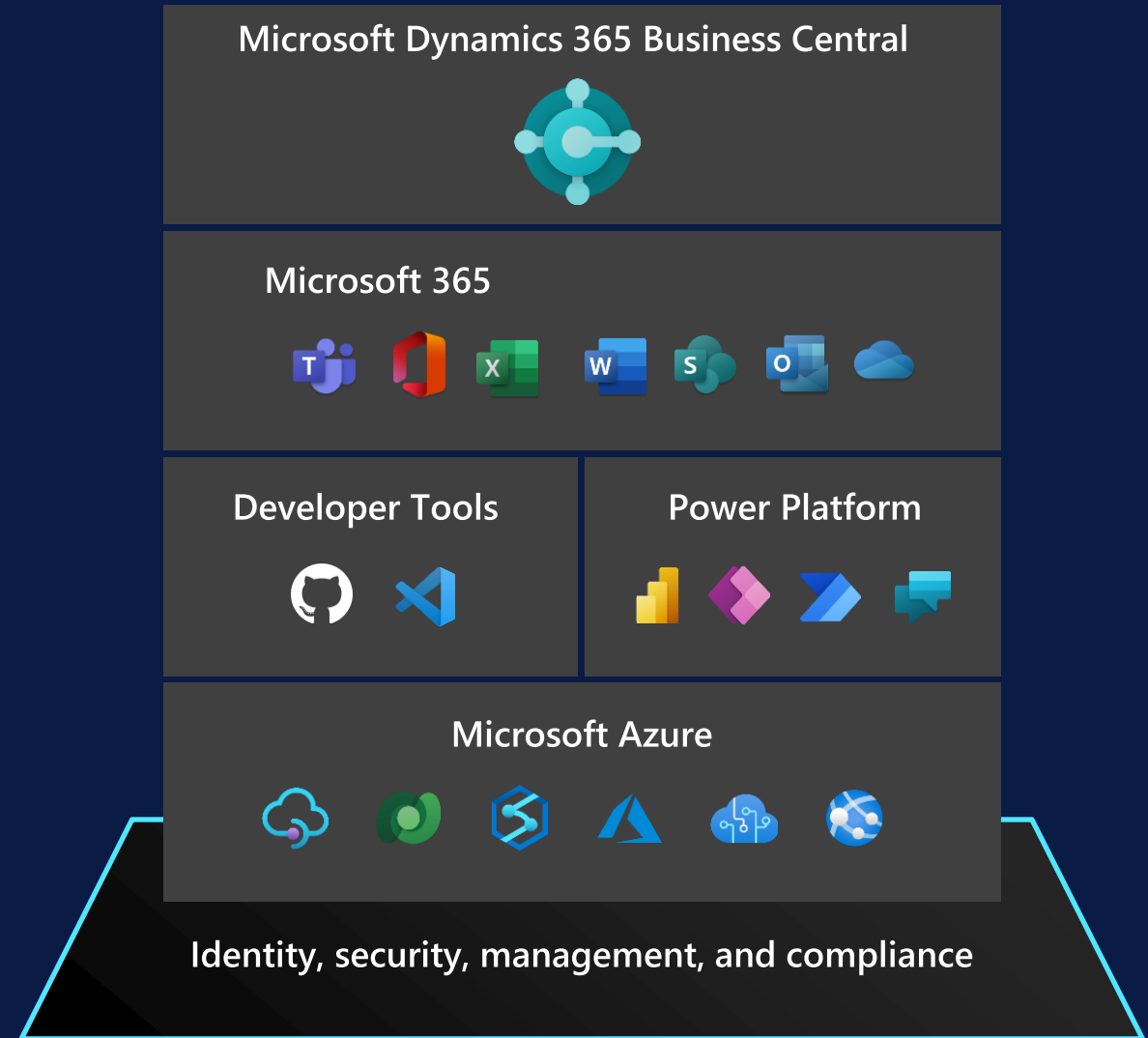


# Dynamics 365 Business Central Strategy and Roadmap

Aina Gjøstøl



Dynamics 365 Business Central outcompetes with the only **fully integrated stack**, on the world's **most secure cloud**



## Business Central online momentum

- 2019
- Now

1,400+ → 3,800+

Partners selling Business Central

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450+ → 2,700+

# solutions on AppSource

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More than 60%

Customer growth year-over-year

**We listen and we  
deliver**

**67**

Ideas delivered on average pr. release

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**27%**

Votes represented by delivered ideas

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**[aka.ms/bcideas](https://aka.ms/bcideas)**

Want to shape the future ?

 Microsoft Dynamics 365

# Join the Business Central User Insights Panel

Participate in shaping the future of Business Central



[aka.ms/bcuserinsights](https://aka.ms/bcuserinsights)

# Business Central roadmap

## 2022 release wave 2 investment areas

### Seamless service operation

- Performance
- Resource governance

### Continued fundamentals investments

- Security
- Privacy
- Compliance

### Onboarding

New in-app extension experience  
Improvement to onboarding framework

### Navigation

Action bar improvements

### Reporting

Improved Excel report layouts

### Power Platform

New features for connector  
Improved Dataverse capabilities

### Finance and Supply Chain enhancements

### Teams

Pin as a tab

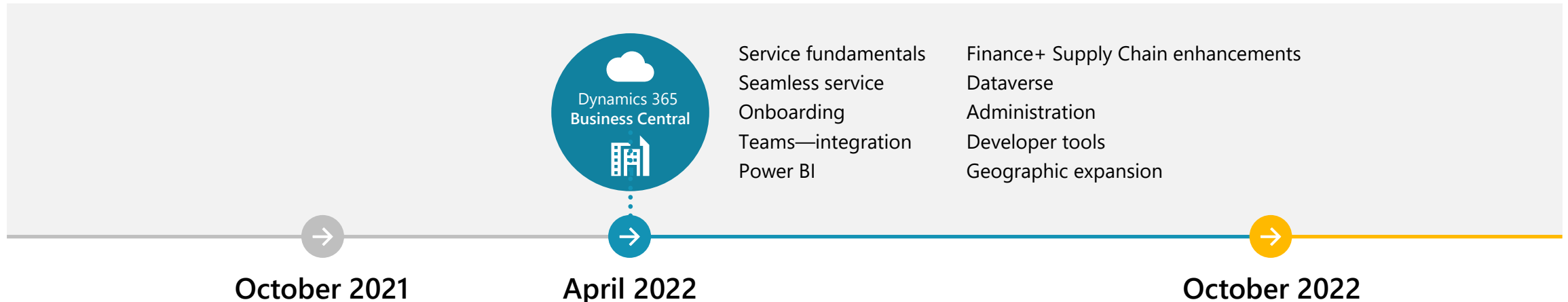
### Developer tools

Productivity and performance

### Administration

Improved permissions management  
New Delegated Admin capabilities  
Telemetry (dashboards)  
Communication and notifications

