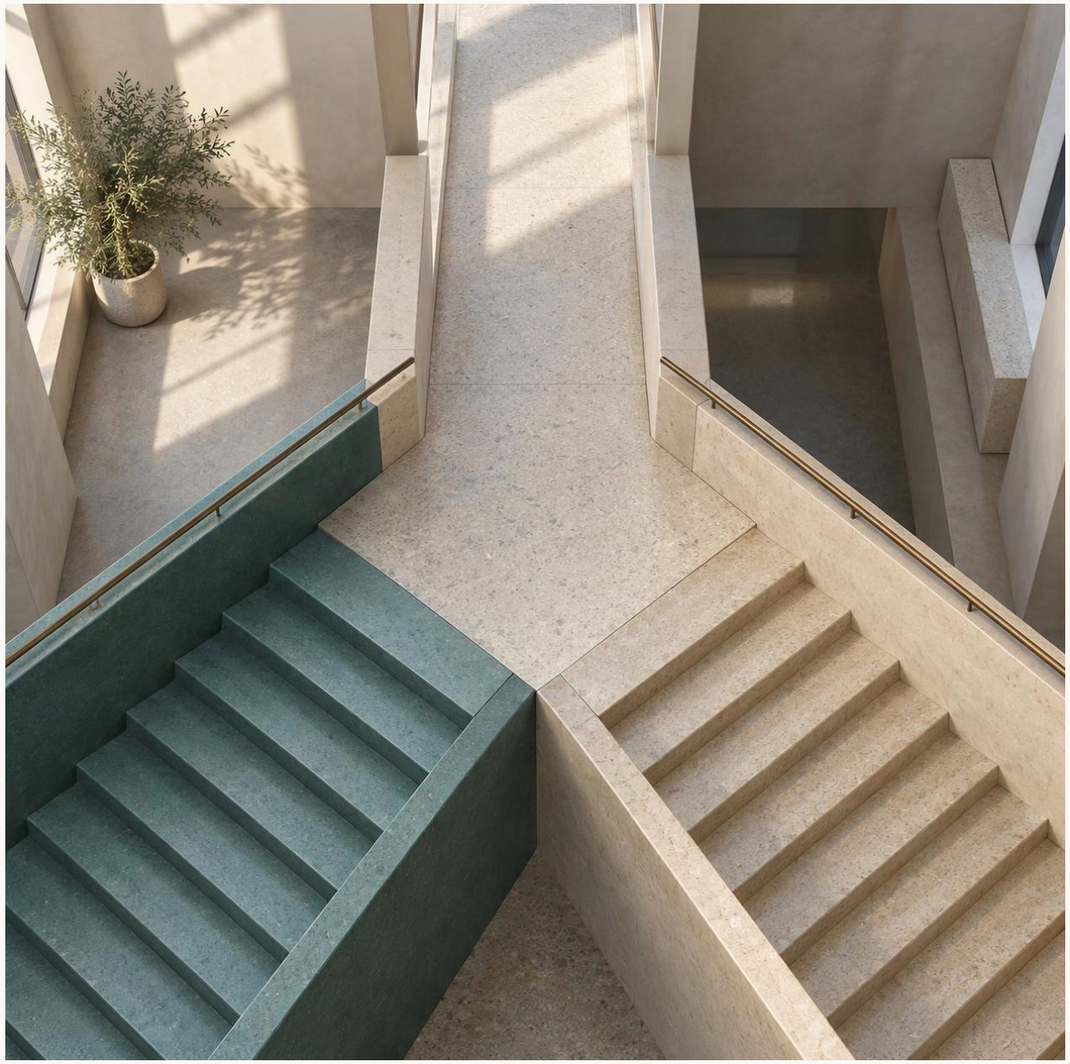
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Demo på DynUG høstkonferanse

Én leverandørreise. To perspektiver

Fra registrering til ordrebekreftelse

Ny leverandør. Færre omveier. Bedre samarbeid.



Knut Undheim og Adam Vesterberg

25. november 2026

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Demo med skjermbilder

Gjennomgangen bygger på et pågående kundeprosjekt.

For å ivareta kundens anonymitet viser vi prosessen med skjermbilder i stedet for en live-demo.



Fra Vendor Collaboration til Supplier Engagement

Innkjøper

Supplier Engagement-app på Power Platform

Leverandør

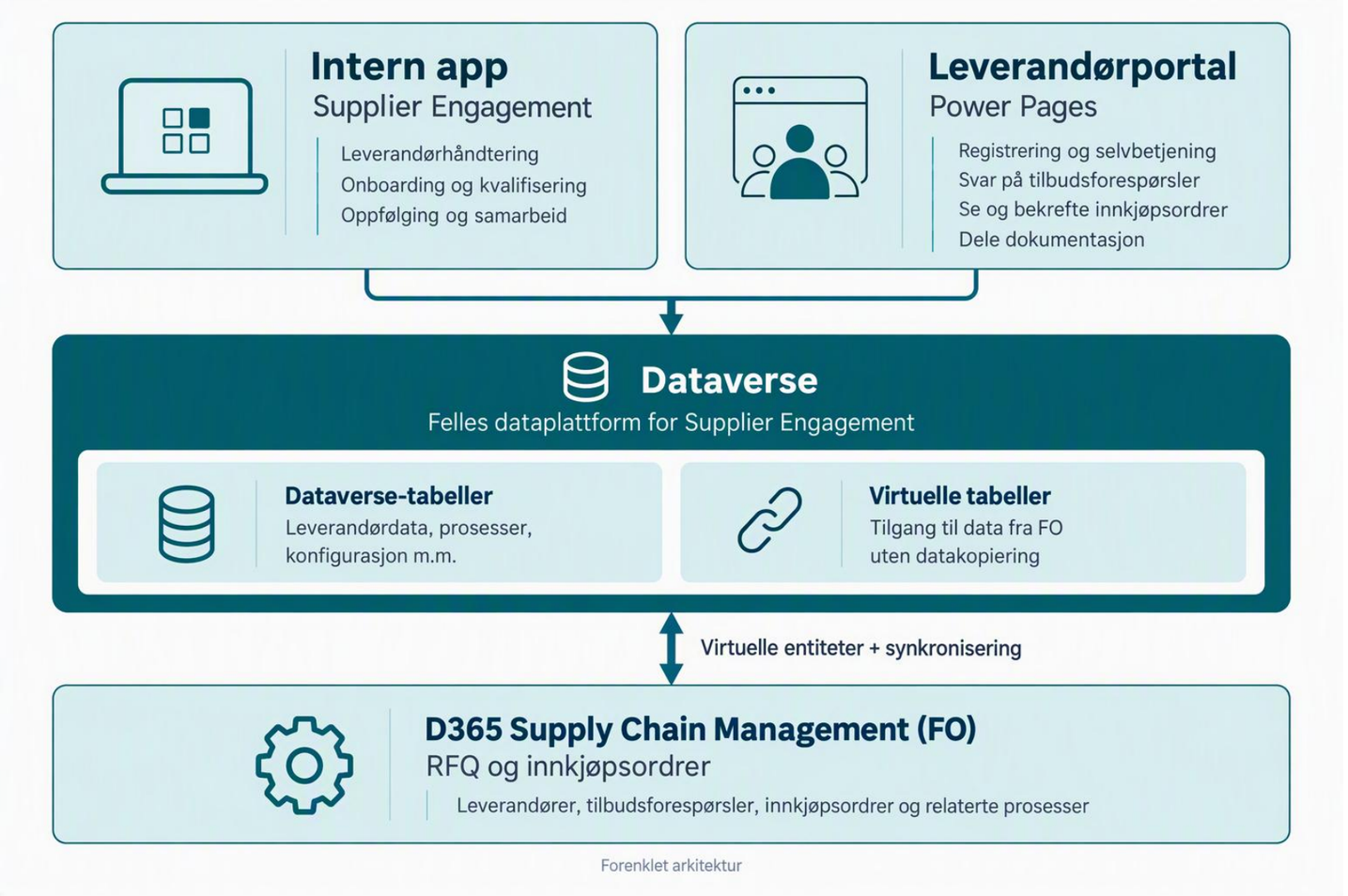
Leverandørportal på Power Pages

Fortsatt koblet til FO

RFQ og innkjøpsordrer i Supply Chain Management

Dataverse-integrasjon

Virtuelle tabeller for FO-data. Egne Dataverse-tabeller og synkroniseringslogikk.



Én leverandørreise. To perspektiver

Demoen viser samspillet mellom leverandør og innkjøper.

	01 Bli leverandør Registrering, onboarding og kvalifisering	02 Gi et tilbud Forespørsel, dialog og tilbud	03 Bekrefte ordren Innkjøpsordre og ordrebekreftelse
Leverandøren Gir opplysninger og svarer i portalen	**Registrere og sende inn** Fylle ut skjema og laste opp dokumentasjon	**Lese forespørselen og gi tilbud** Se RFQ, avklare spørsmål og sende tilbud	**Gjennomgå og bekrefte ordren** Lese innkjøpsordren og bekrefte mottak
Innkjøperen Styrer prosessen i Supplier Engagement og FO	**Vurdere og kvalifisere** Kontrollere opplysninger, vurdere risiko og godkjenne	**Sende RFQ og vurdere tilbud** Sende forespørsel, følge dialog og vurdere tilbud	**Følge opp innkjøpsordren** Sende ordre og følge opp ordrebekreftelsen

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En ny leverandør ønsker å samarbeide med oss

Demoen følger leverandøren gjennom hele reisen, fra begge perspektiver.

Gammel og ny løsning

Først sammenligner vi portalene. Deretter viser vi den nye løsningen i praksis.

GAMMEL LØSNING

Vendor Collaboration

Dynamics 365 Supply Chain Management

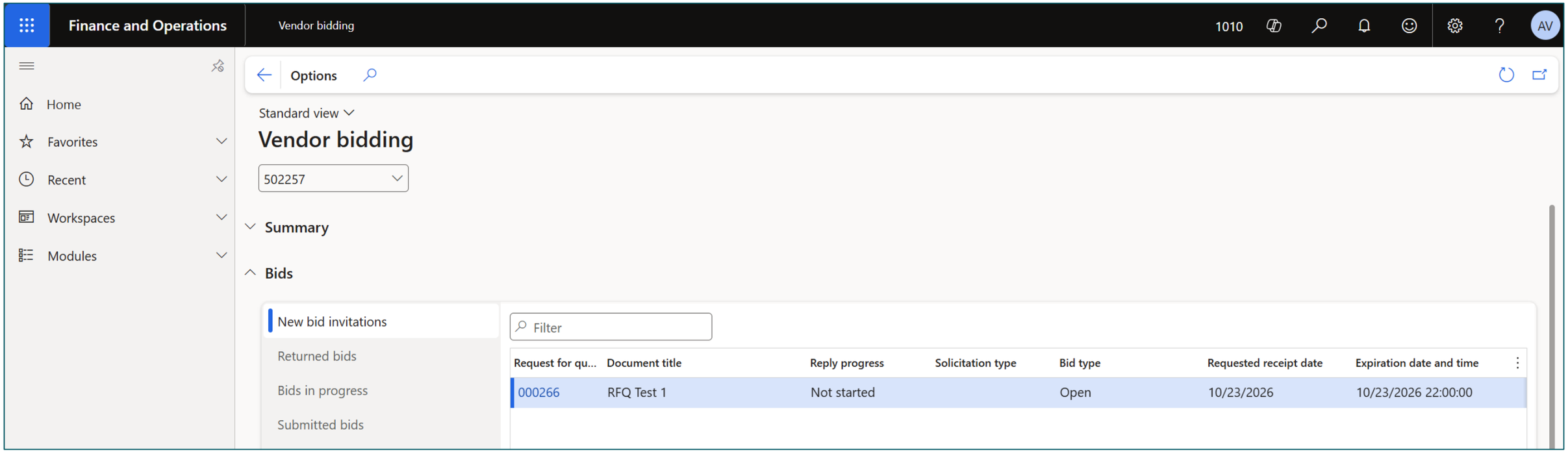
NY LØSNING

Supplier Portal

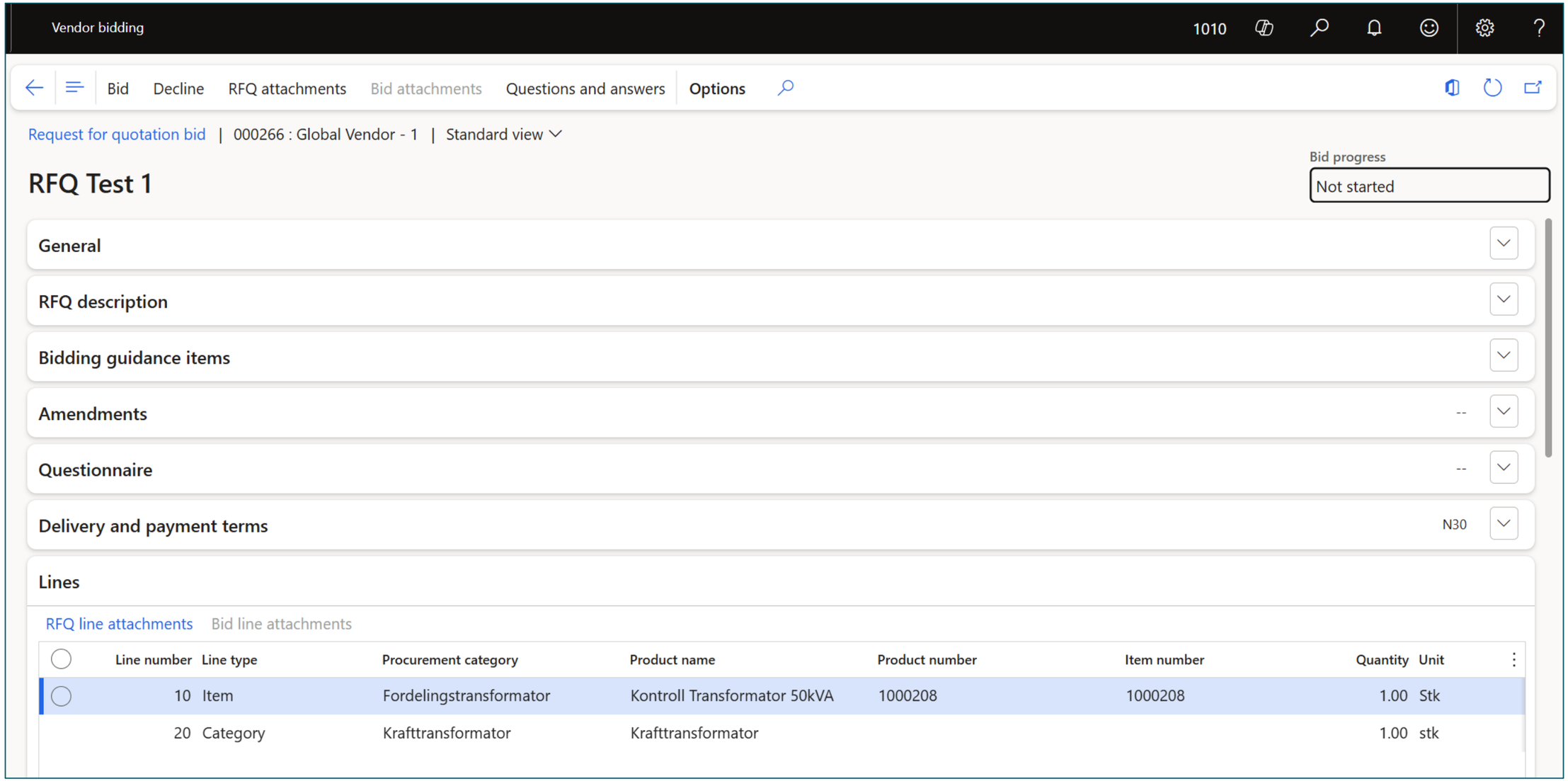
Power Pages, koblet til Dynamics 365



Vendor collaboration portal vs Supplier portal

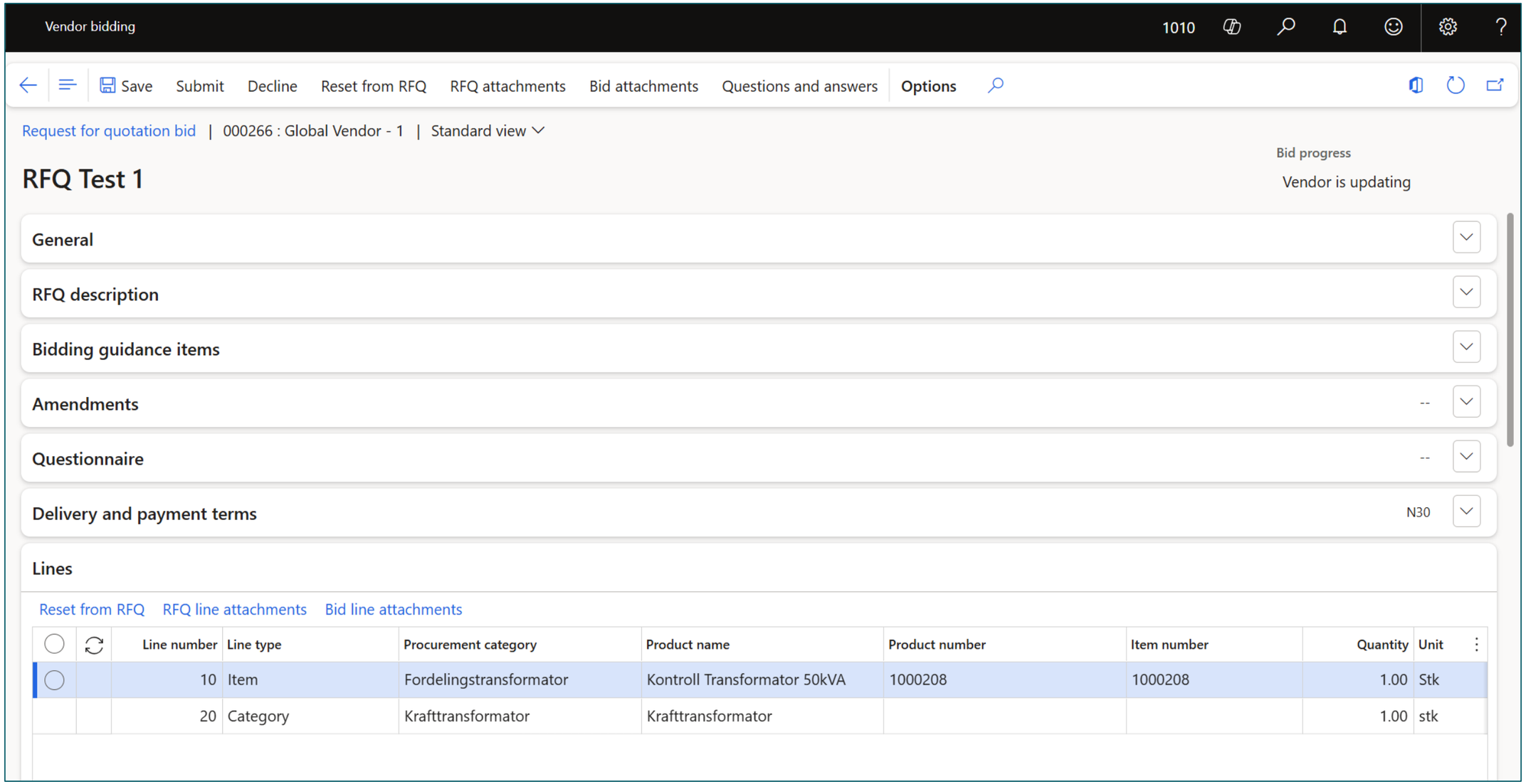


Vendor collaboration portal vs Supplier portal



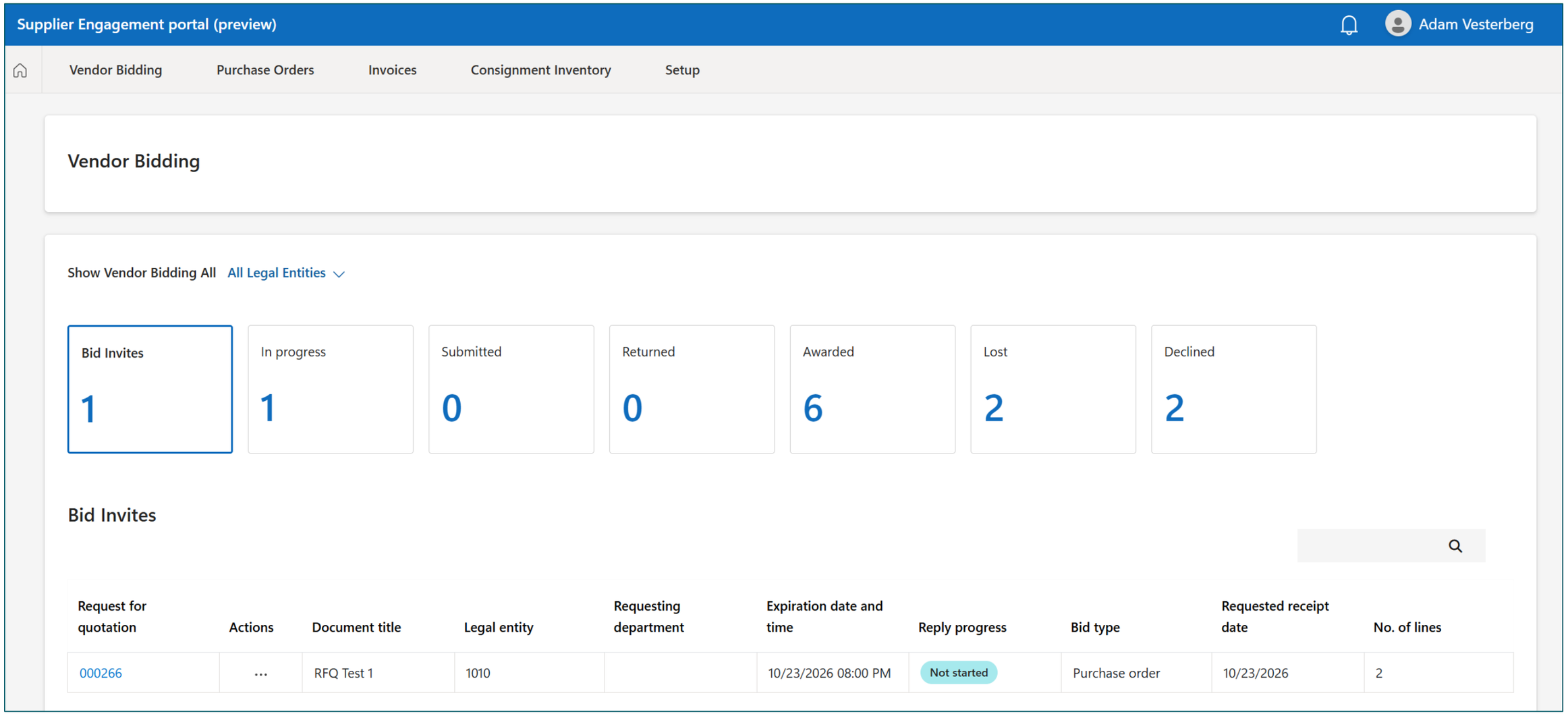
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Vendor collaboration portal vs Supplier portal