### Geographic expansion



<https://aka.ms/BCReleasePlan>

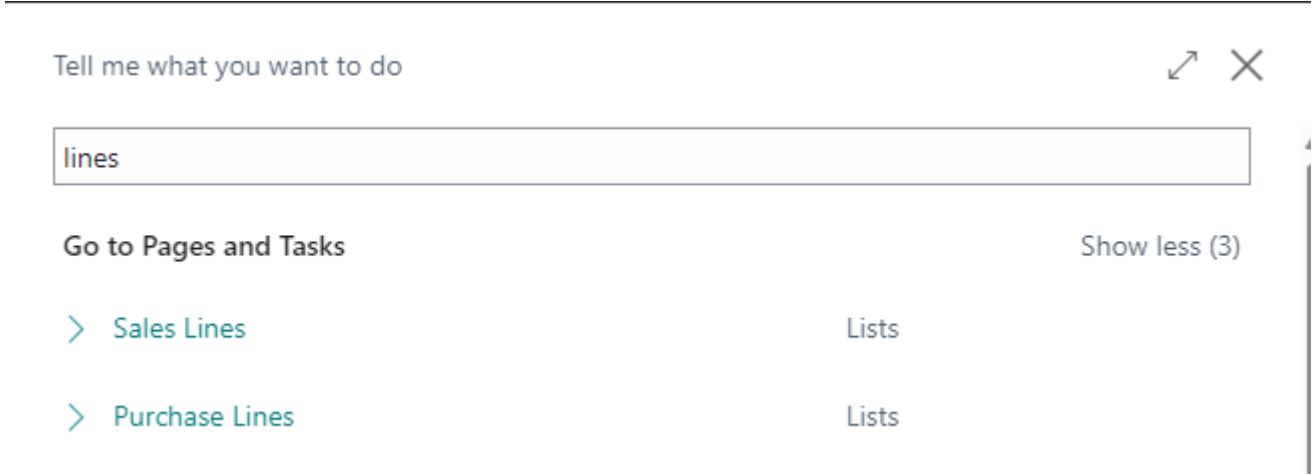
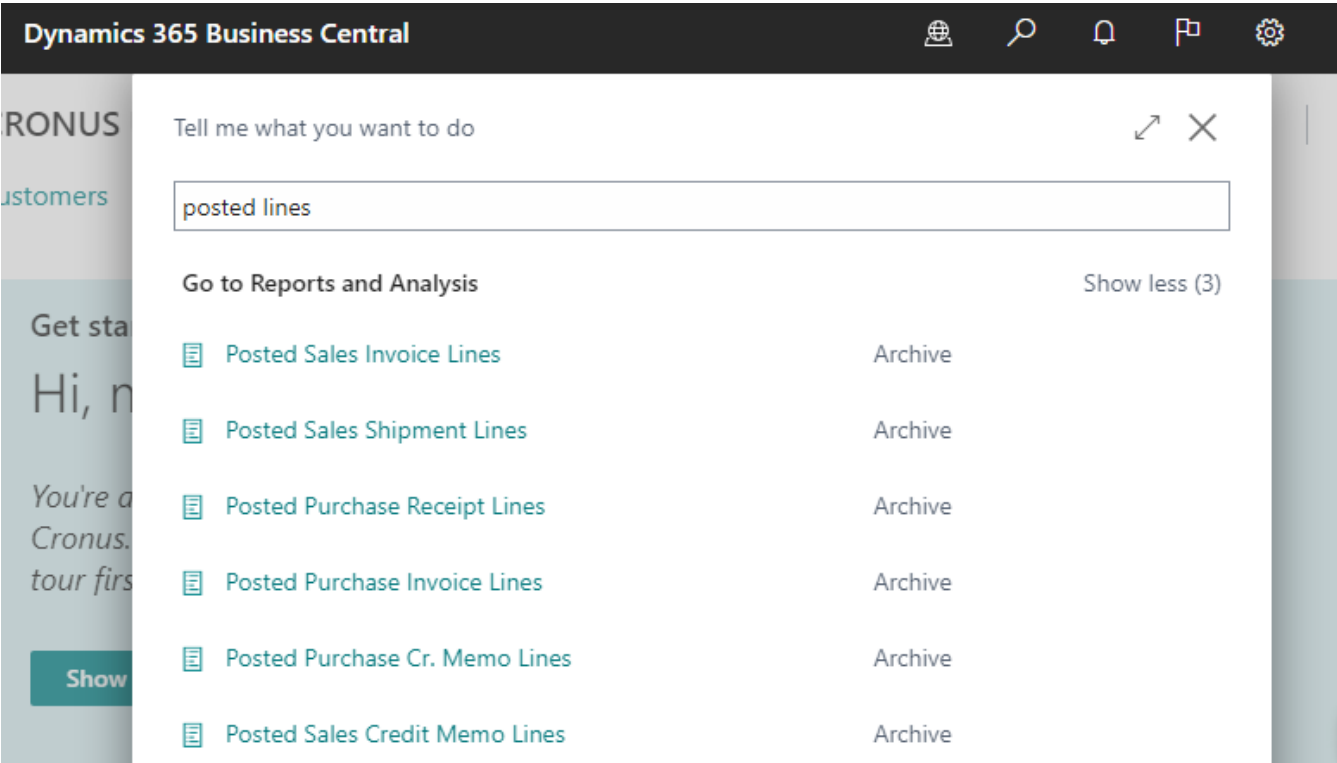


# Find posted and non-posted document lines in search

New pages with posted and non-posted document lines

Search in posted and non-posted document lines and set filters

Easily find and bookmark entries for later analysis



## Set VAT date

Before either Document date or Posting date

## Now ability to set a specific VAT date

## Extended text functionality for VAT clauses

## Use extended text to specify VAT clauses

## Specify sales and purchases documents where the extended text is shown

Purchase Order

106001 · Fabrikam, Inc.