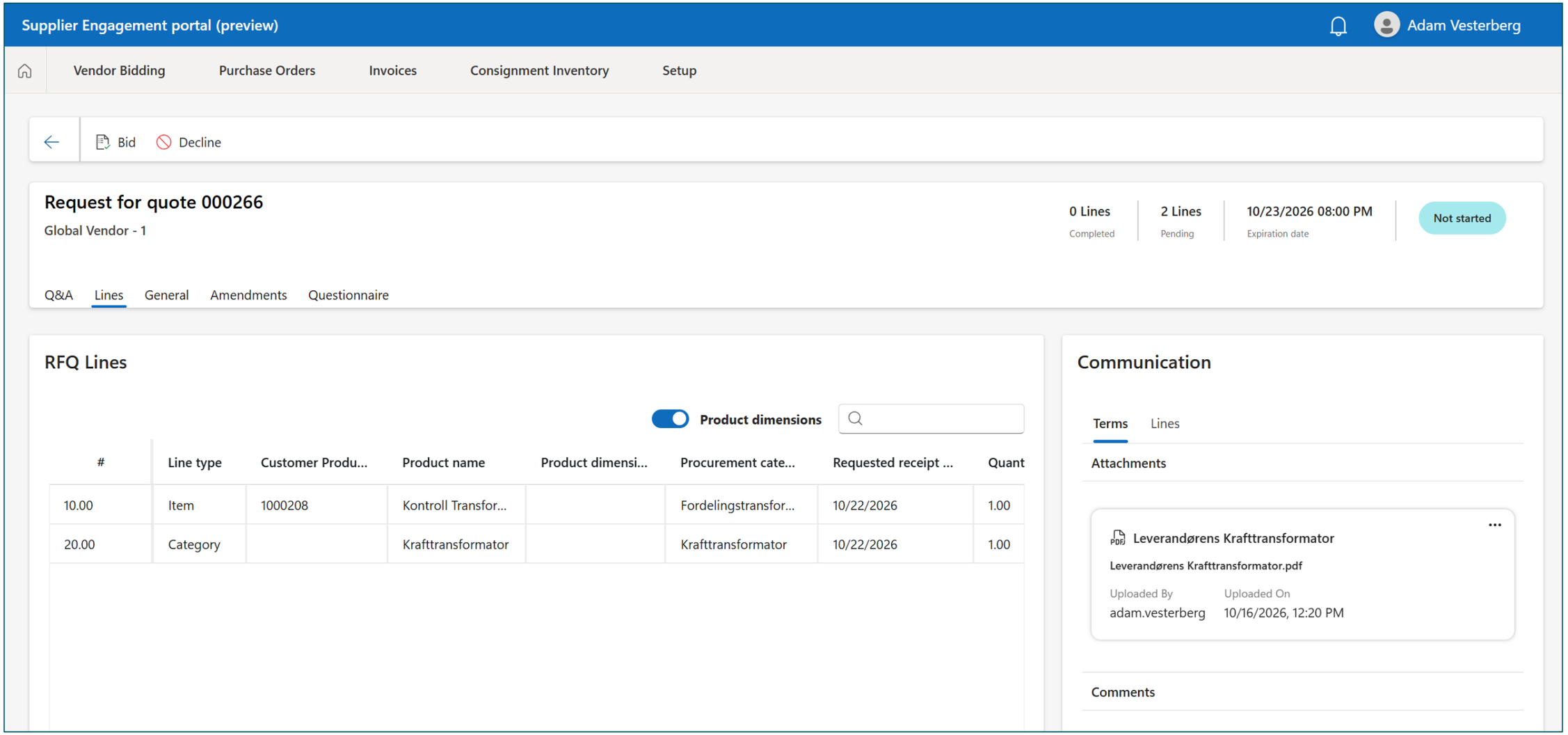


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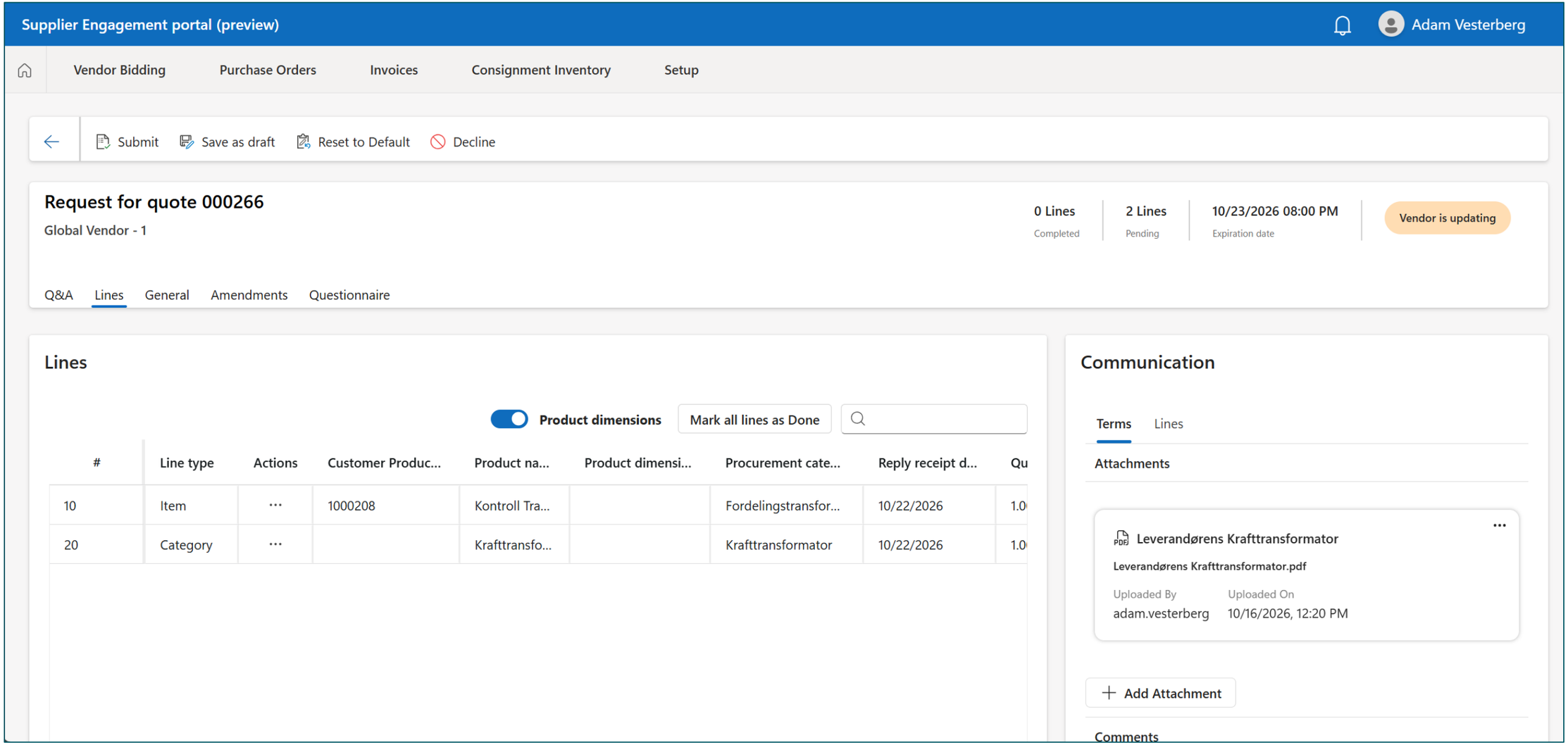
Vendor collaboration portal vs **Supplier portal**



Vendor collaboration portal vs **Supplier portal**



Vendor collaboration portal vs **Supplier portal**



Én leverandørreise. To perspektiver

Del 1 av 3: Bli leverandør

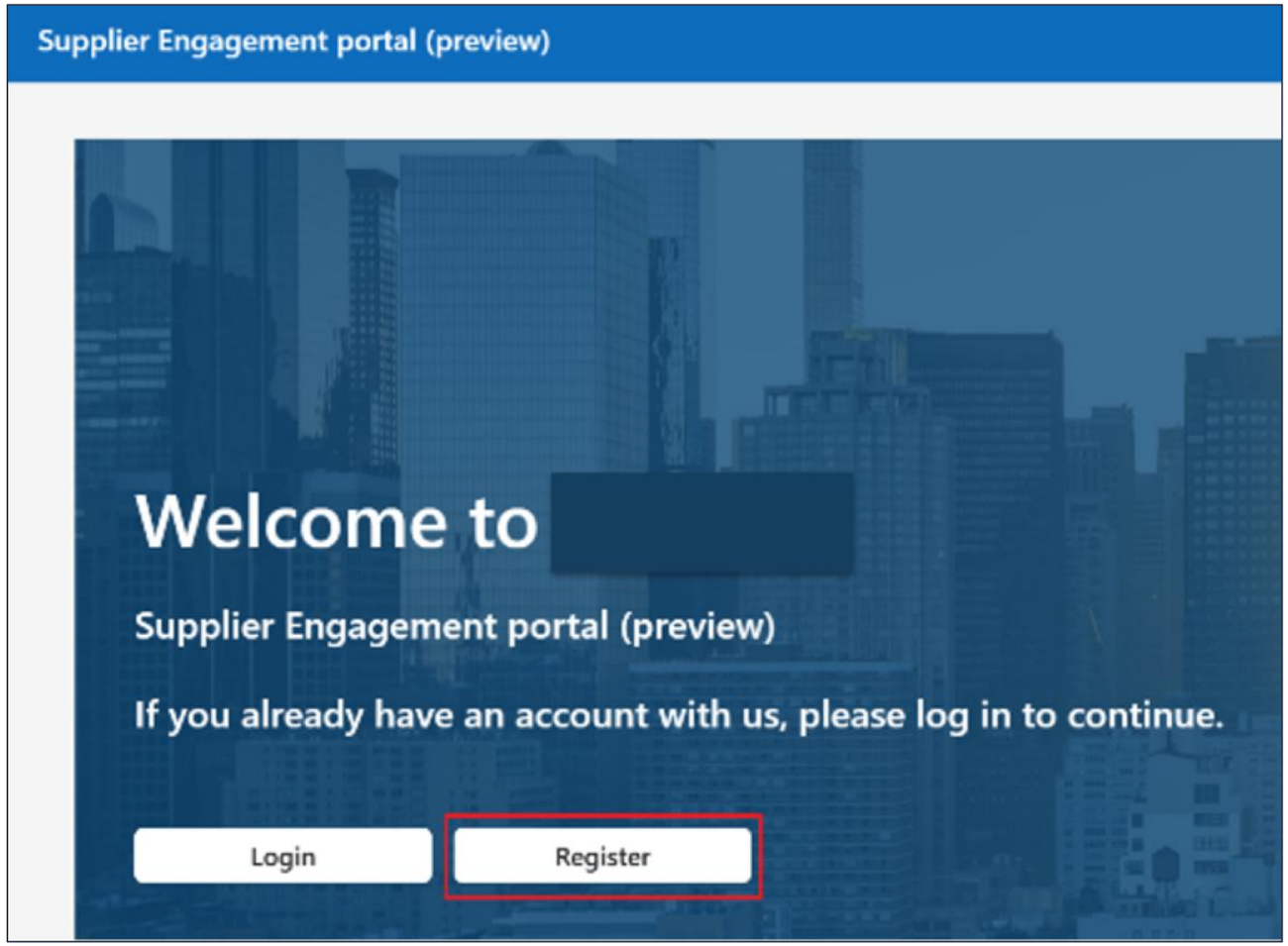
	01 Bli leverandør Registrering, onboarding og kvalifisering	02 Gi et tilbud Forespørsel, dialog og tilbud	03 Bekrefte ordren Innkjøpsordre og ordrebekreftelse
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En ny leverandør ønsker å samarbeide med oss

Demoen følger leverandøren gjennom hele reisen, fra begge perspektiver.

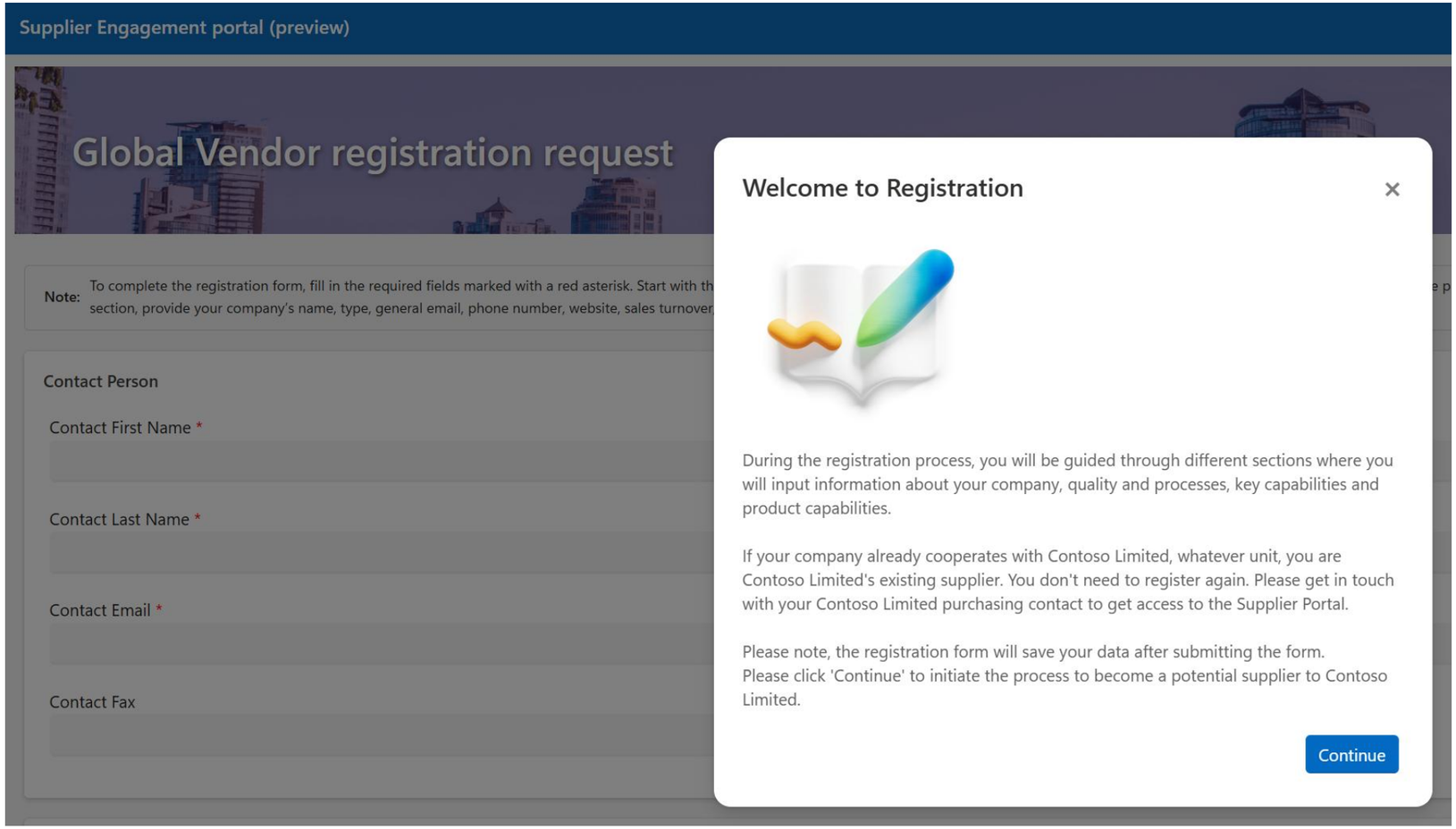
Registration request (Anonymous)



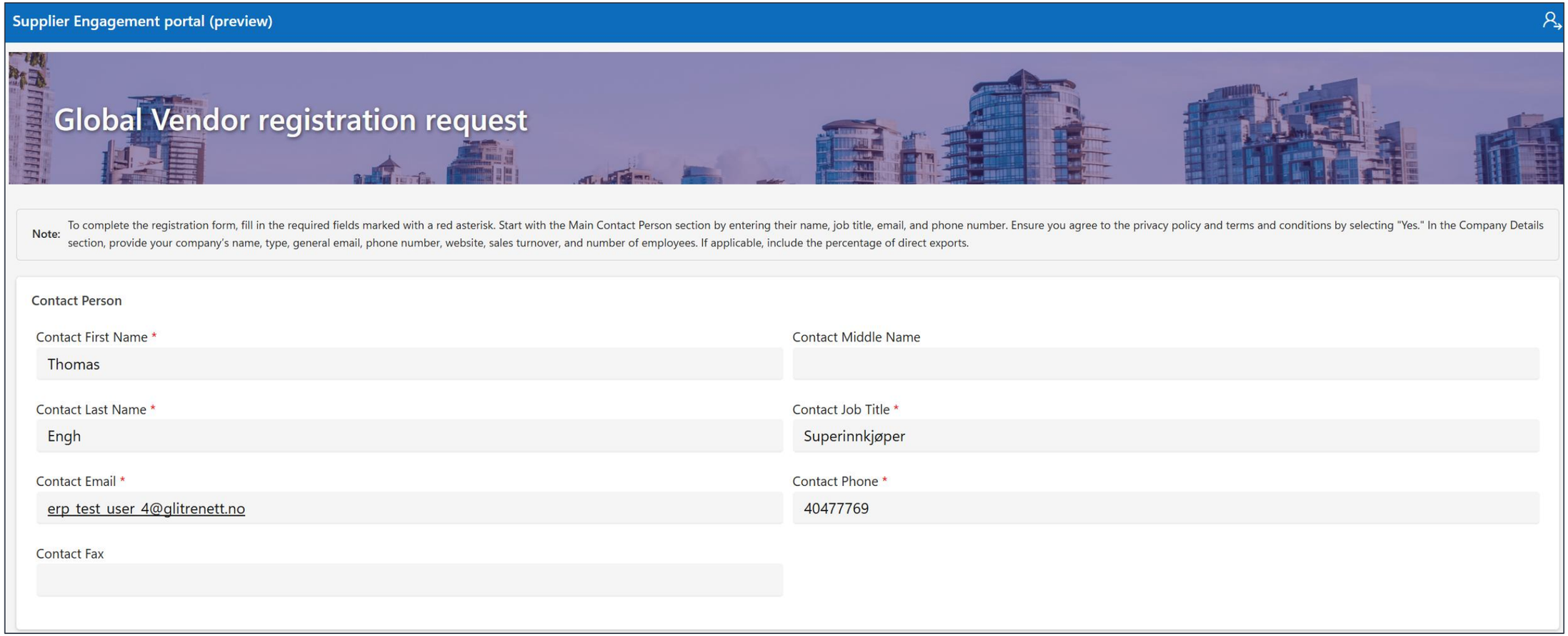
- Access Supplier Portal and press Register

Registration request (Anonymous)

- Welcome Wizard

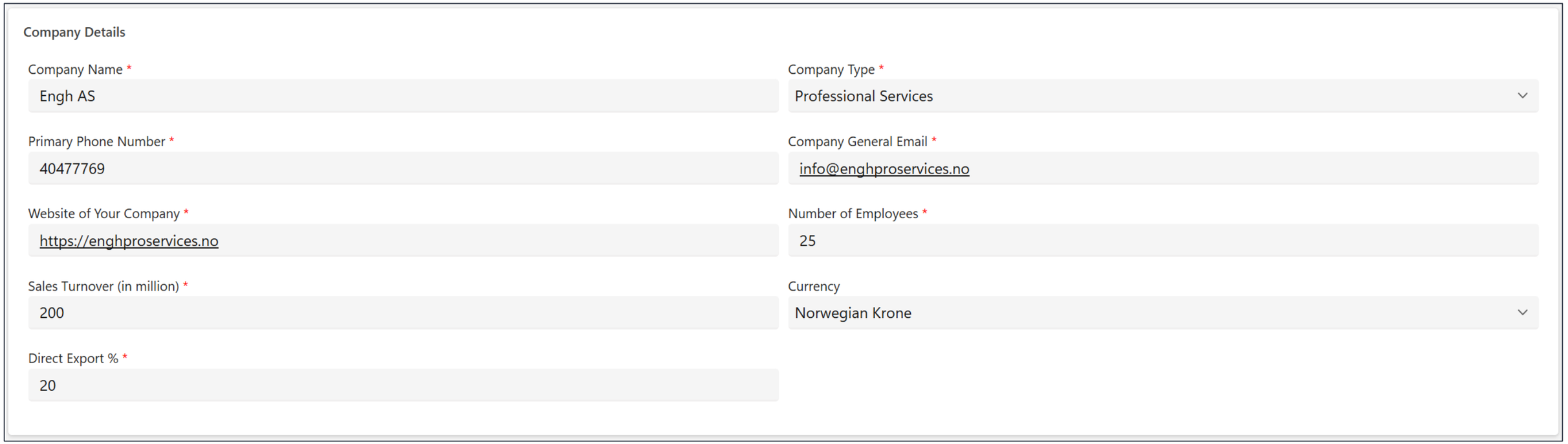


Registration request (Anonymous)



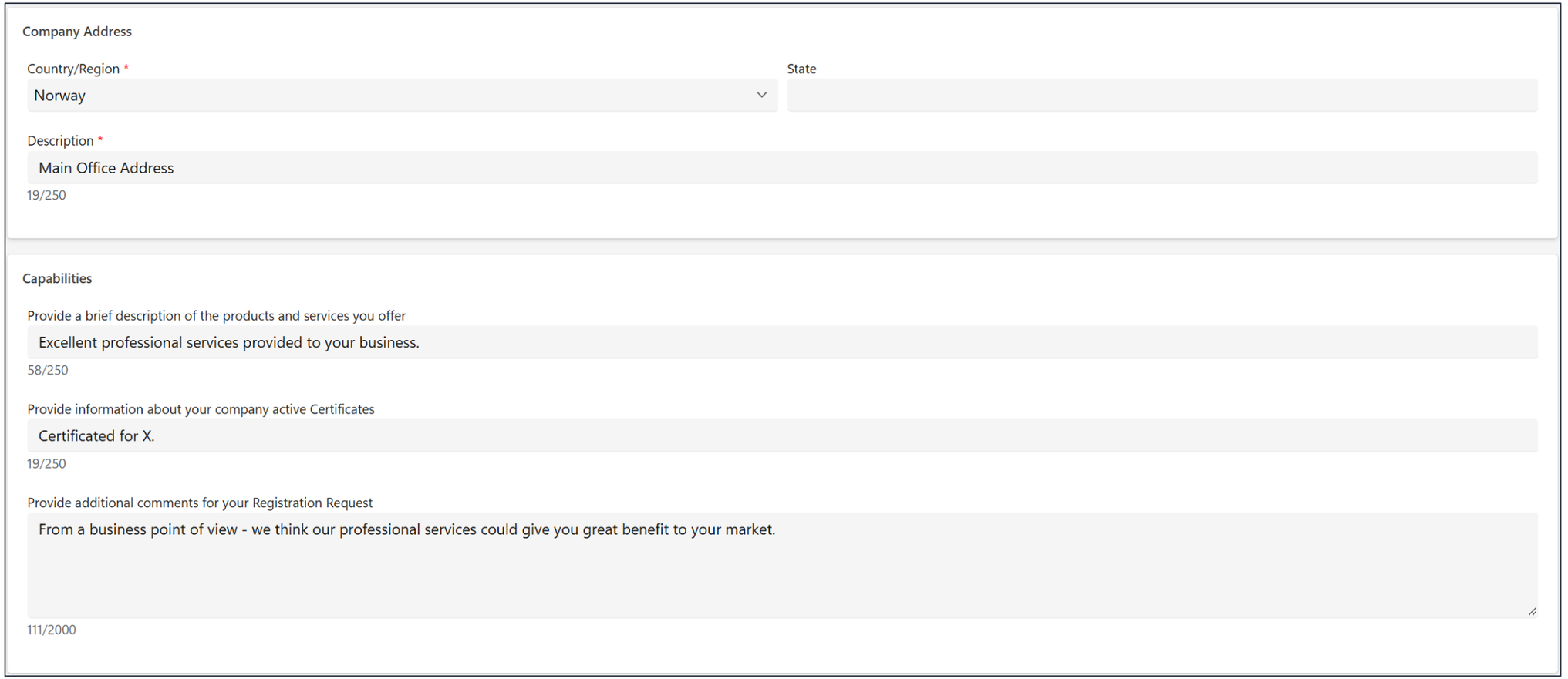
- Contact Person

Registration request (Anonymous)



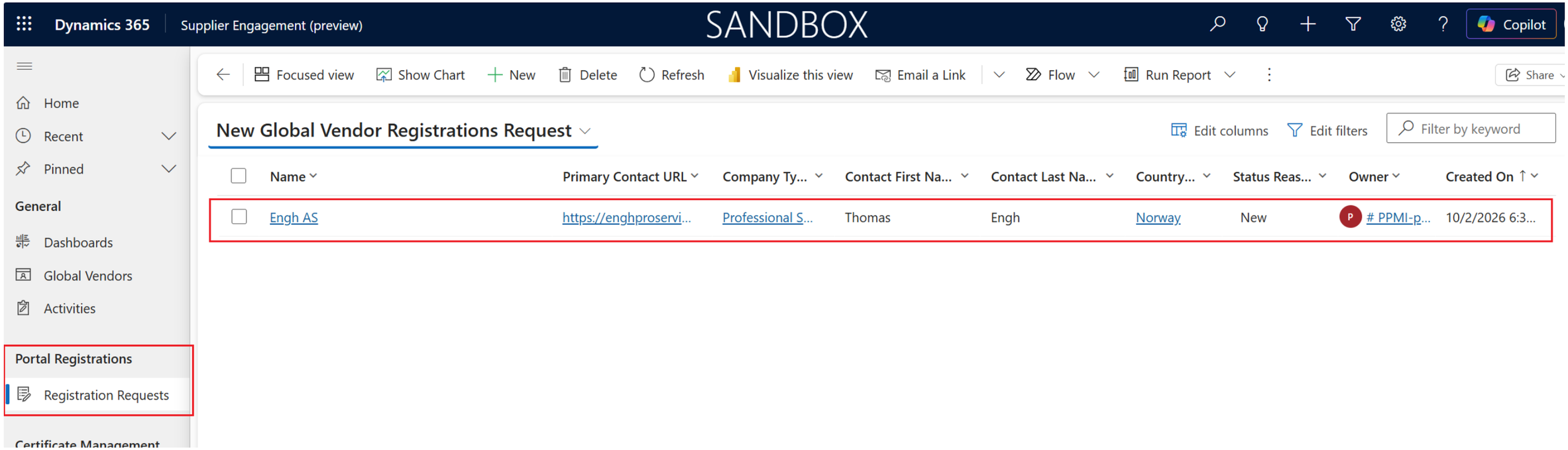
- Company Details

Registration request (Anonymous)



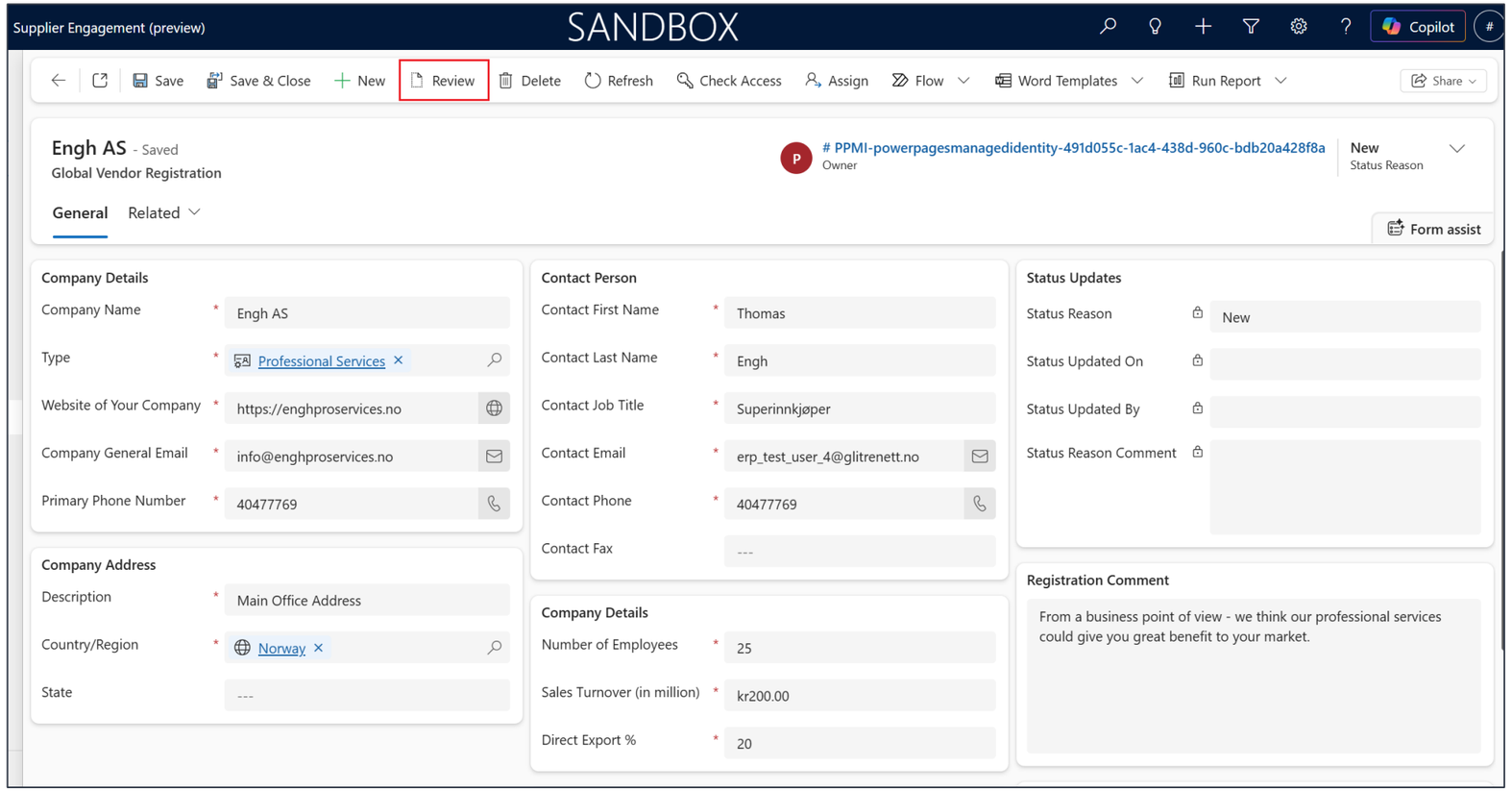
- Company Address & Capabilities

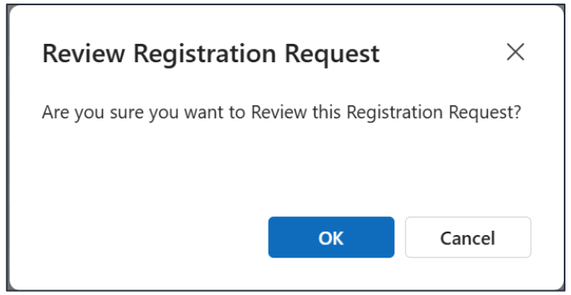
SRM (Approve request, create Global Vendor Prospect)

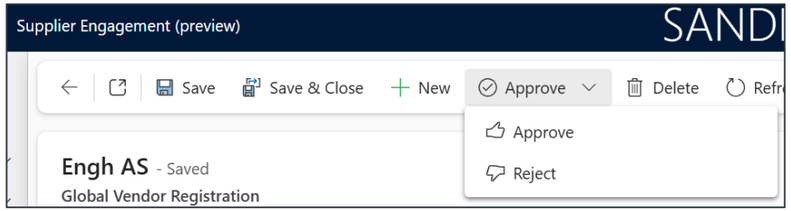


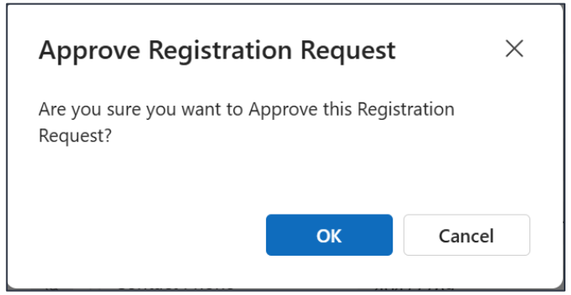
- SRM app – Registration Requests

SRM (Approve request, create Global Vendor Prospect)





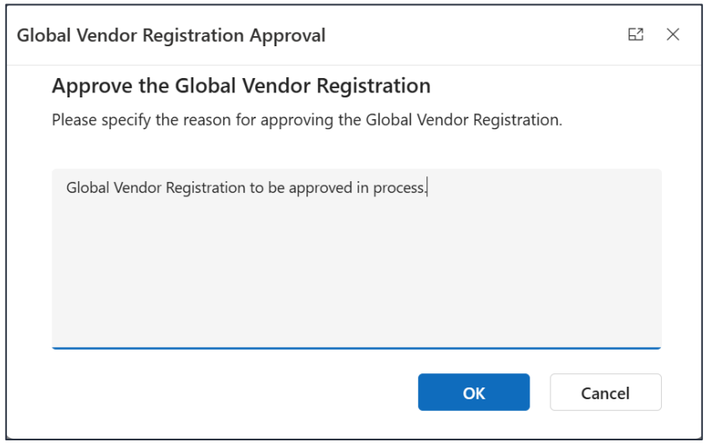


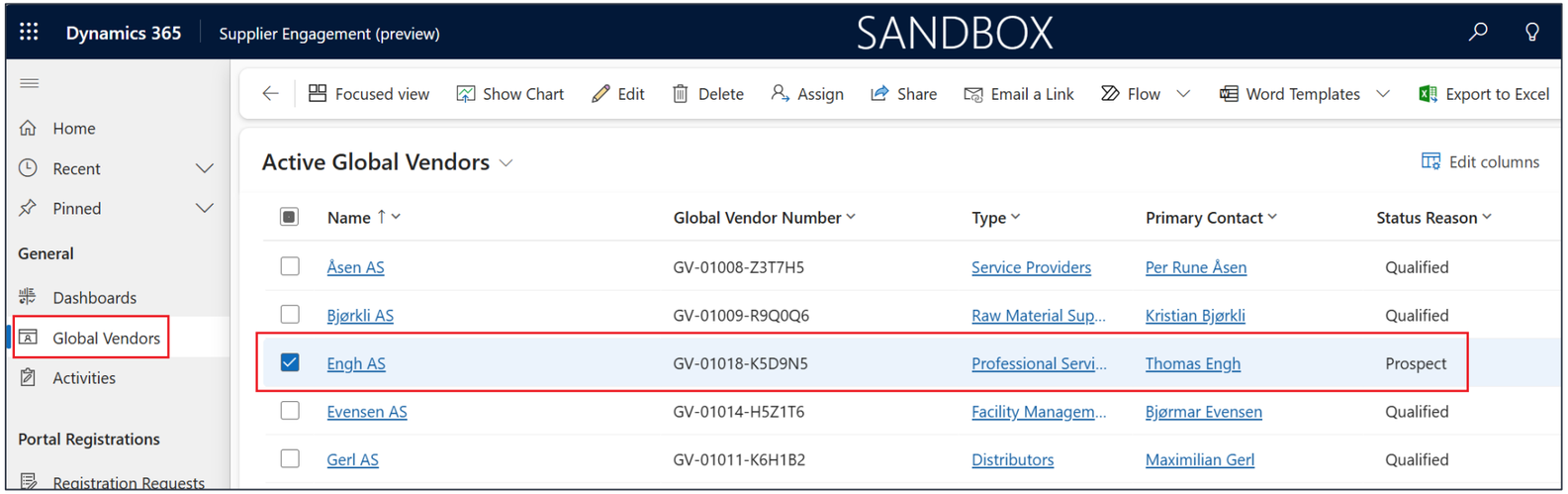


- Review Request & Approve Request

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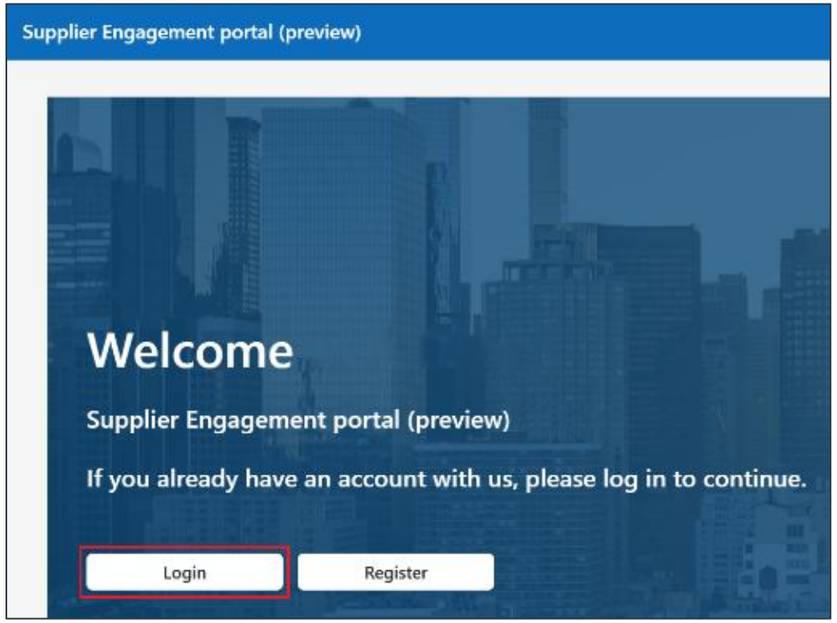
SRM (Approve request, create Global Vendor Prospect)

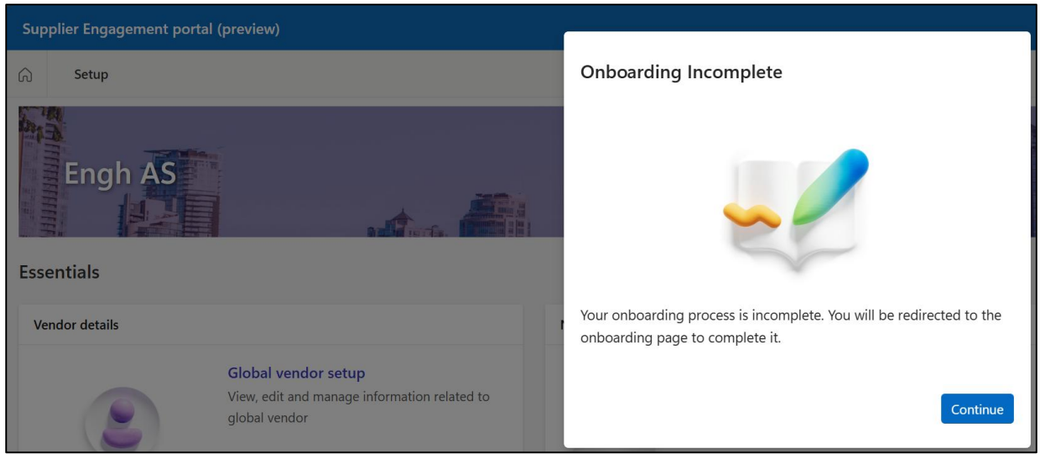


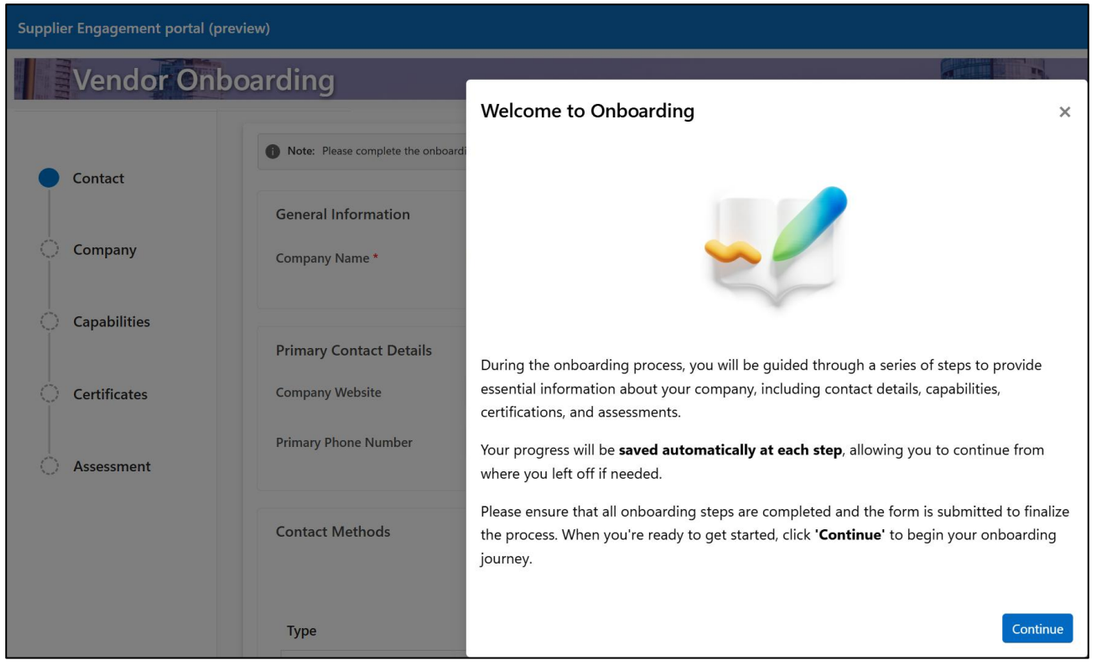


- Final approval of registration, convert into Global Vendor Prospect
  (User account D365FO with permissions to Supplier Portal created for Primary contact)