Home Prepare Print/Send Request Approval Order More options

Post... Create Whse. Receipt Send Intercompany Purchase Order  
Release Create Inventory Put-away/Pick... Archive Document

### General

Show more

Vendor Name	Fabrikam, Inc.	Vendor Invoice No.	5755
Contact	Krystal York	Vendor Shipment No.	
Document Date	4/8/2022	Status	Open
VAT Date	4/8/2022		

< April 2022 >

Su	Mo	Tu	We	Th	Fr	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

Go to today Done

Type	Description	Location Code	Bin Code
→ Item	ATHENS Desk		

# Payment Reconciliation

Reverse Payment reconciliation journal

# Bank reconciliation

Improvement to data in test report

Exclude reversed entries



G/L Registers



Search

Home

Report

Reverse

More options



Reverse Register...



Correct Dimensions

Bank Acc. Reconciliation

SAVINGS · 1

Home Bank Matching Show More options

Transfer to General Journal... Suggest Lines... Post

General

Bank Account No.

Statement No.

Statement Date

Bank Statement Lin

Transaction Date

Suggest Bank Acc. Recon. Lines

Use default values from Last used options and filters

Options

Statement Period

Starting Date 6/1/2021

Ending Date

Exclude Reversed Entries

OK Cancel

0.00

0.00

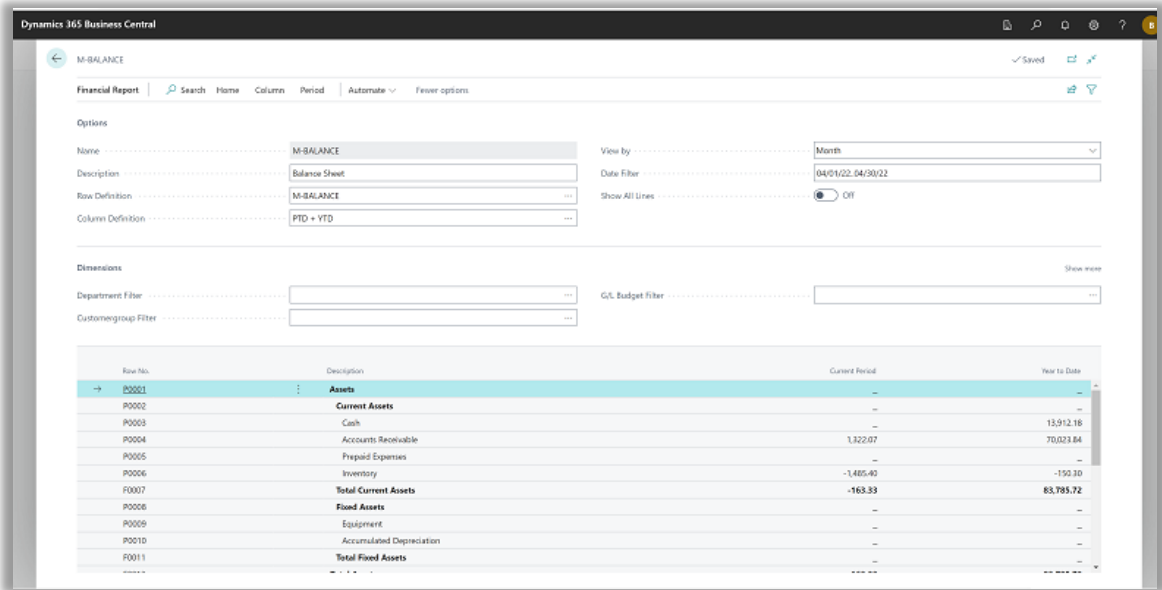
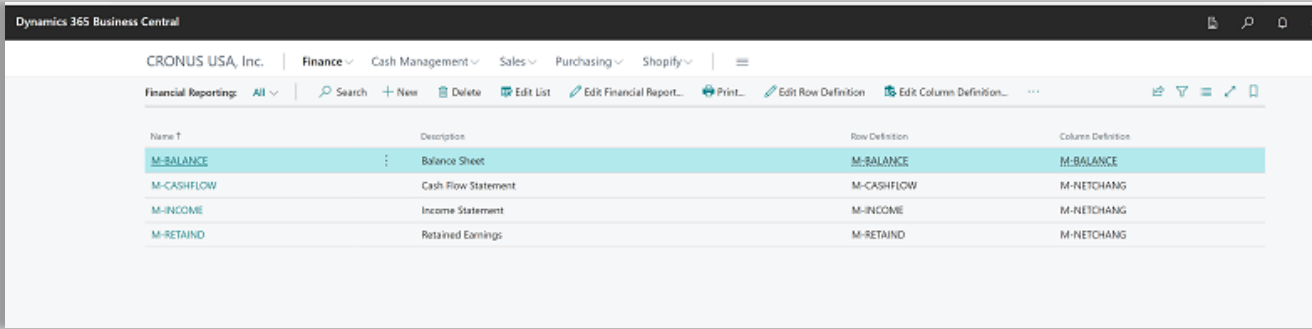
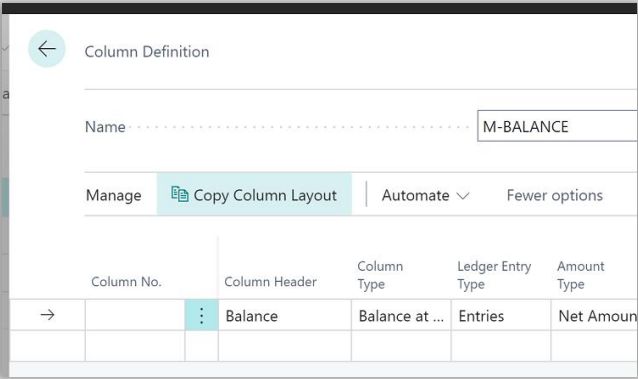
Document No.