Supplier Portal (Add additional info)



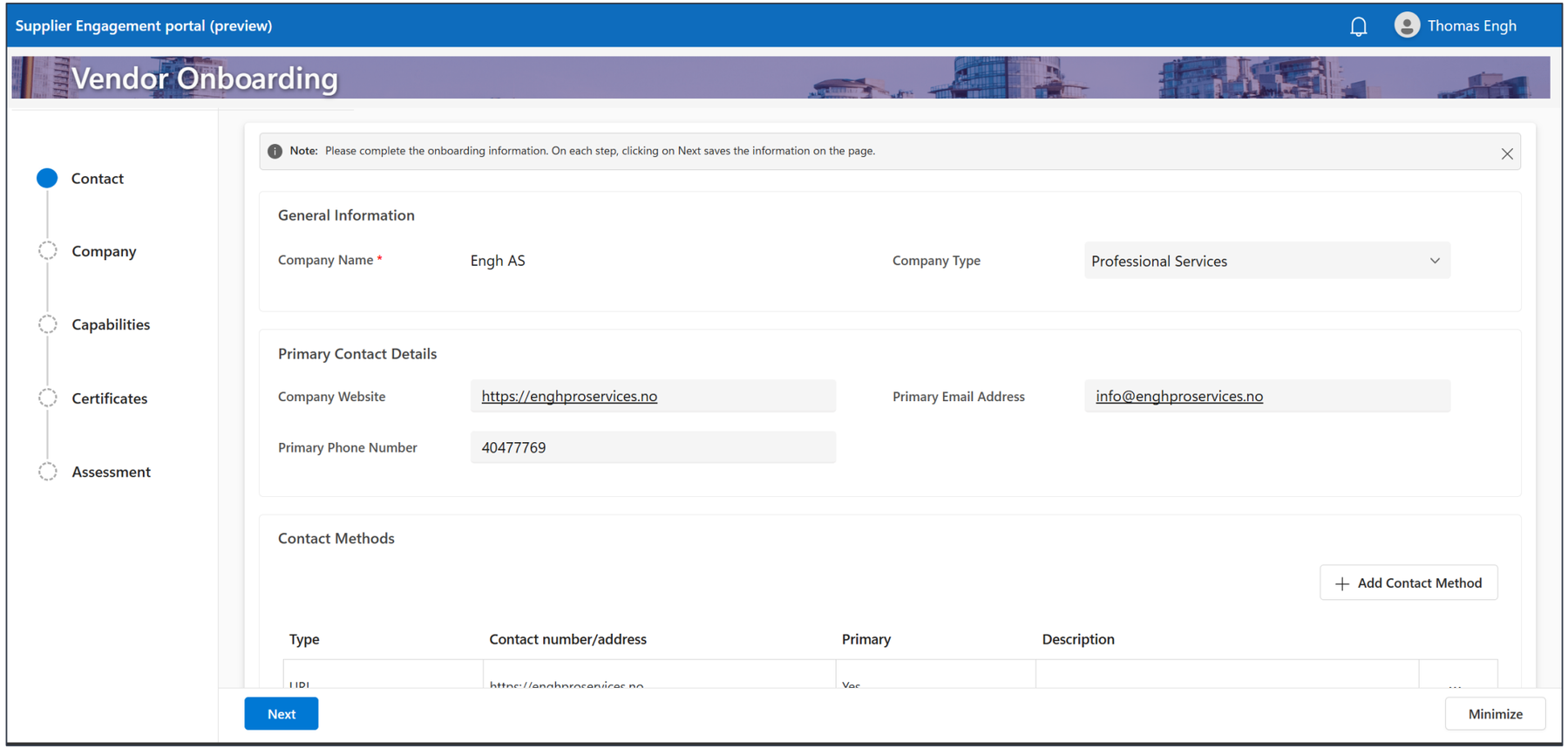




- Login, Onboarding Wizard begins

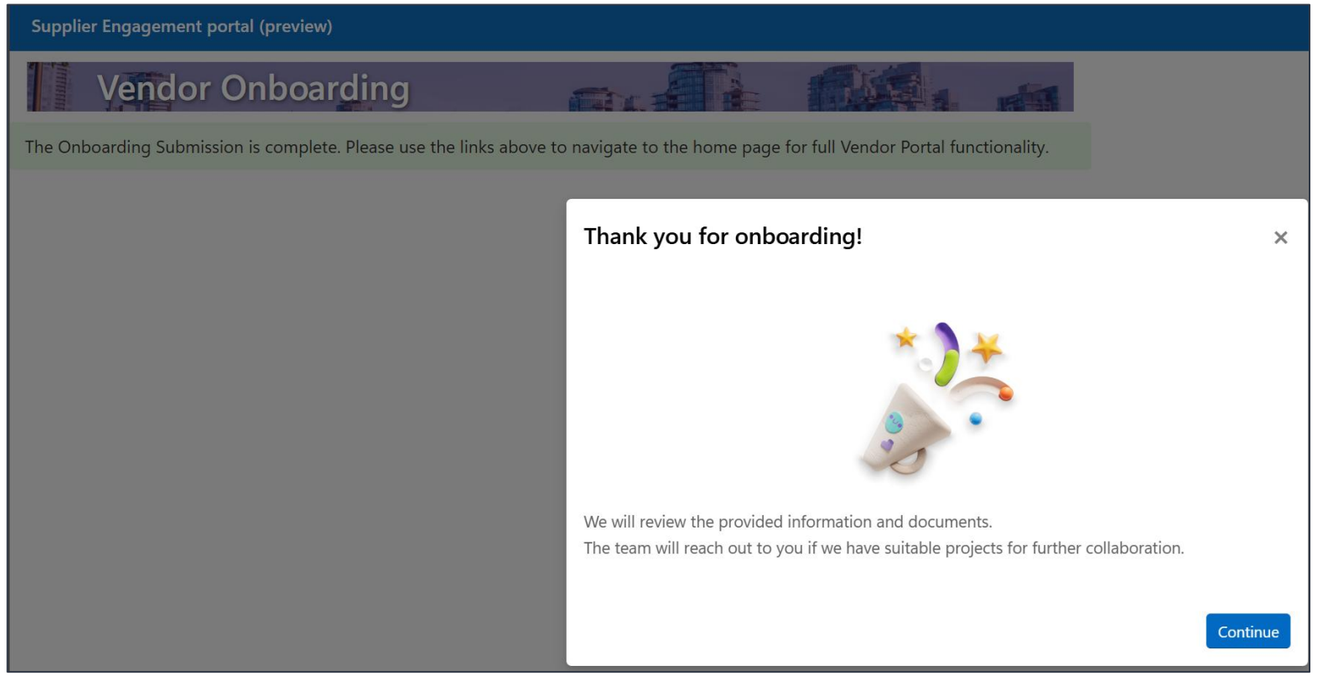
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Supplier Portal (Add additional info)



- Fill in additional info – next steps and submit

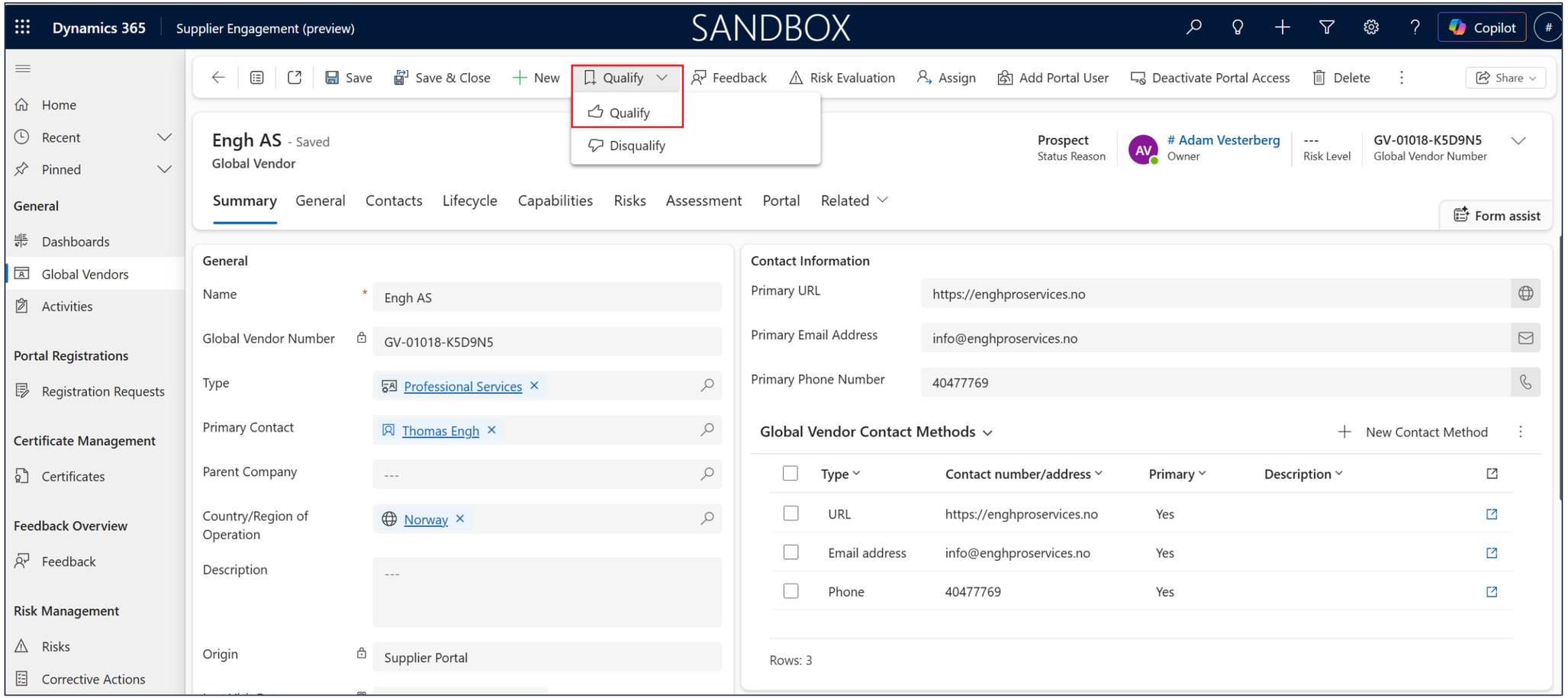
Supplier Portal (Add additional info)



- Onboarding complete

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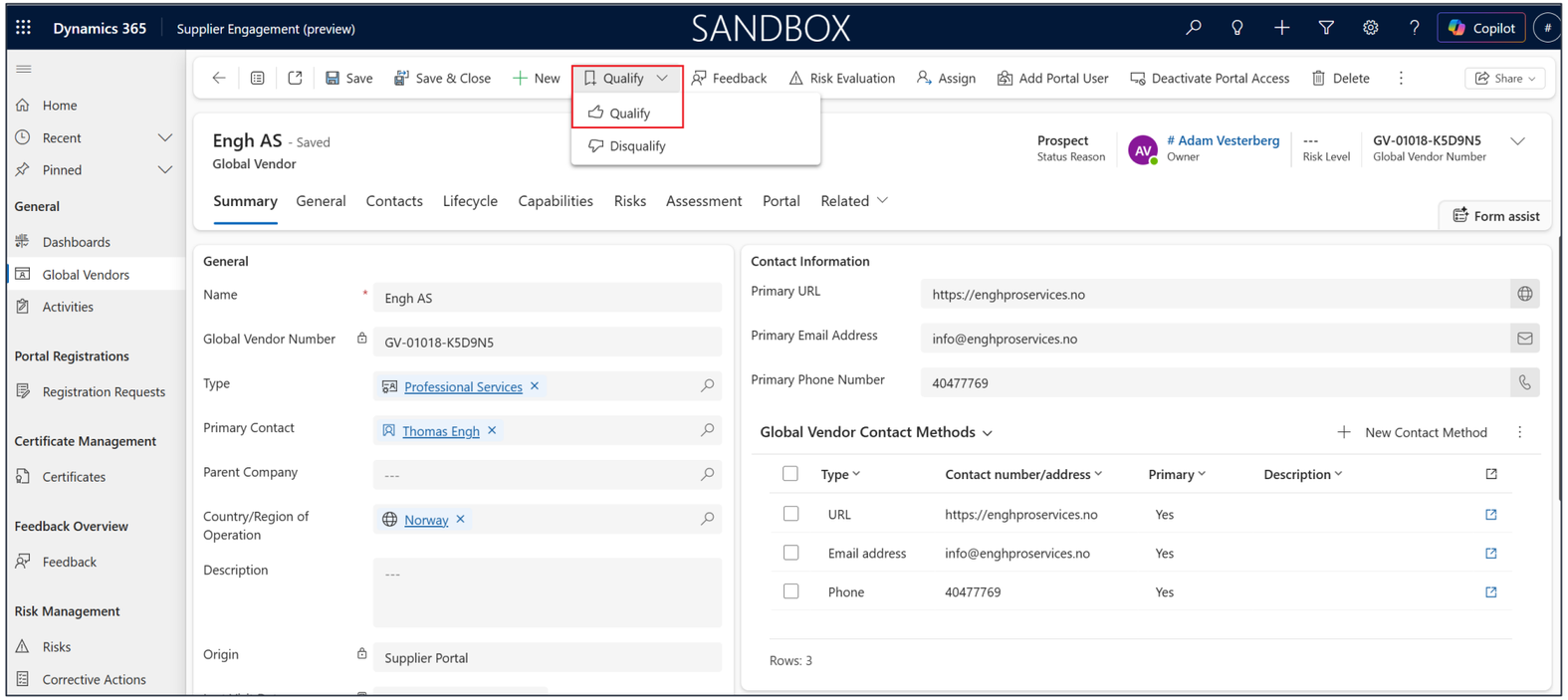
SRM (Qualify Global Vendor Prospect)

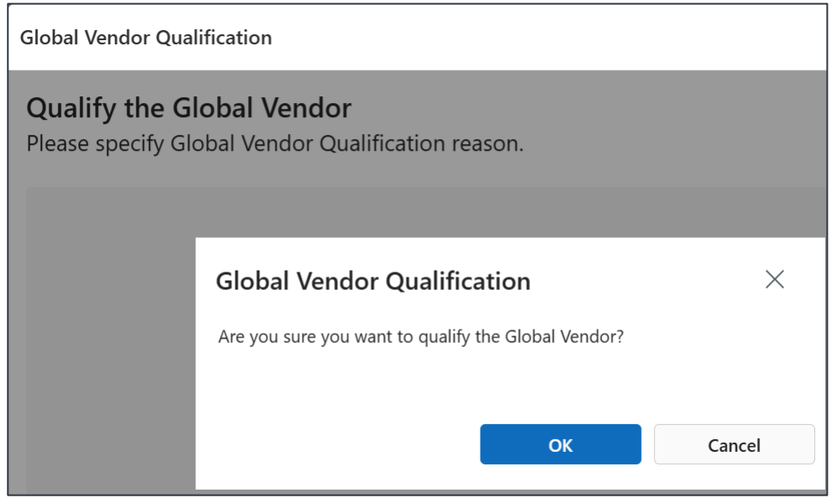


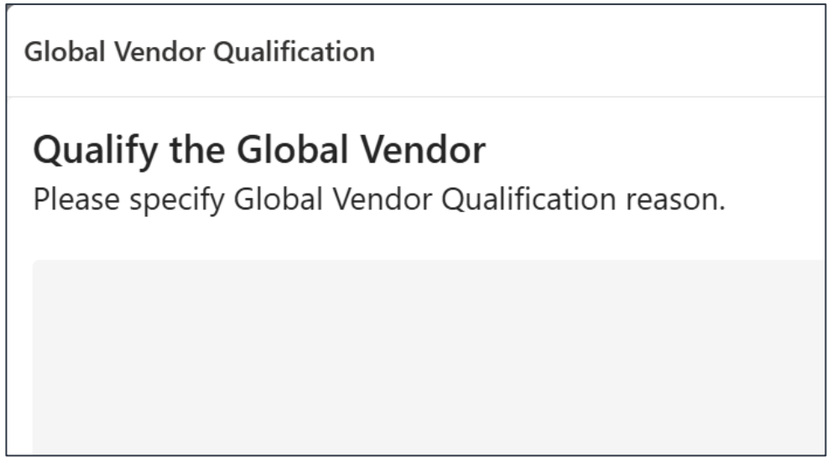
- Qualify

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SRM (Qualify Global Vendor Prospect)



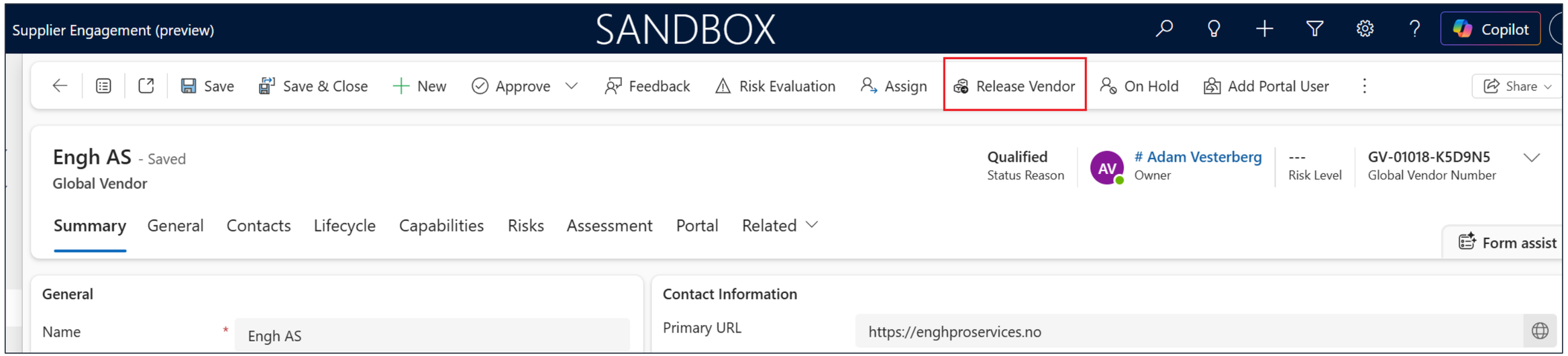




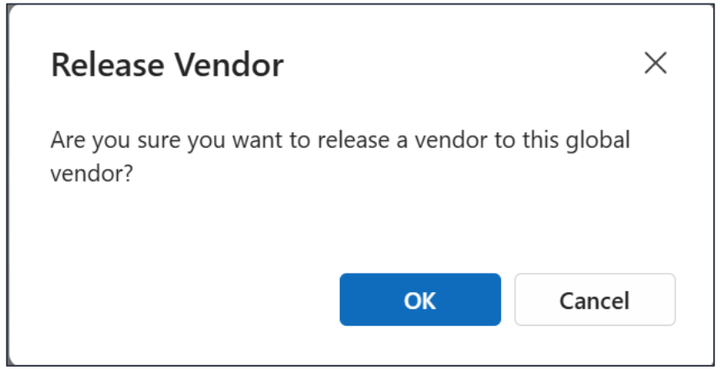
- Qualify

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SRM (Global Vendor Qualified, Release to Legal entity)