# Financial reporting replaces account schedules

Renamed from Account Schedules to Financial Reporting

Copy column definitions

Ability to export /import definitions across companies/environments

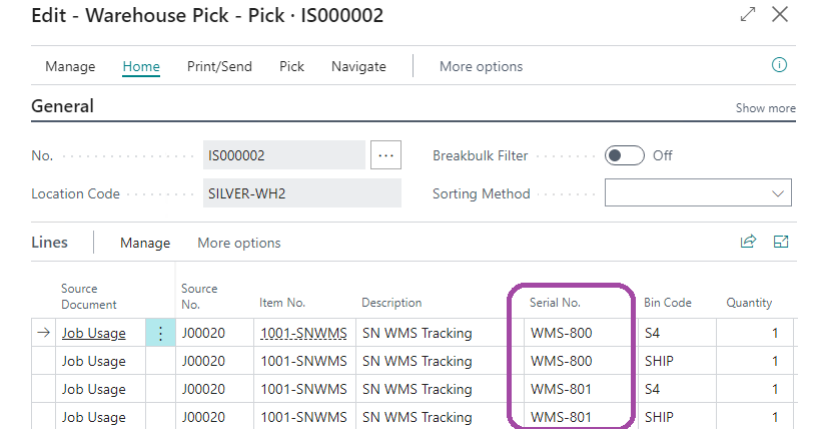
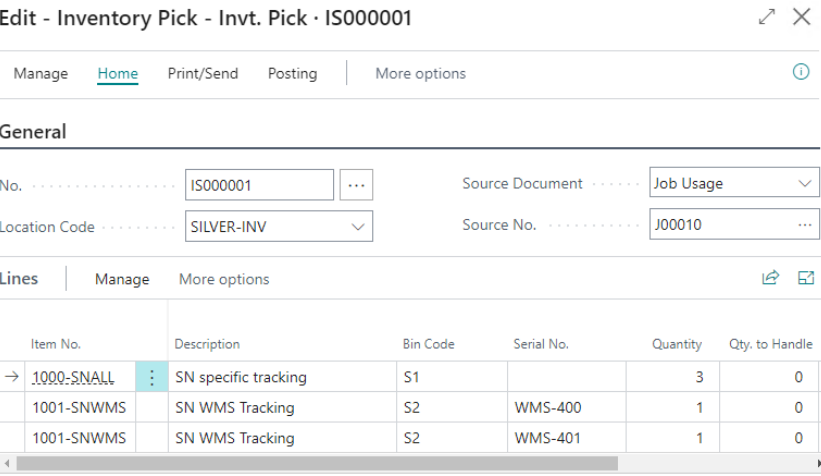
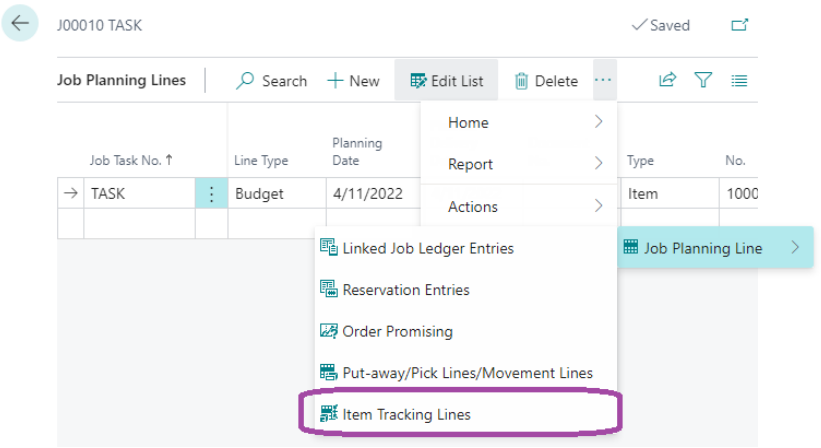


# Track items that are used in projects, including picks

Define LOT, Serial number, or package details on the job planning line.

Access the Item Tracking Window from the Job planning lines directly

Item tracking available for lines of type **Budget** and **Both budget and Billable**



# Post Item charges for each step of a process

New Quantity to handle in the Item charge Assignment page.

Now possible to assign item charges allocated to one line.

(E.g. you only receive one line and can associate the item charge with an amount that reflects the single line or number of items)

Purchase Order

106006 · Fabrikam, Inc.

Home

Prepare

Print/Send

Request Approval

Order

More options

Post...

Release

Create Whse. Receipt

Create Inventory Put-away/Pick...

Send Inter

General >

Lines	Manage	Line	Functions	Order	Fewer options			
Type	No.	Description	Quantity	Direct Unit Cost Excl. Tax	Qty. to Receive	Qty. to Invoice	Qty. to Assign	Item Charge Qty. to Handle
Item	1896-S	ATHENS Desk	1	780.70			0	0
Item	1900-S	PARIS Guest Ch...	10	150.30	10	10	0	0
→ Charge...	JB-FREIGHT	Freight Charge (...)	1	789.00	1	0.65814	1	0.65814

## Edit - Item Charge Assignment (Purch) - JB-FREIGHT Freight Charge (JB-Spedition)

Manage 

Suggest Item Charge Assignment... Get Receipt Lines Get Sales Shipment Lines ...

Applies-to Doc. Type	Item No.	Description	Qty. to Assign	Qty. to Handle	Qty. Assigned	Amount to Assign	Amount to Handle
→ Order	1896-S	ATHENS Desk	0.34186			269.73	0.00
Order	1900-S	PARIS Guest Chair,	0.65814	0.65814		519.27	519.27
	Assignable	To Assign	Rem. to Assign	To Handle	Rem. to Handle		
Total (Qty.)	1	1	0	0.65814	0.34186		
Total (Amount)	789.00	789.00	0.00	519.27	269.73		

# Improve Productivity

Webclient and navigation

Finance and operations

Collaboration and M365

**Finance improvements**



# Mandatory entry of variant codes

Configure if variant code should be mandatory on documents and journals

Setup in Inventory Setup

Only used if variant is available

Inventory Setup

General

Posting

Journal Templates

More options

General

Show more

Automatic Cost Posting

Off

Automatic Cost Adjus...

Always

Default Costing Meth...

FIFO

Prevent Negative Inve...

Off

Variant Mandatory if E...

On

Variant Mandatory if Exists

Specifies whether a variant must be selected if variants exist for an item. This is the default setting for all items. However, the same option is available on the Item Card page for items. That setting applies to the specific item.

Learn more

Item Card

SP-SCM1006 · AutoDripLite

Home

Item

Prices & Discounts

Request Approval

More options

Item

Show more

No.

SP-SCM1006

Base Unit of Measure

PCS

Description

AutoDripLite

Item Category Code

CM\_CONSUM

Blocked

Off

Variant Mandatory i...

Default (Yes)

Default (Yes)

No

Yes

Type

Inventory

Sales Order

S-ORD101005 · Adatum Corporation

Home

Report

Release

Posting

Prepare

Order

Request Approval

Print/Send

Navigate

General

Customer Name

Adatum Corporation

Order Date

5/11/2022

Contact

Robert Townes

Status

Open

Lines

Manage

More options

Type	No.	Variant Code	Item Reference No.	Description
Item	SP-SCM1006	RED		AutoDripLite - Red
→ Item	SP-SCM1006	*		AutoDripLite

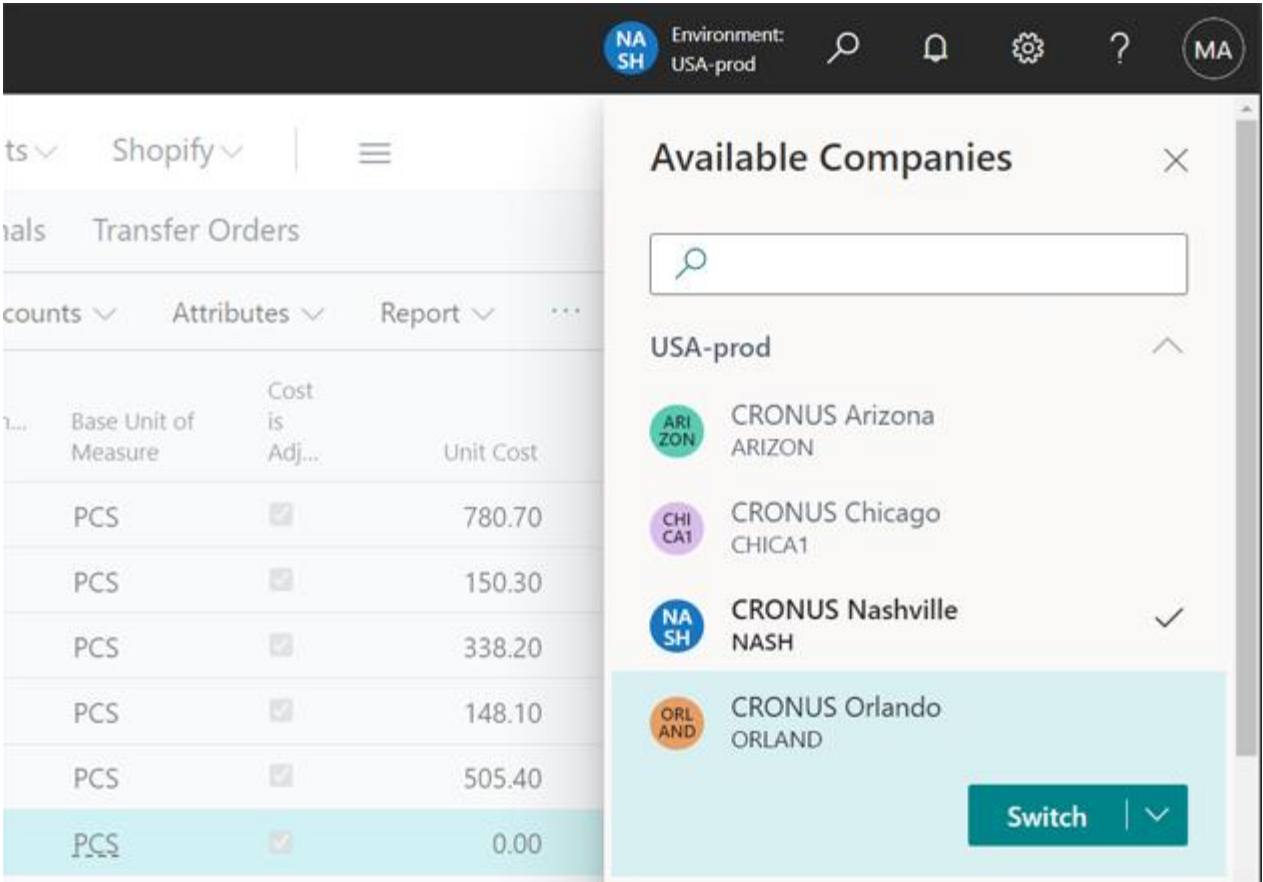
# Switch companies across environments

## Visual cues in the app bar

Activate the company switcher pane from anywhere in Business Central, either from the app bar or using the **Ctrl+O** keyboard shortcut.

Search for companies you have access to, grouped by environment, including production and sandbox environments within your organization.

Switch company in the current browser tab or open the selected company in a new tab to multitask or compare data side by side.