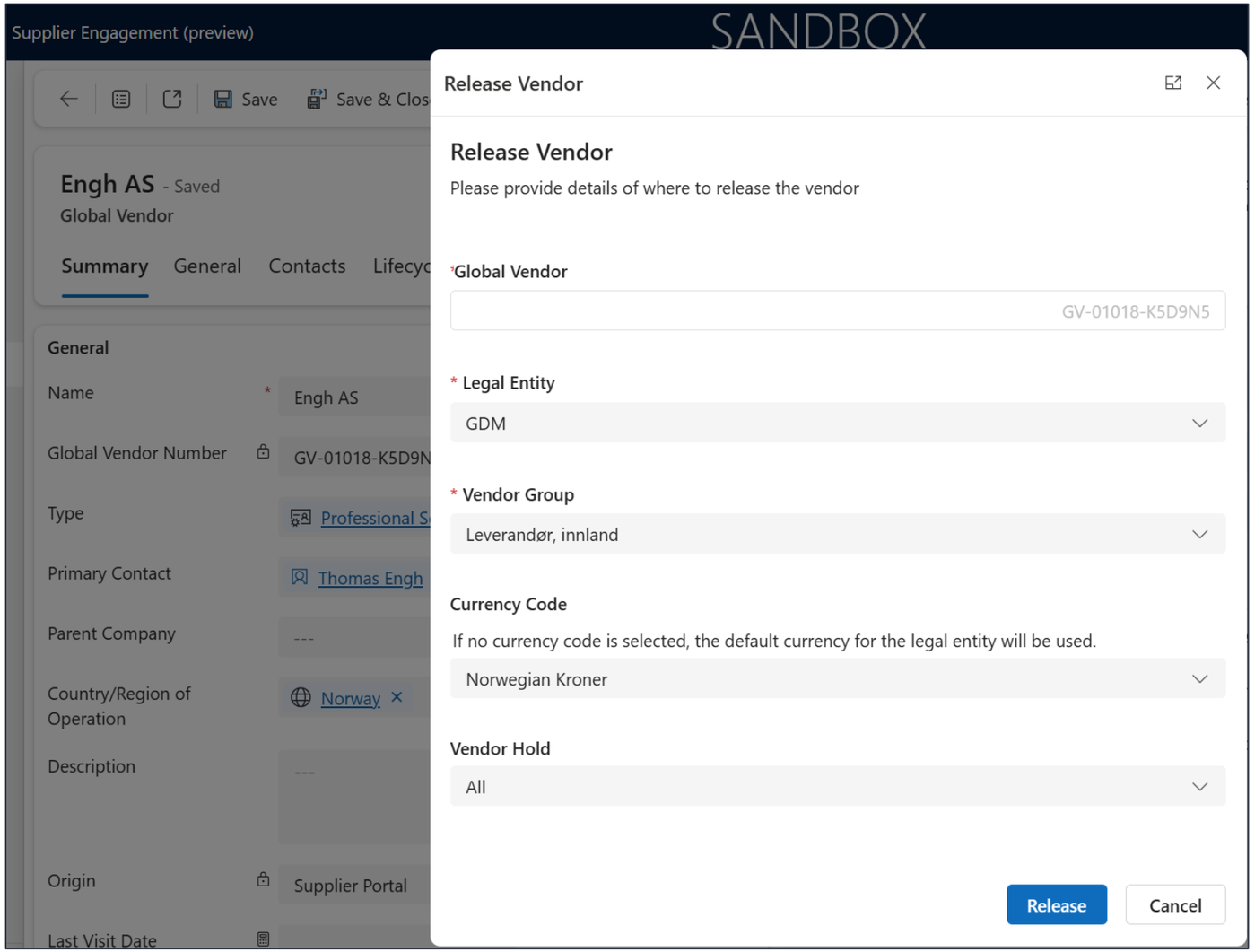
- Release to legal entity



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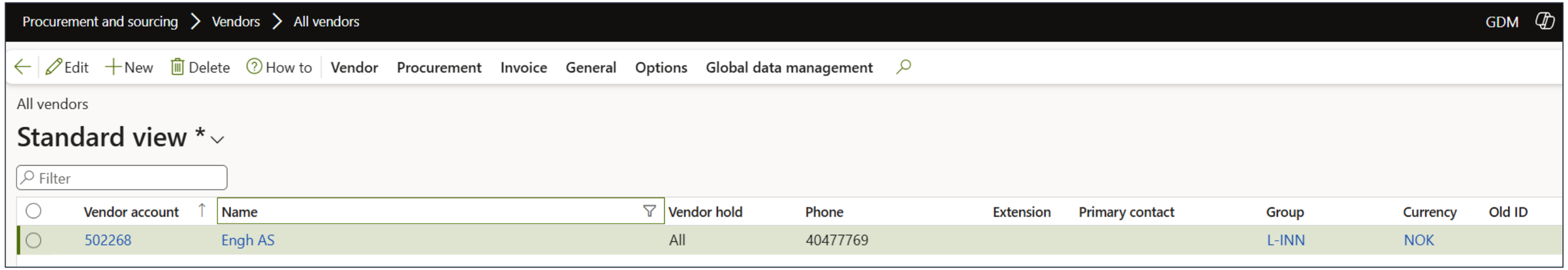
SRM (Release to Legal entity)

- Release to legal entity



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D365FO (Vendor account created)



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Én leverandørreise. To perspektiver

Del 2 av 3: Gi et tilbud

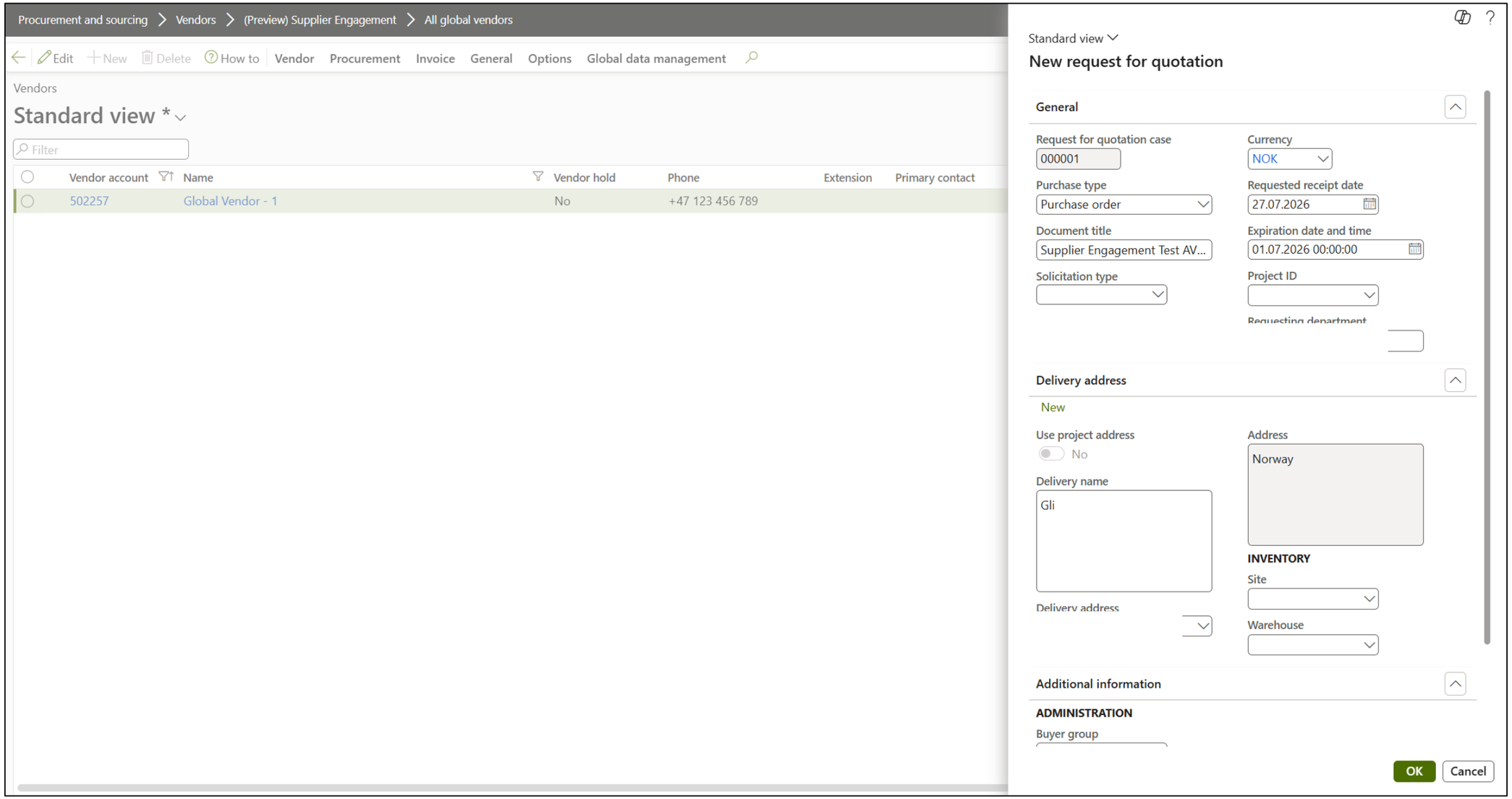
	01 Bli leverandør Registrering, onboarding og kvalifisering	02 Gi et tilbud Forespørsel, dialog og tilbud	03 Bekrefte ordren Innkjøpsordre og ordrebekreftelse
Leverandøren Gir opplysninger og svarer i portalen	**Registrere og sende inn** Fylle ut skjema og laste opp dokumentasjon	**Lese forespørselen og gi tilbud** Se RFQ, avklare spørsmål og sende tilbud	**Gjennomgå og bekrefte ordren** Lese innkjøpsordren og bekrefte mottak
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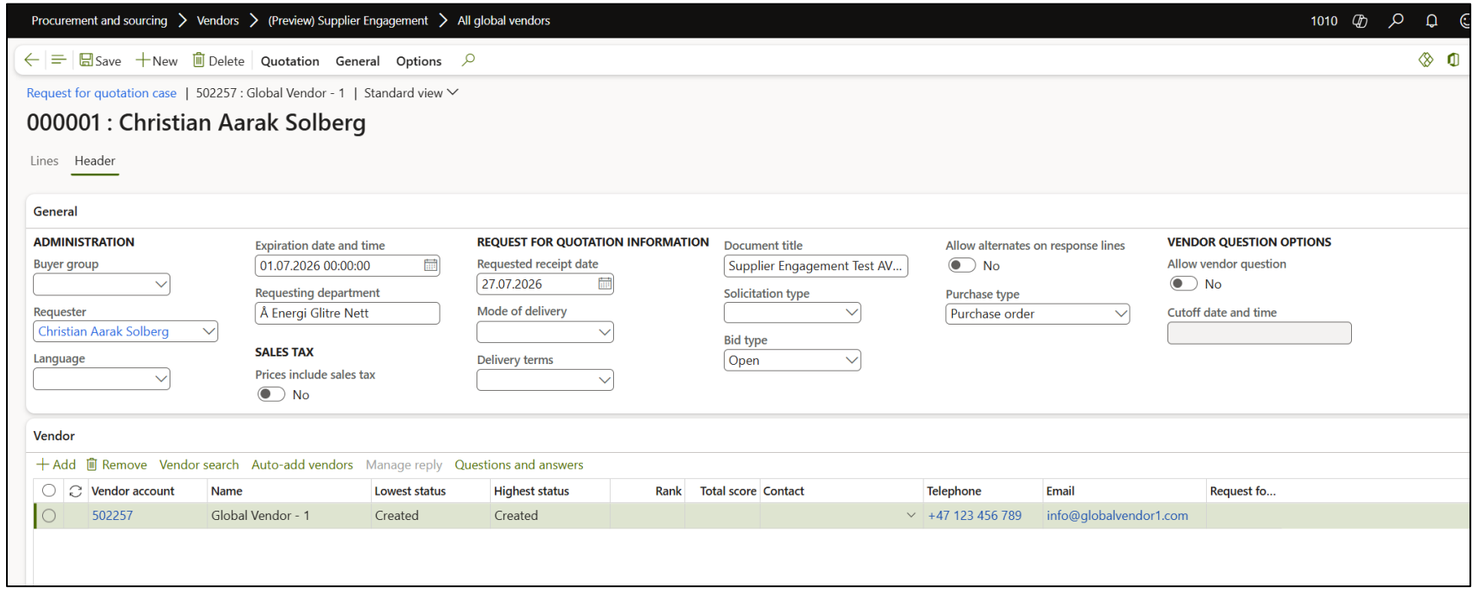
Innkjøperen sender en tilbudsforespørsel

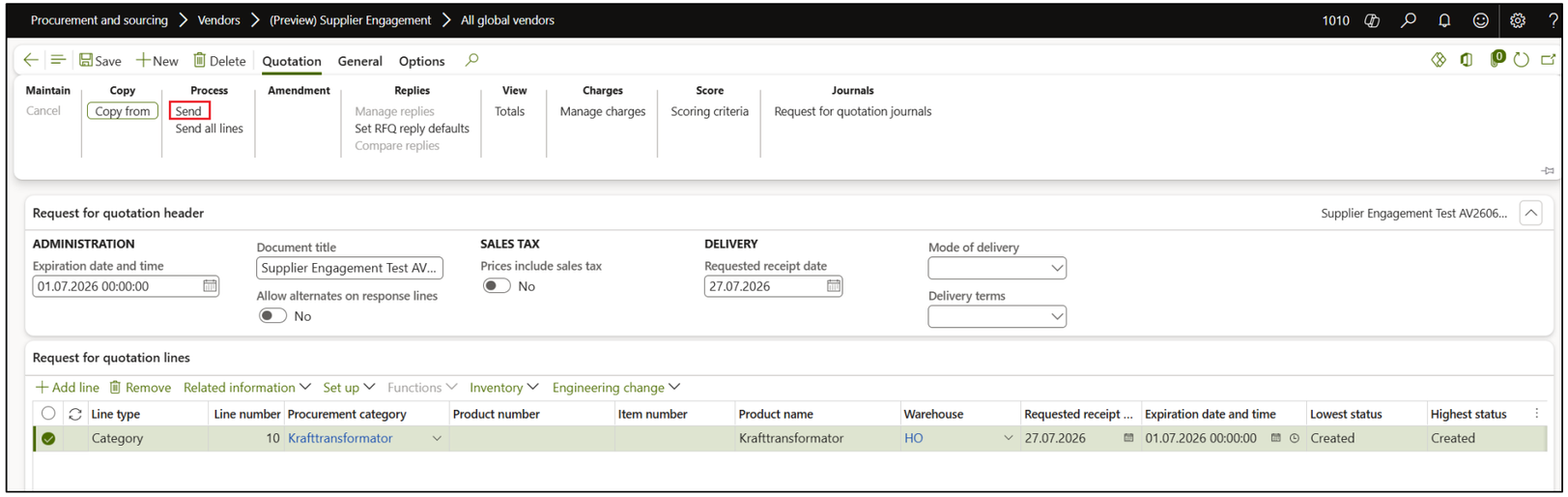
Demoen følger leverandøren gjennom hele reisen, fra begge perspektiver.

RFQ process flow



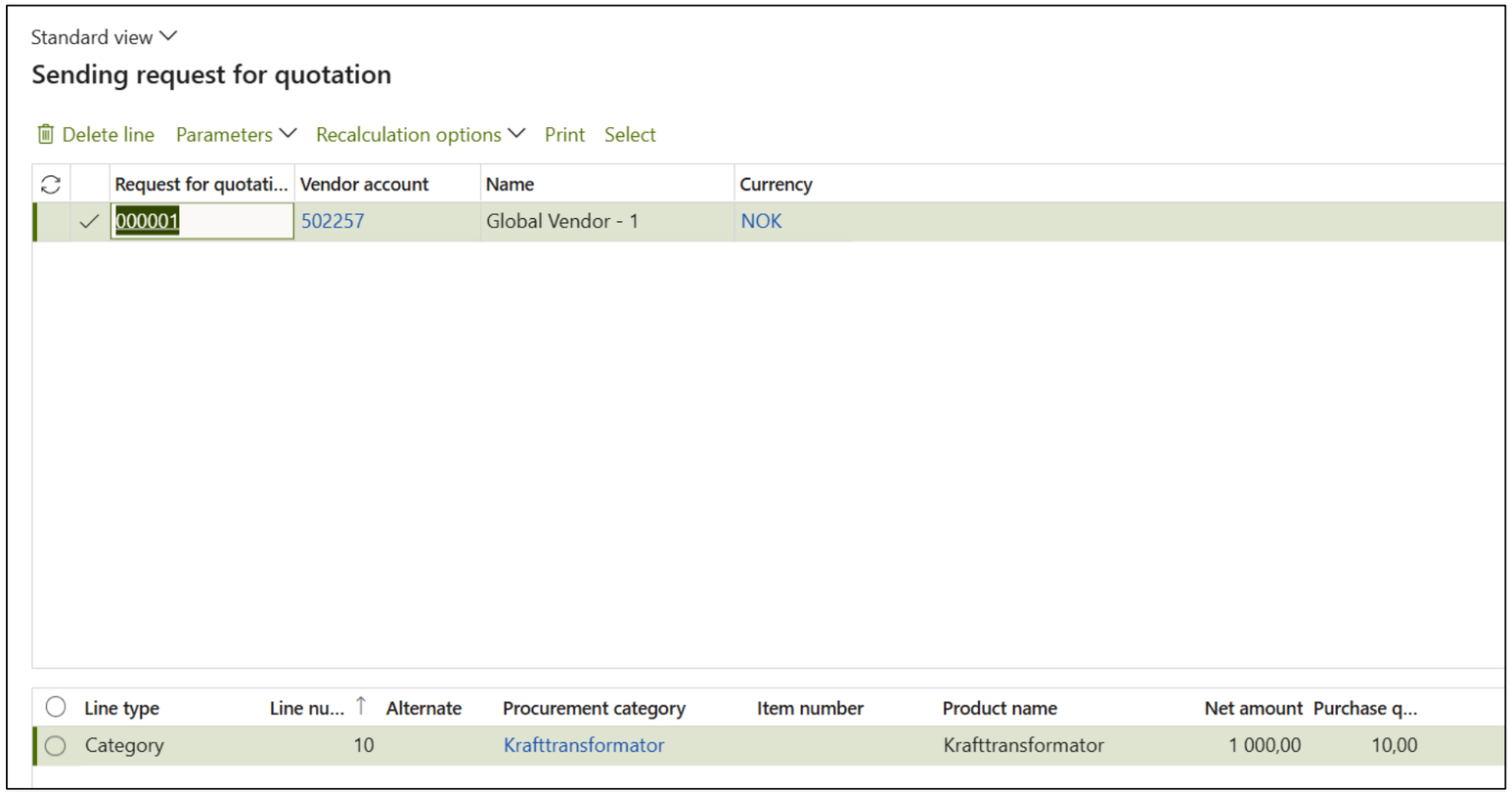
RFQ creation for vendor account + procurement category

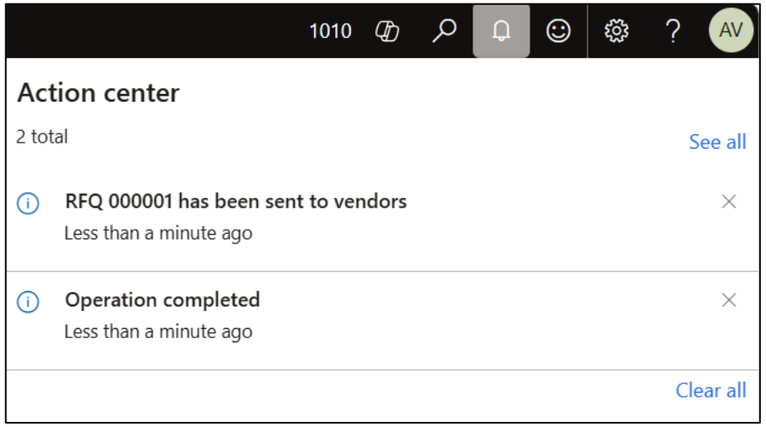




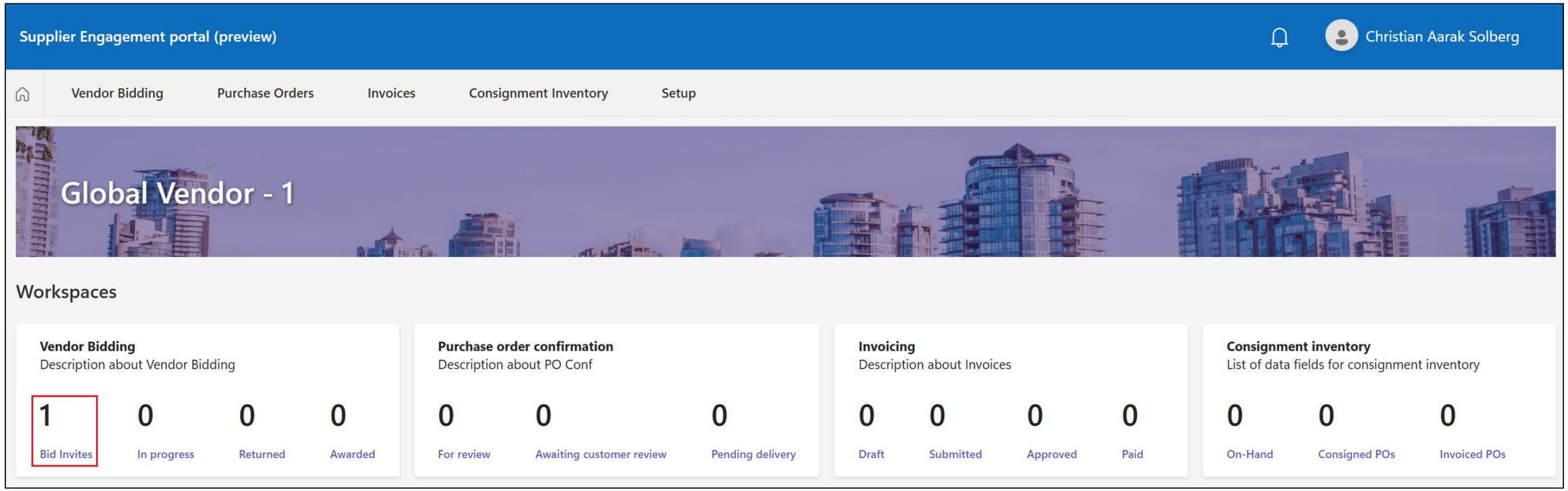
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Send RFQ from D365FO → Supplier Portal