# Shopify Connector improvements (Released in W1)

## W1

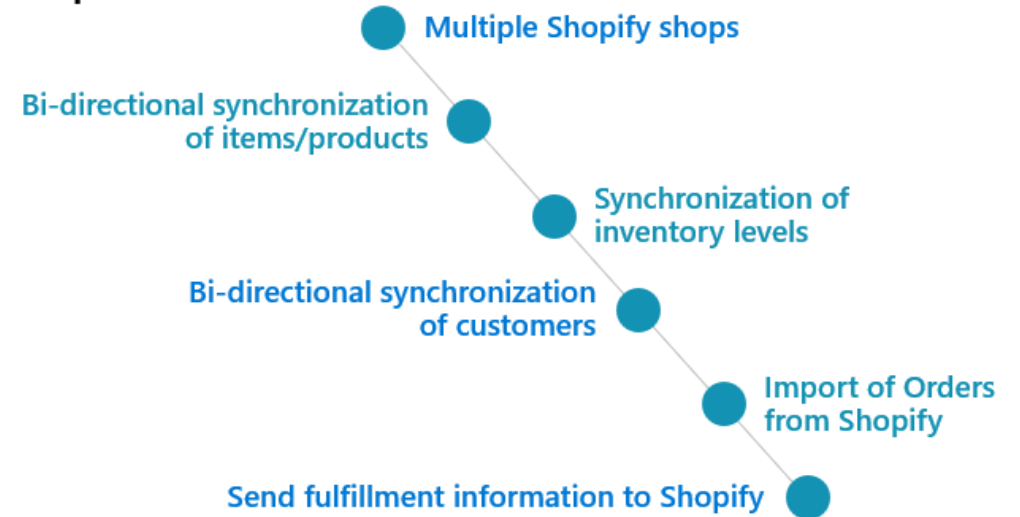
Synchronize order, stock and customer information.

Supports multiple pricing structures, currencies, companies and entities.

## W2

Improvements to the user interface based on customer feedback

### Capabilities

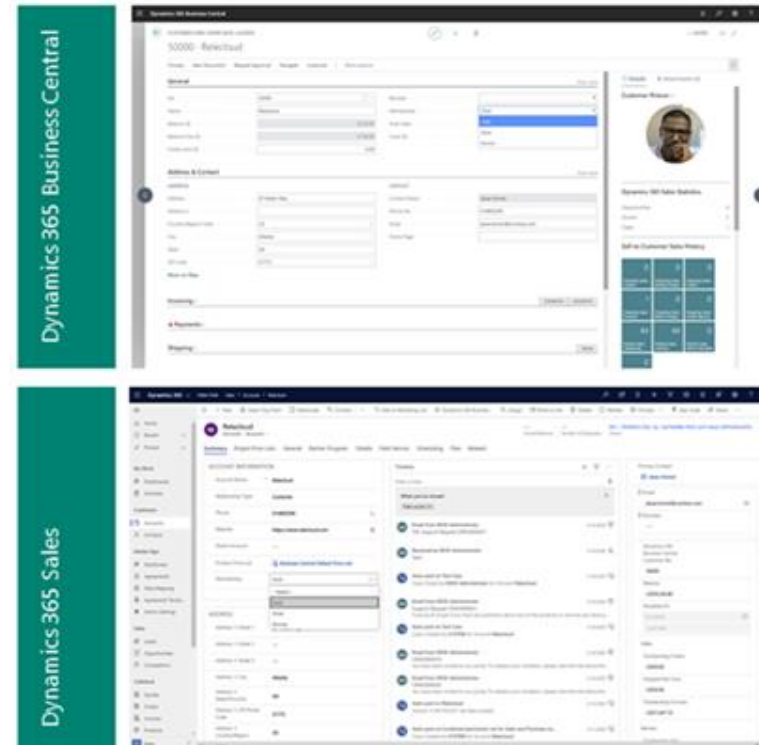


# Integration with D365 CE (Sales) and Dataverse

Now possible to sync changes to sales documents

New possibilities when connecting Power Apps and Power Automate to BC using Dataverse or connector

- Connector now released
- Simple to get header and lines
- “Listen” for changes in Dataverse and get “signal”



Membership: Gold  
Total Sales: Gold  
Costs (€): Gold

Membership: Gold  
--Select--  
Gold  
Silver  
Bronze

ADDRESS  
Address 1: Street 1

# Vision a Glimpse further into the future

(Not mapping to any booked  
plans of specific dates)



## World class user experience

Business Central will be the easiest to use business application suite, delightful, efficient, “video-game” fast, powerful, simple to discover, and quick to onboard.