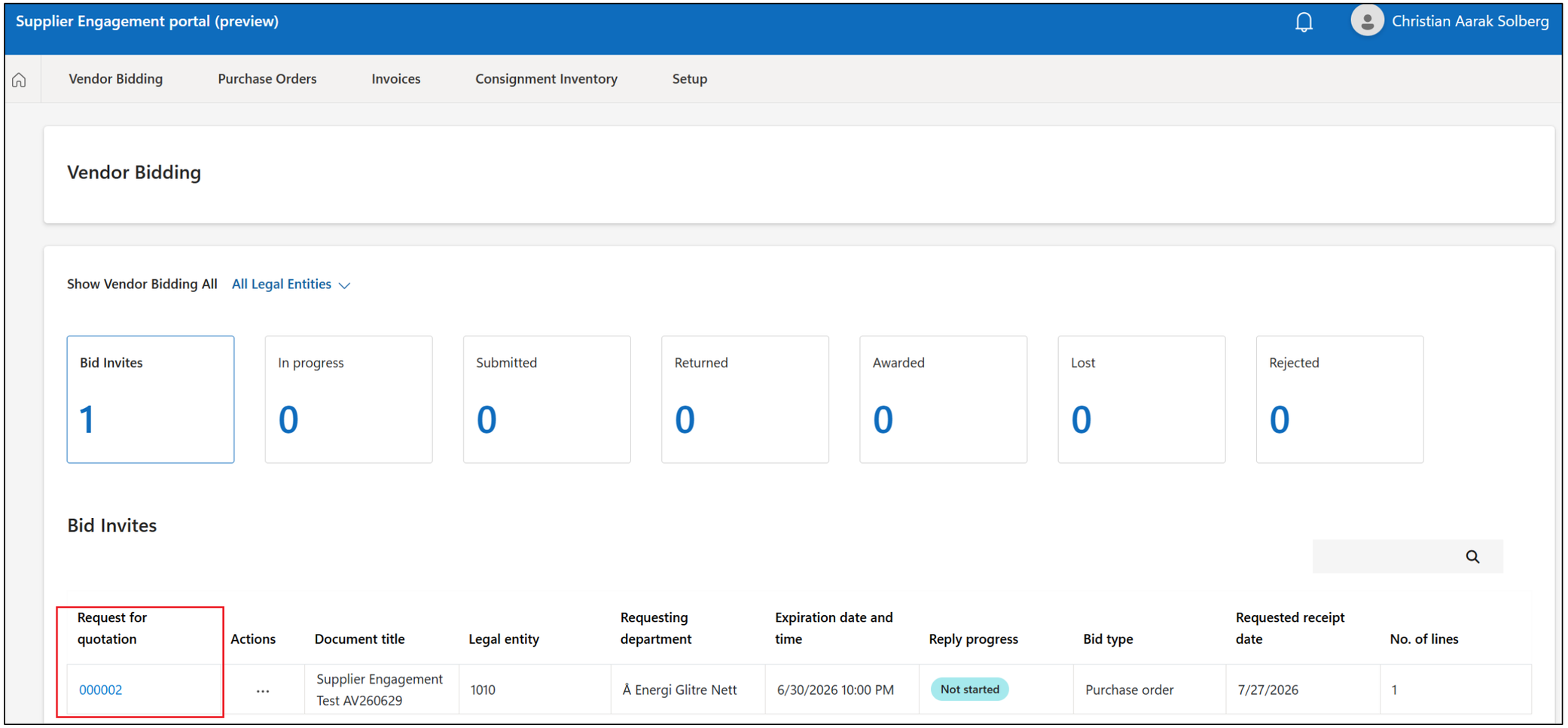




Supplier Portal – Workspace – Vendor bidding

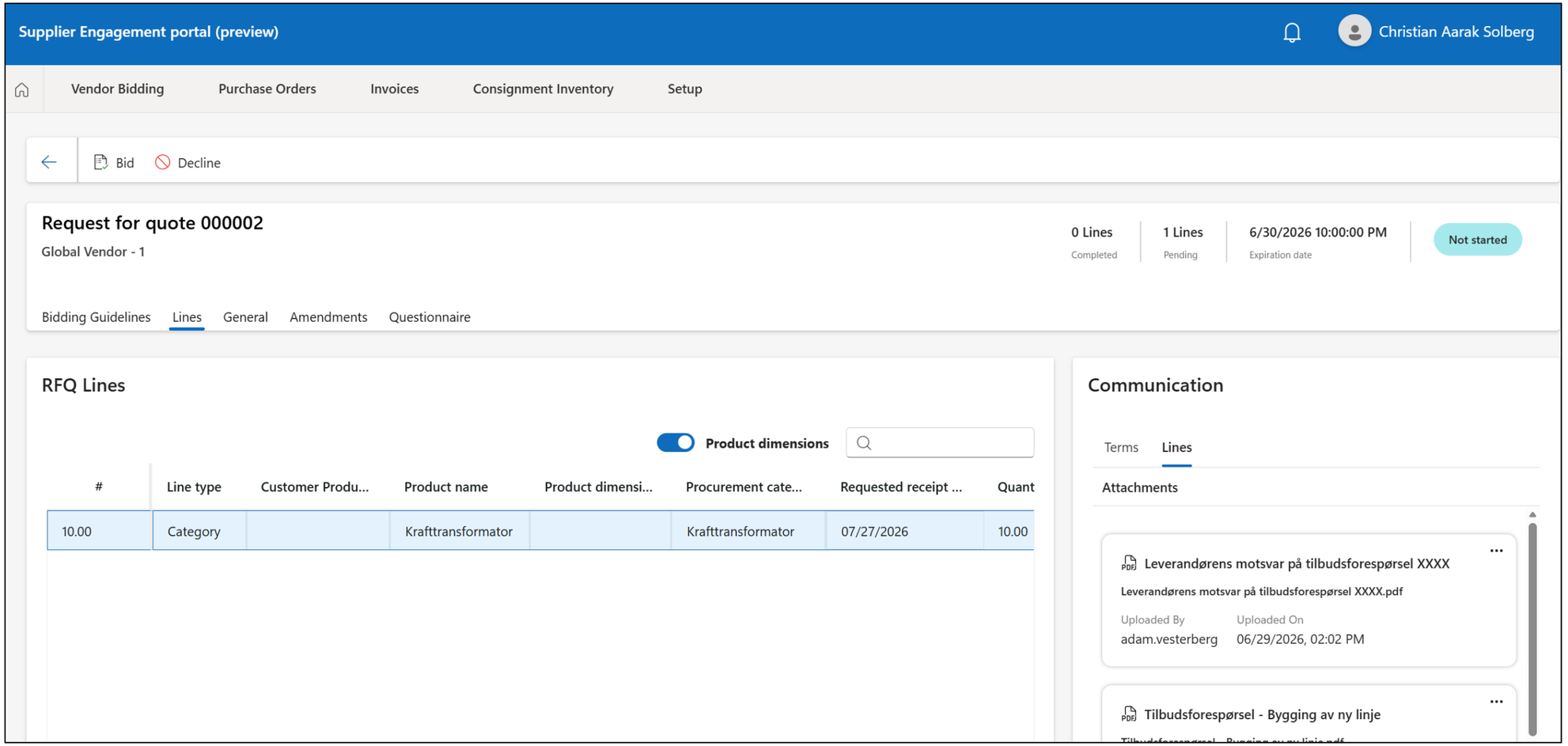


Vendor bidding – Bid invites



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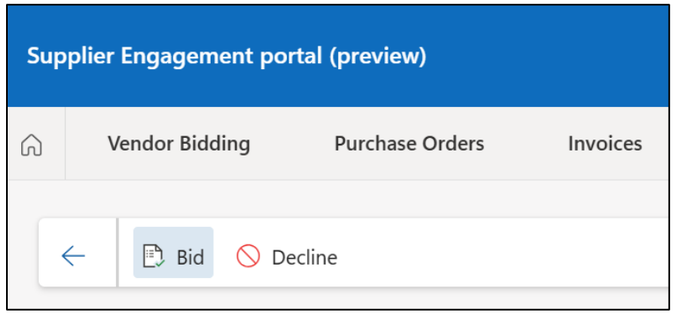
RFQ Lines – Category and/or Item info + Attachments

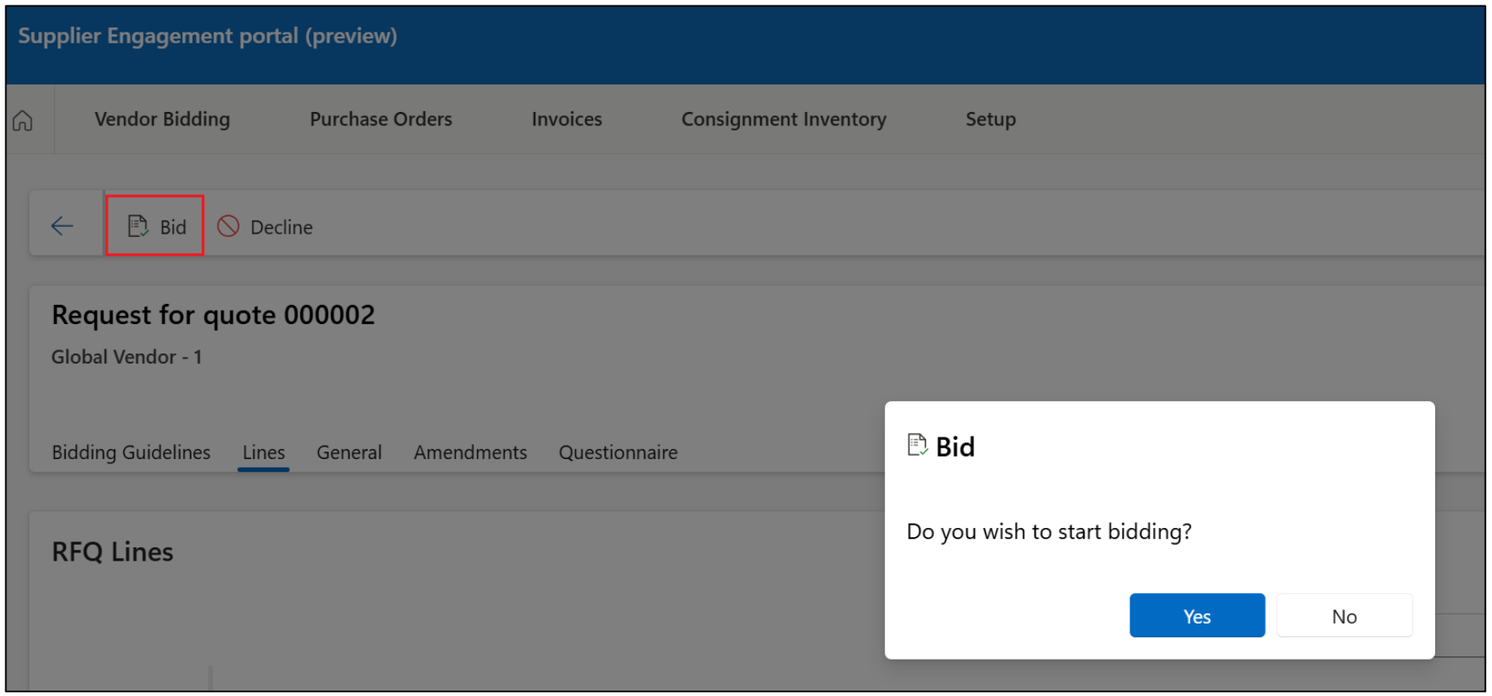


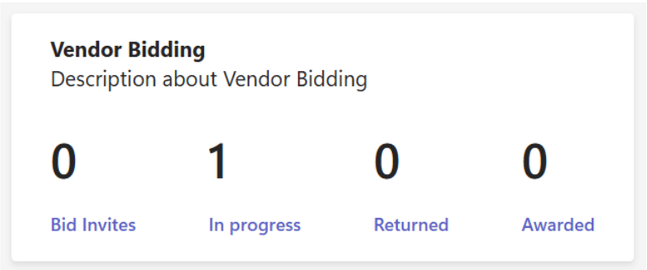
- Bidding Guidelines, Questionnaire, Questions/Answers still supported

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RFQ Case – Start Bid

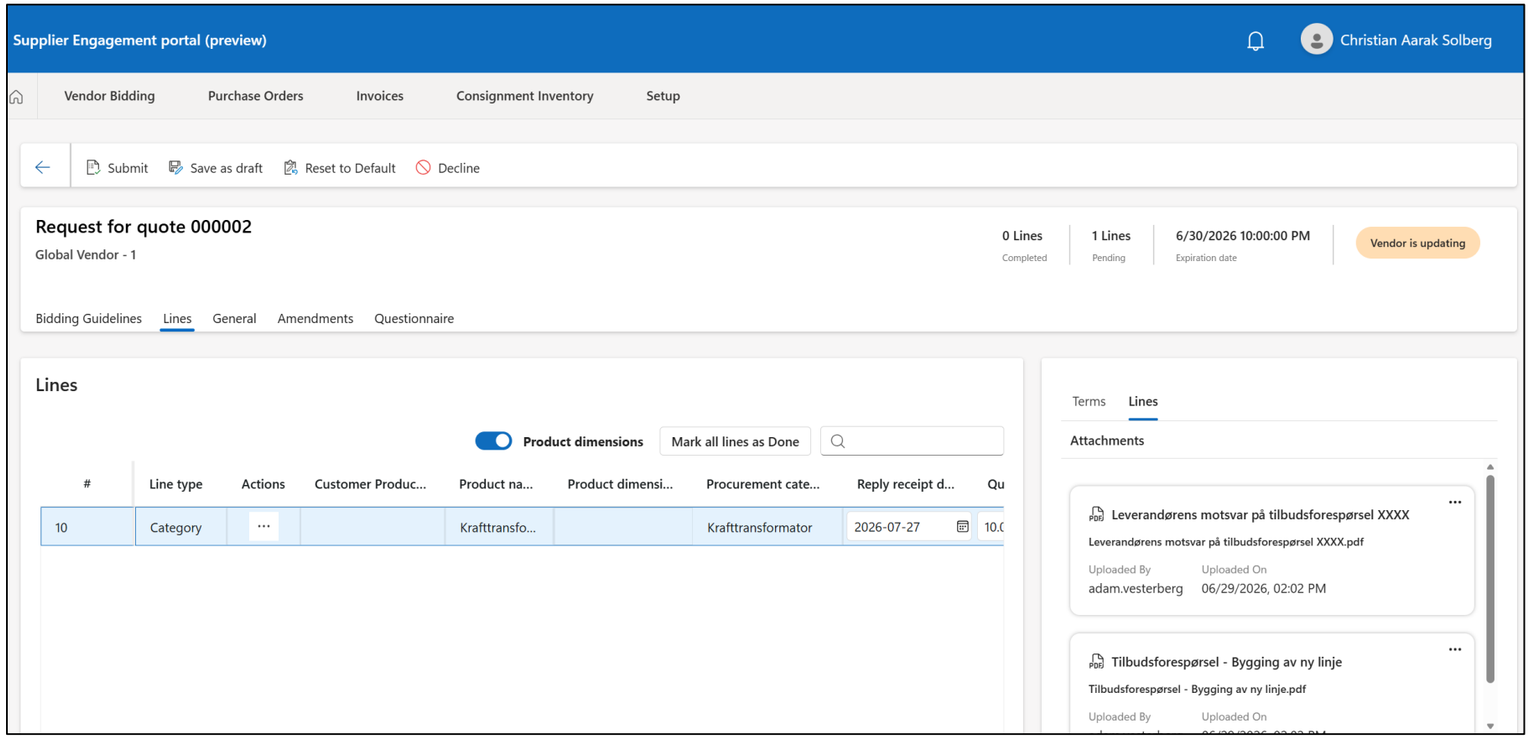


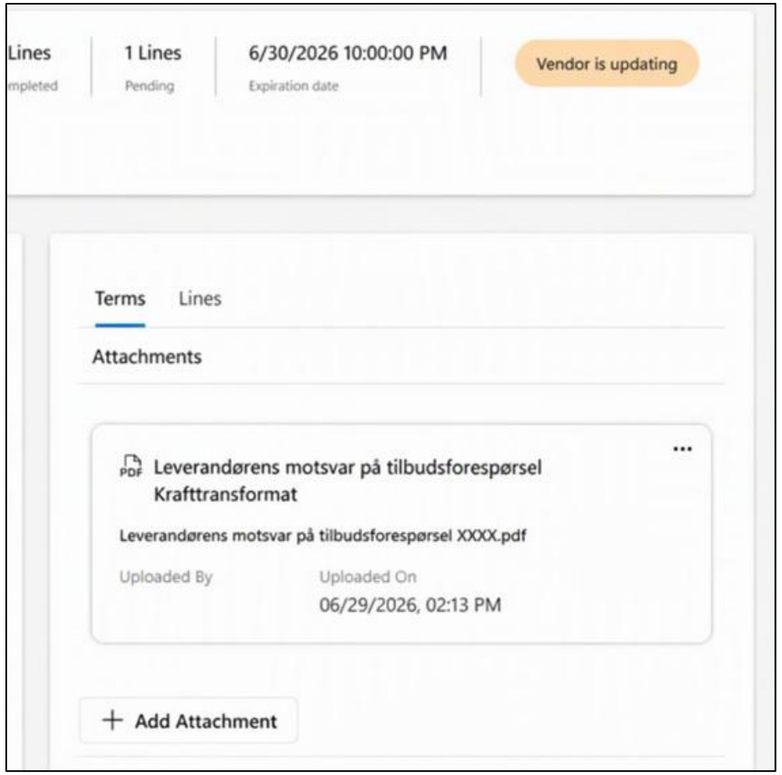


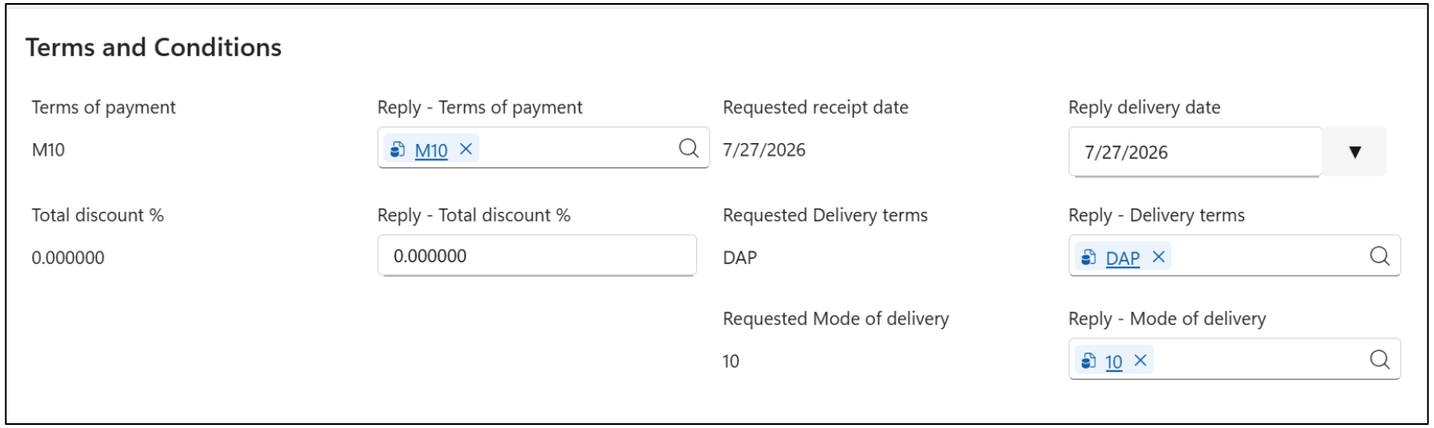


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RFQ Case – Bid in progress (edit)

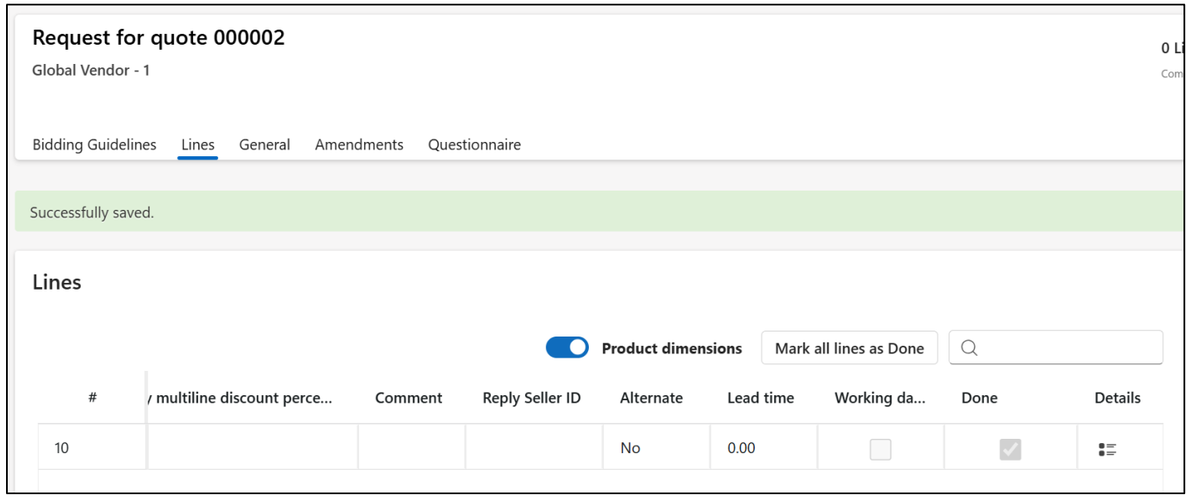


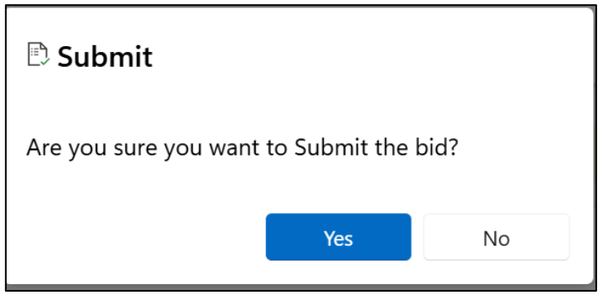


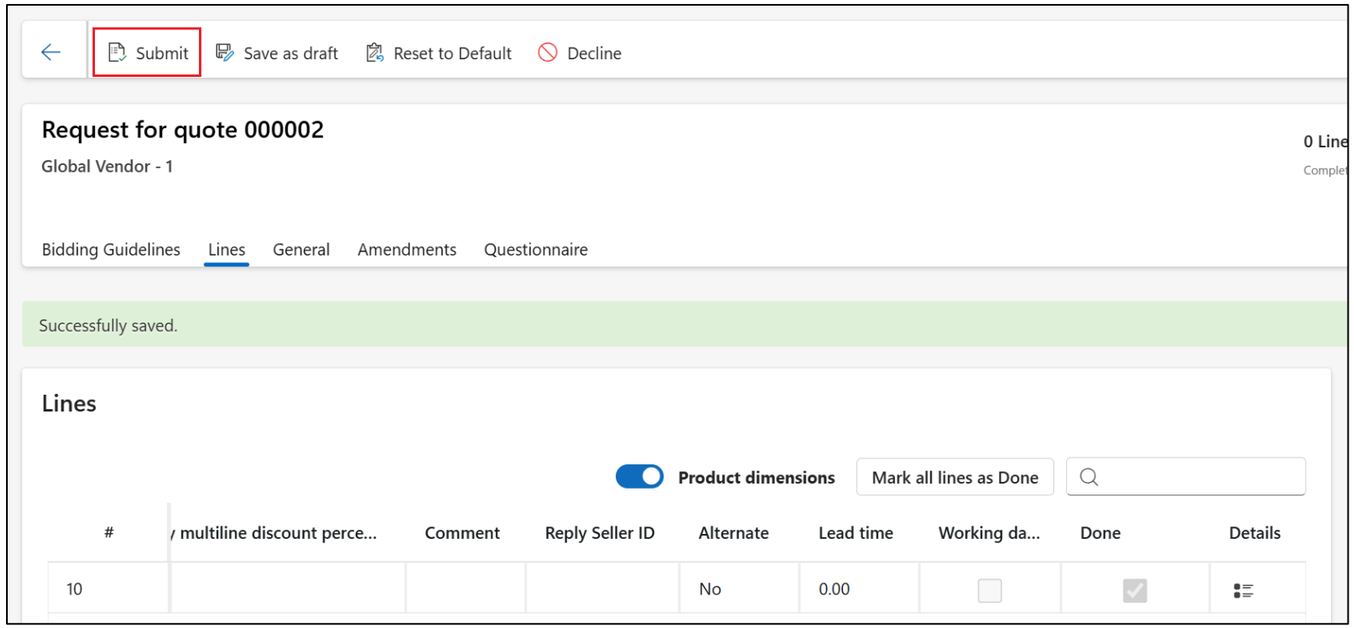


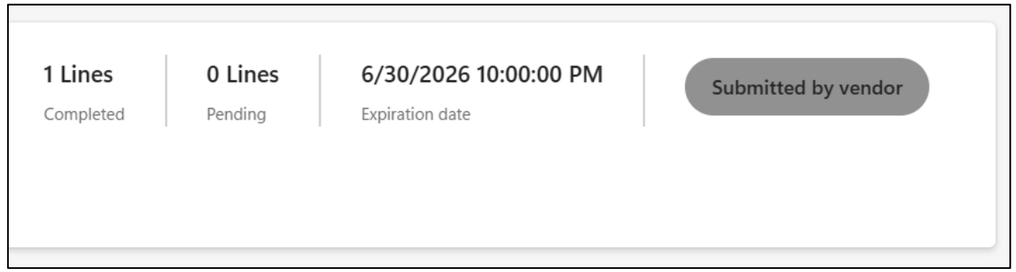
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RFQ Case - Submit

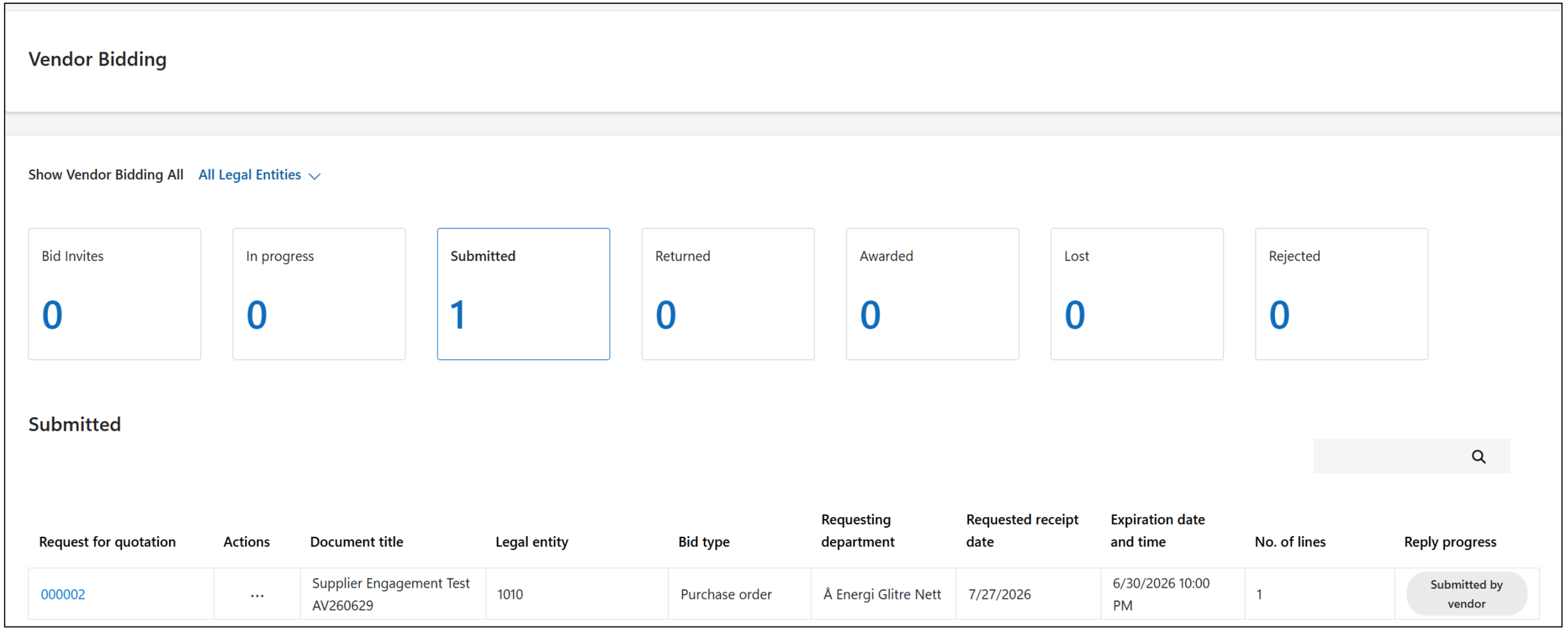






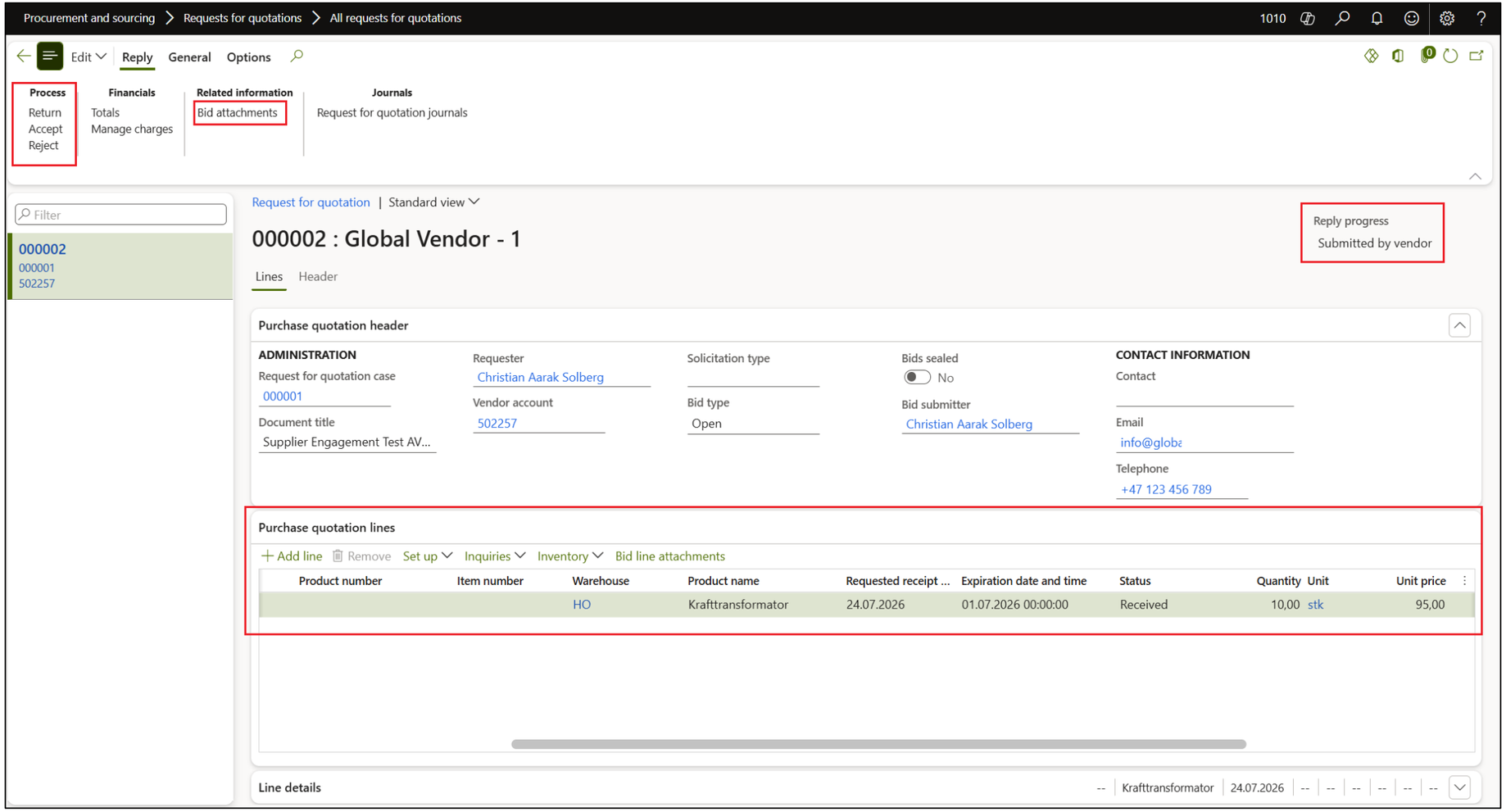


Submitted – Waiting for response/reply



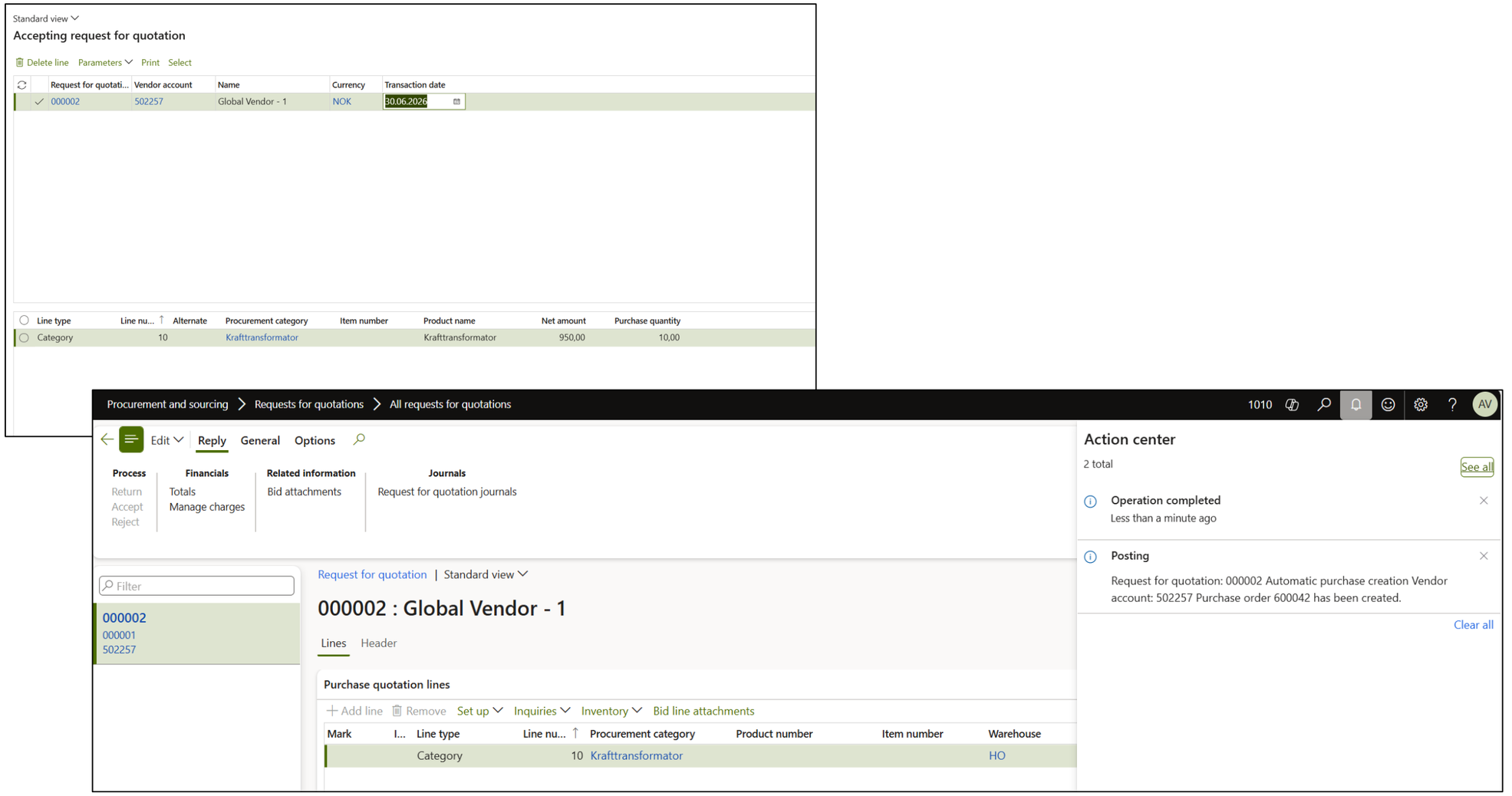
D365FO – RFQ – Manage replies

Line details, Bid attachments, Return/Accept/Reject



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Accept RFQ for specific vendor account



Awarded

1

Én leverandørreise. To perspektiver

Del 3 av 3: Bekrefte ordren

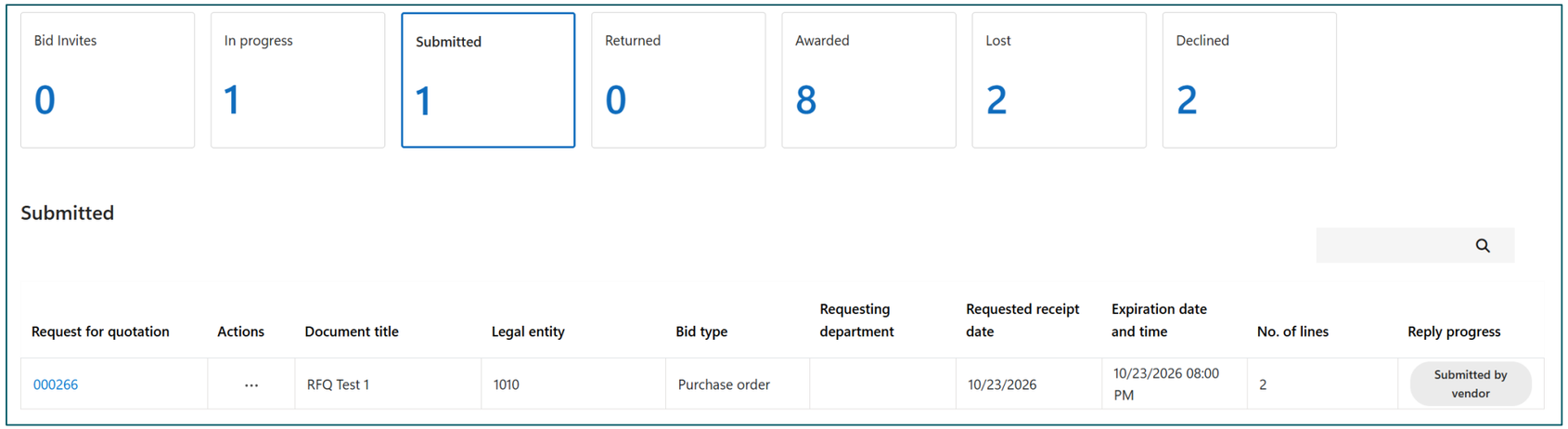
	01 Bli leverandør Registrering, onboarding og kvalifisering	02 Gi et tilbud Forespørsel, dialog og tilbud	03 Bekrefte ordren Innkjøpsordre og ordrebekreftelse
Leverandøren Gir opplysninger og svarer i portalen	**Registrere og sende inn** Fylle ut skjema og laste opp dokumentasjon	**Lese forespørselen og gi tilbud** Se RFQ, avklare spørsmål og sende tilbud	**Gjennomgå og bekrefte ordren** Lese innkjøpsordren og bekrefte mottak
Innkjøperen Styrer prosessen i Supplier Engagement og FO	**Vurdere og kvalifisere** Kontrollere opplysninger, vurdere risiko og godkjenne	**Sende RFQ og vurdere tilbud** Sende forespørsel, følge dialog og vurdere tilbud	**Følge opp innkjøpsordren** Sende ordre og følge opp ordrebekreftelsen

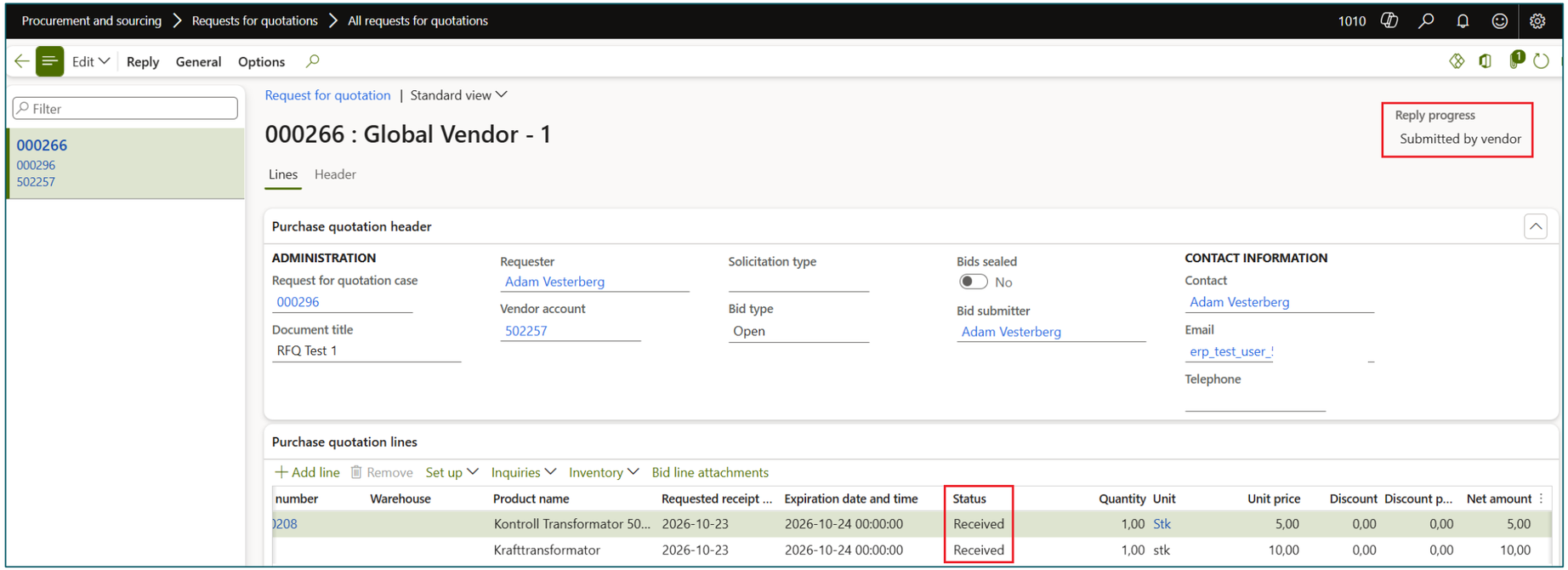
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Innkjøperen sender en innkjøpsordre

Demoen følger leverandøren gjennom hele reisen, fra begge perspektiver.