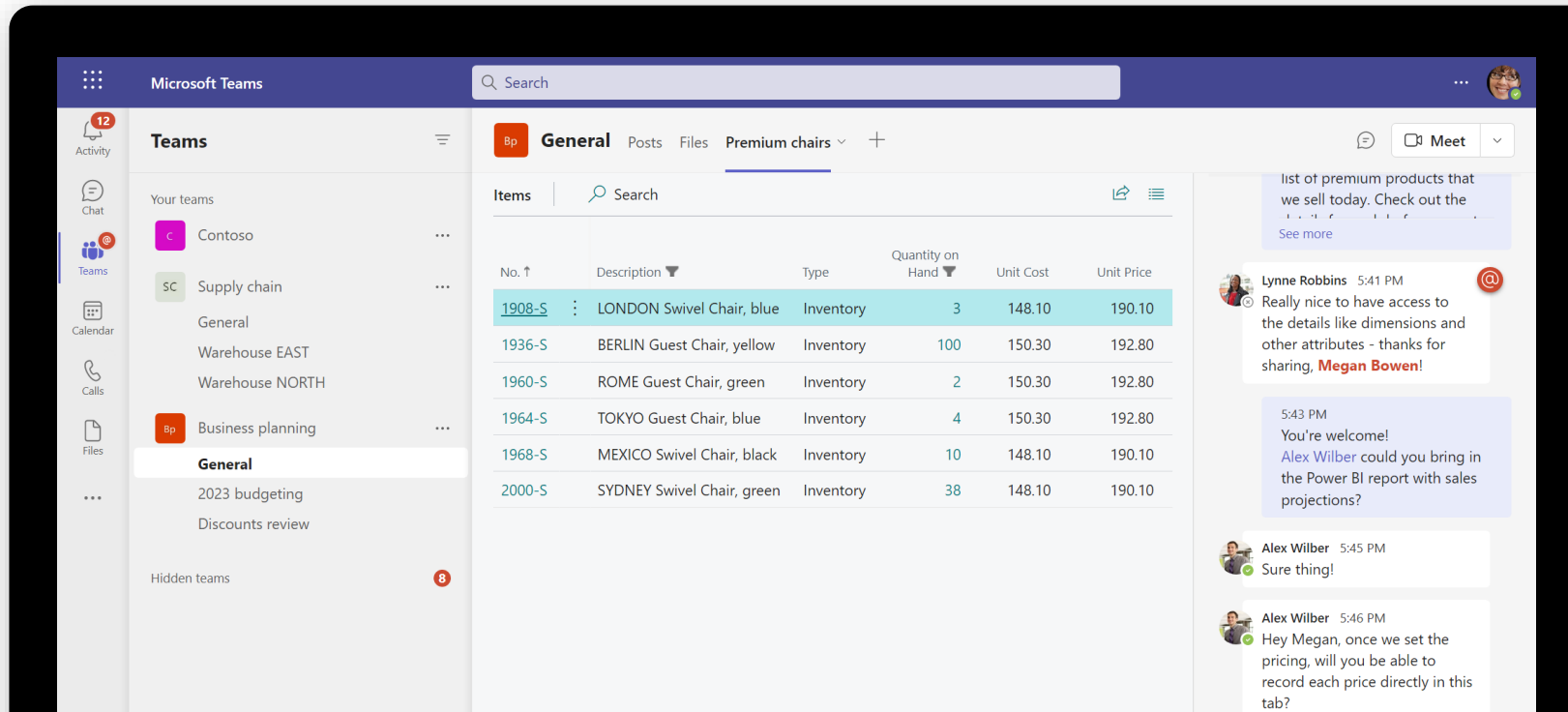
## Connected

The world’s data will seamlessly integrate into Business Central, such as banking, invoicing, commerce, shipping, procurement, IoT data, sensors, and large datasets (e.g., Census data, currencies, weather, taxes, traffic, etc.).



## Predictive era

With connected data the user experience turns upside down, where AI augments human intelligence to optimize processes, make predictions, delight customers, and revolutionize how business is run.



# Announcing: access Business Central with your Microsoft 365 license

Generally available November 4<sup>th</sup> 2022

Access Business Central  
with your Microsoft 365 license

- Read only access, no edit rights

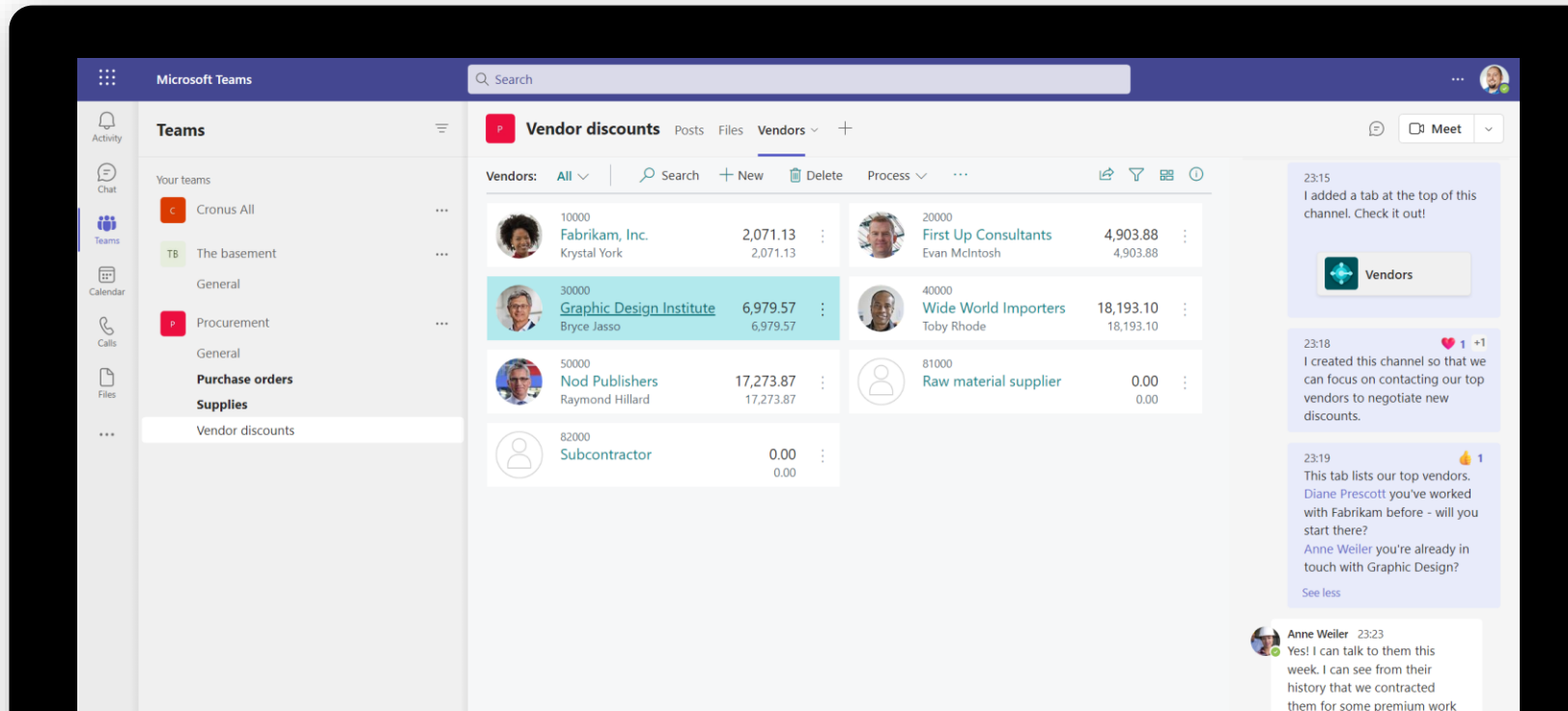
# Demo Collaboration



# Productivity with M365

# Thank you!

- Aina Gjøstøl  
Channel Sales, Business Applications  
Microsoft



# Announcing: embed business data in Microsoft Teams tabs

Generally available November 4<sup>th</sup> 2022

# Take advantage of the whole stack



## OUTLOOK

RESPOND TO  
BUSINESS INQUIRIES FASTER



## TEAMS

DATA-DRIVEN  
TEAM DECISIONS



## EXCEL

ANALYZE AND EDIT  
VOLUME DATA



## WORD

AUTHOR BEAUTIFUL  
BUSINESS DOCUMENTS



## ONEDRIVE

SHARE AND  
CO-AUTHOR IN THE CLOUD

- Email logging
- **Contact insights**
- **Inline document preview**
- **Compose assistance**

- **Business contact search**
- **Share cards to Teams from Business Central**
- Link previews
- **Business data in Tabs**

- Export any list
- **Edit and publish to Business Central**
- Customizable report templates
- **Organizational data types**

- Customizable Email templates
- Customizable report templates

- View business documents online
- **Share files from Business Central**

# Modern action bare & Power Automate

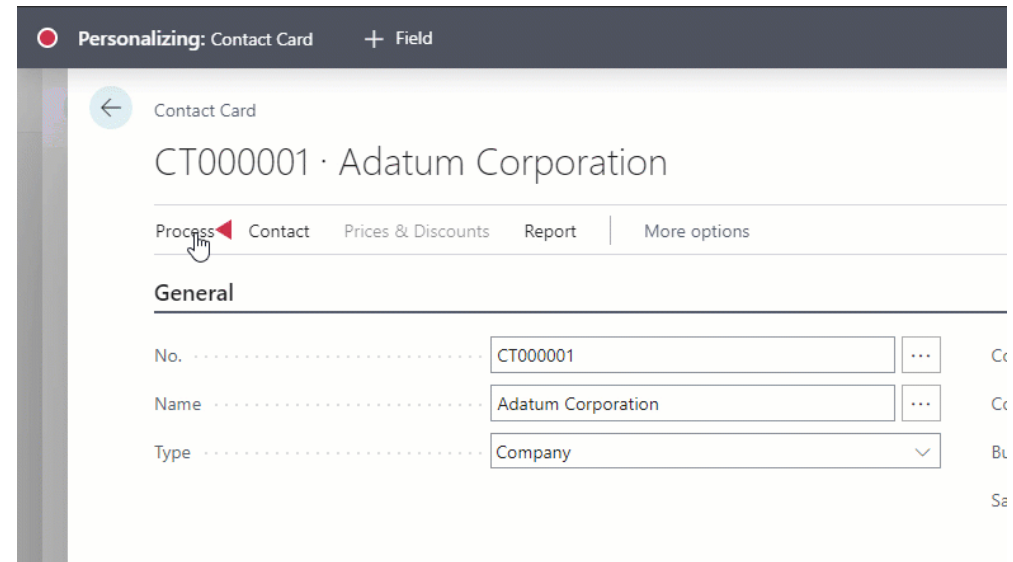
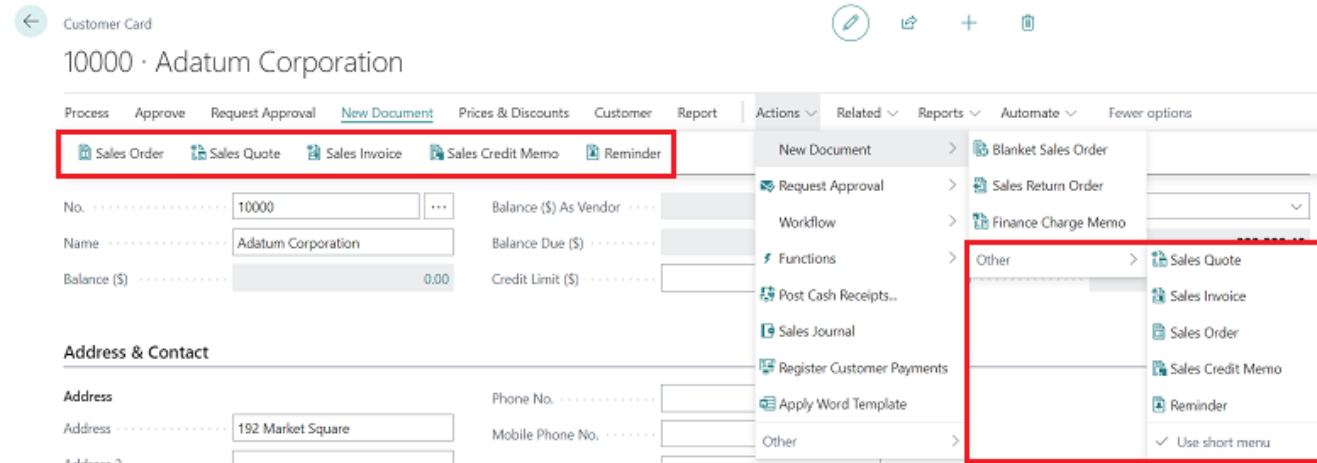
Improved navigation aligned with other MS applications

The 95% most used actions are now in more prominent places

“Split” buttons for quick access to related functions

Support for personalization of actions

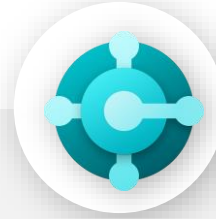
Directly invoke a Power Automate flow on all pages.





Looking in the crystal ball

# Demo collaboration



**BC**  
Predict payment



**Outlook**

Request for Quote  
Quote created in BC  
Specifications attached



**OneDrive**

Specification from  
quote shared



**Teams**

Quote shared for  
pricing advice



**Excel**

Update quote in  
Excel



**Word**

Quote document  
attached to mail