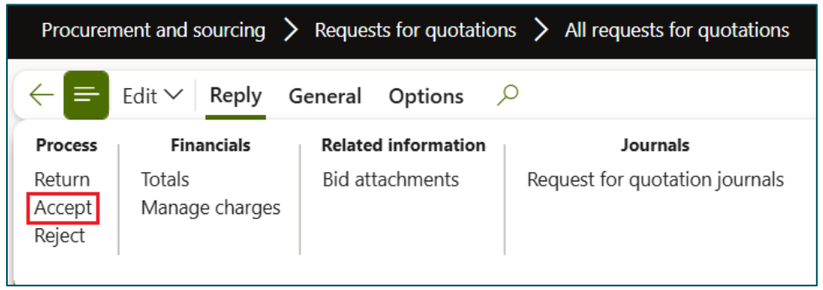
RFQ accepted - PO handling between D365FO and SP

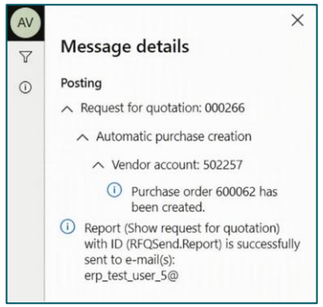


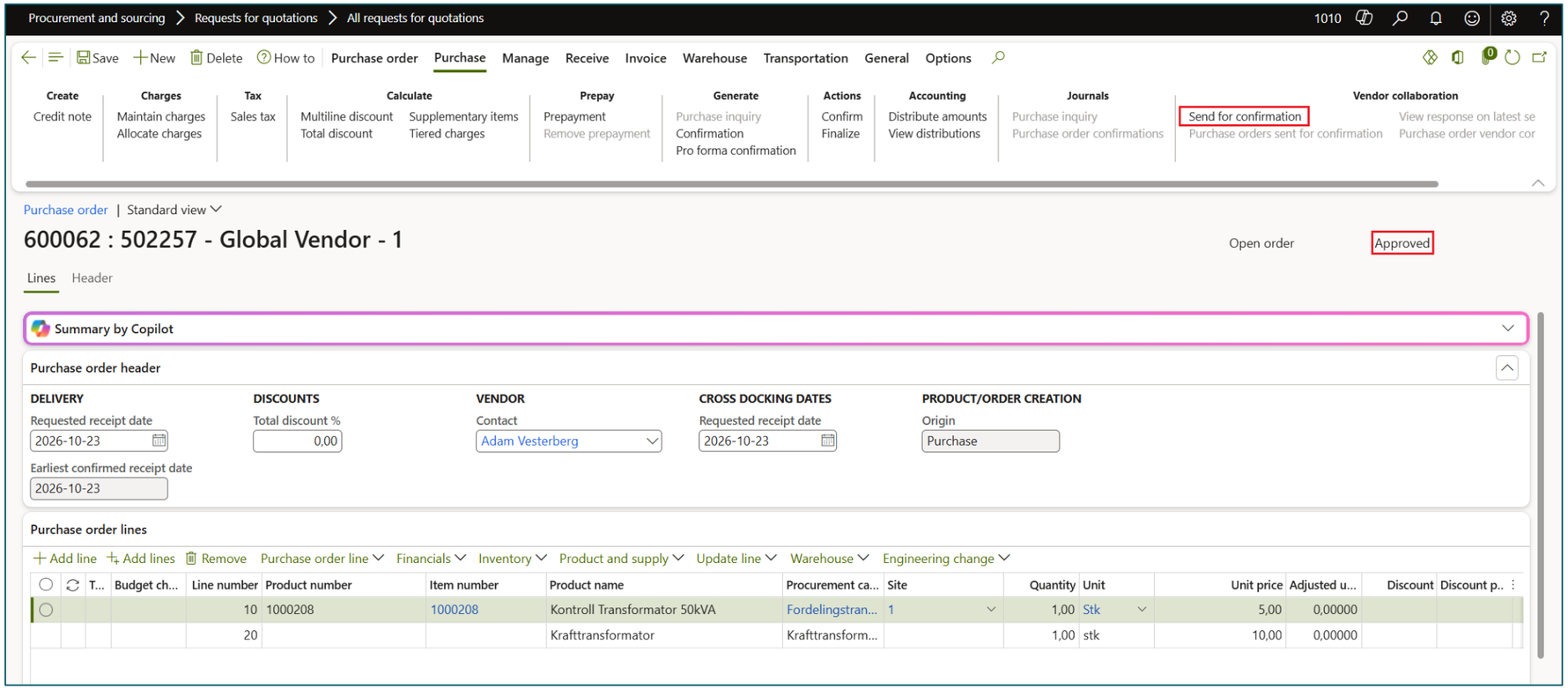


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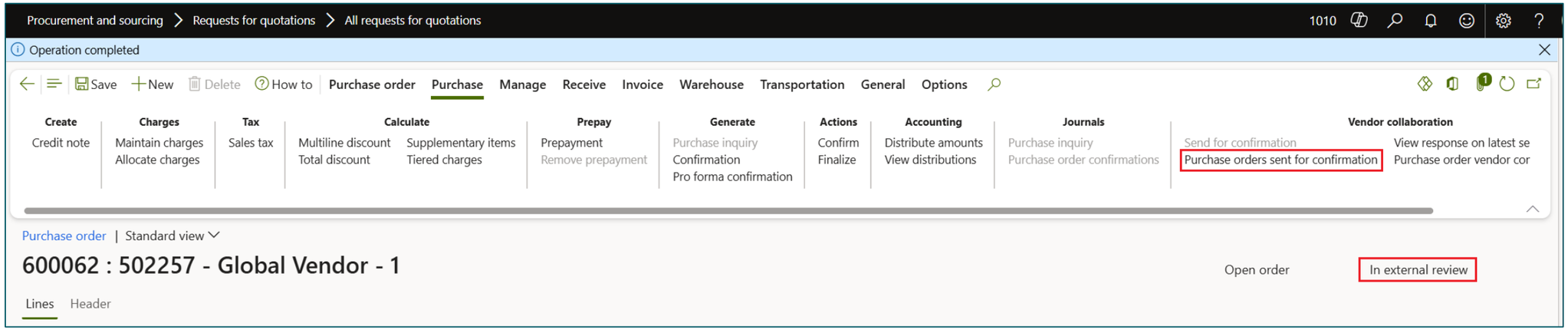


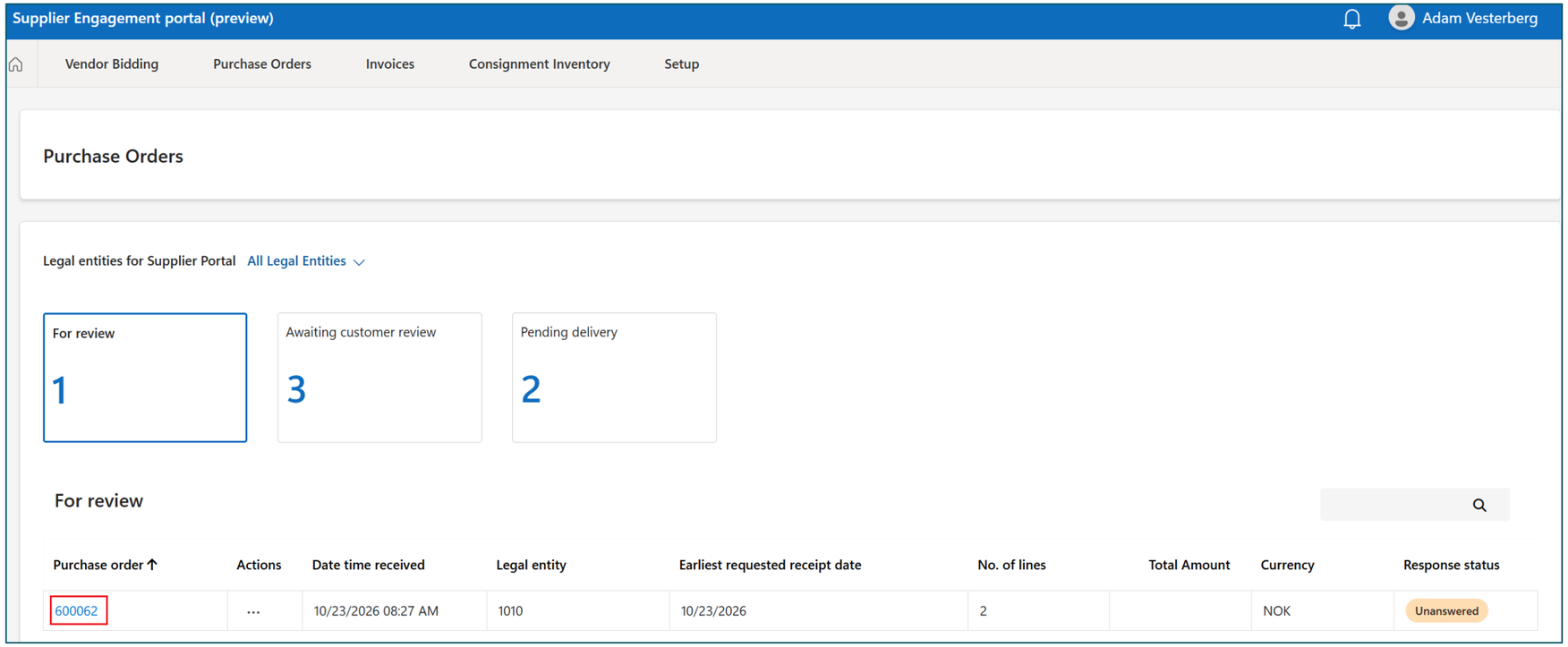




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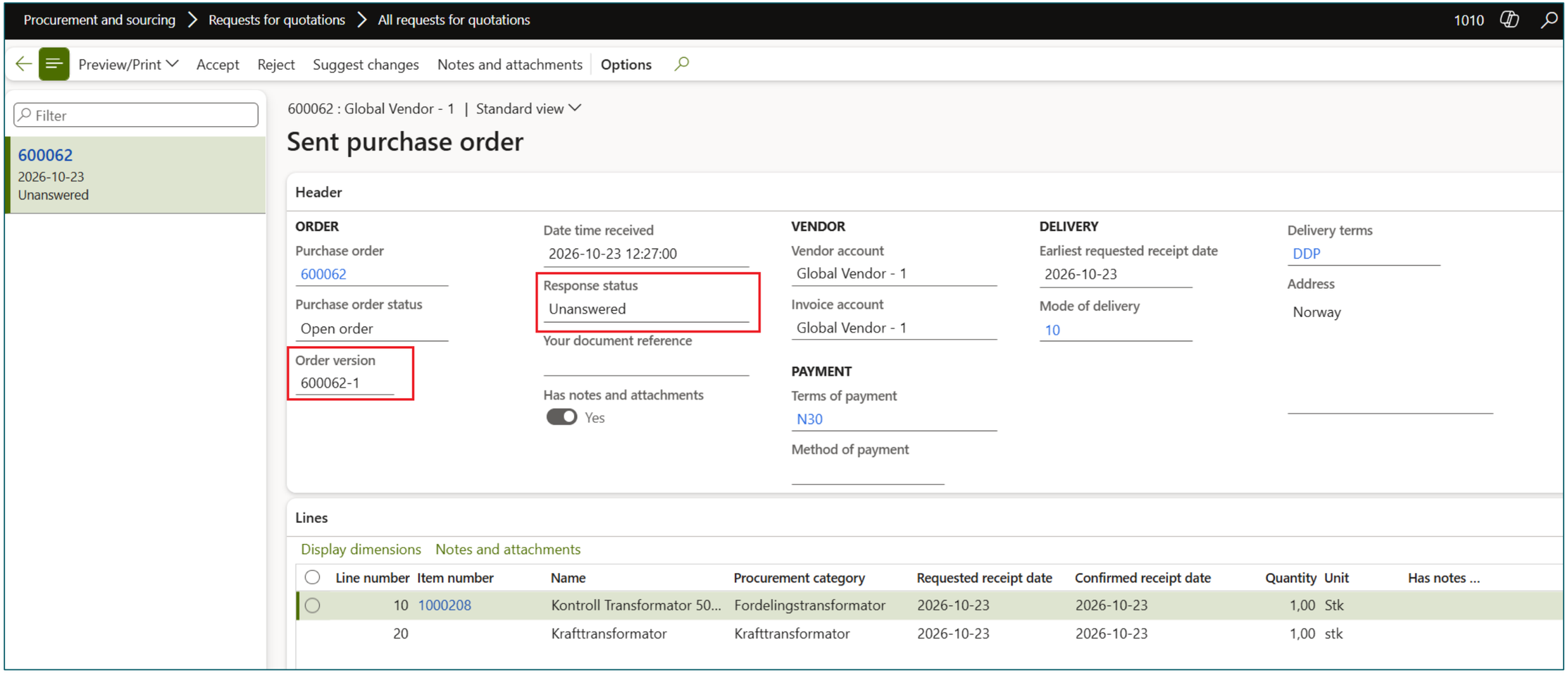
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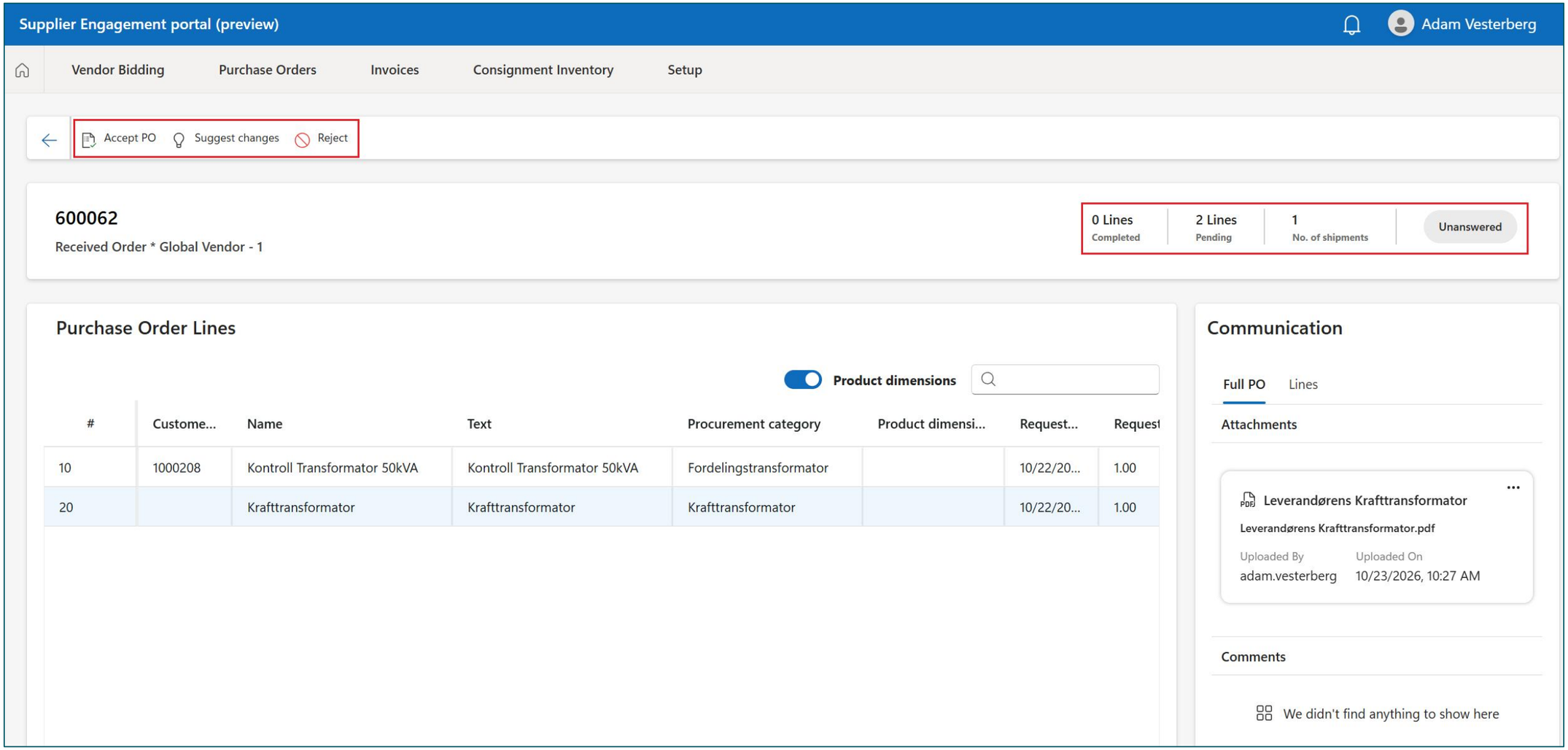


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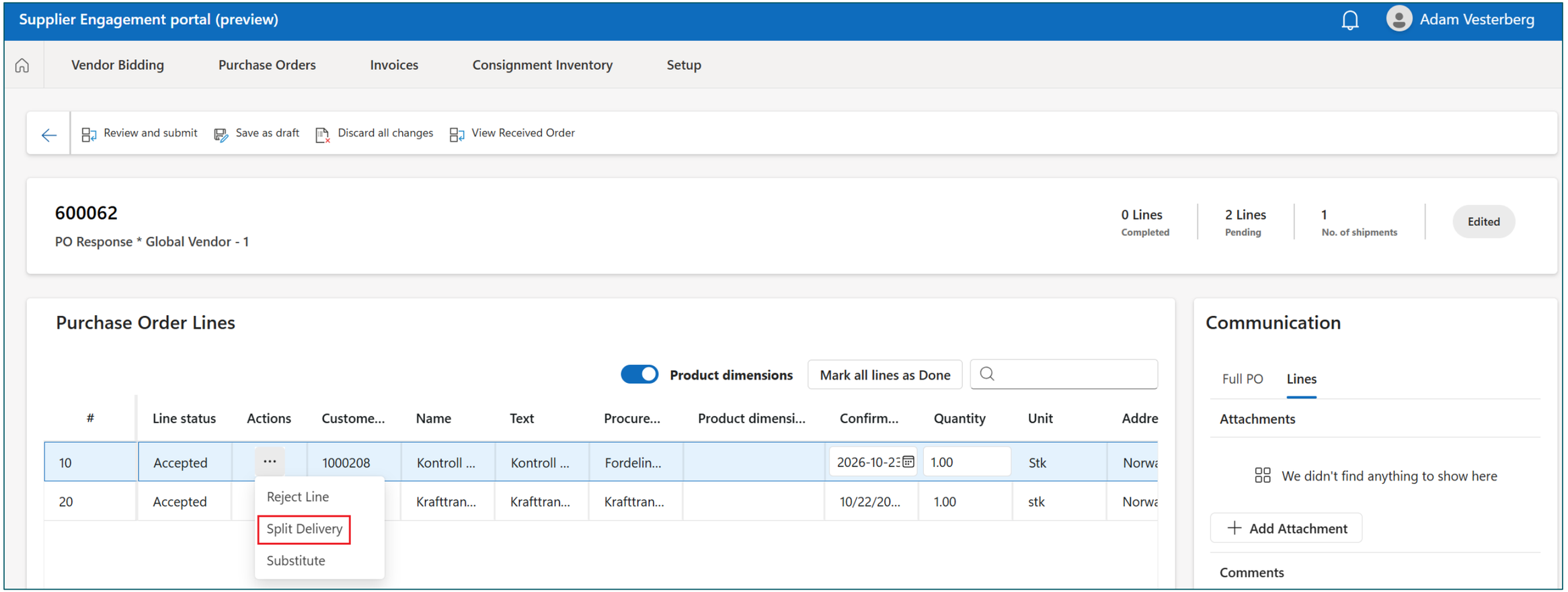
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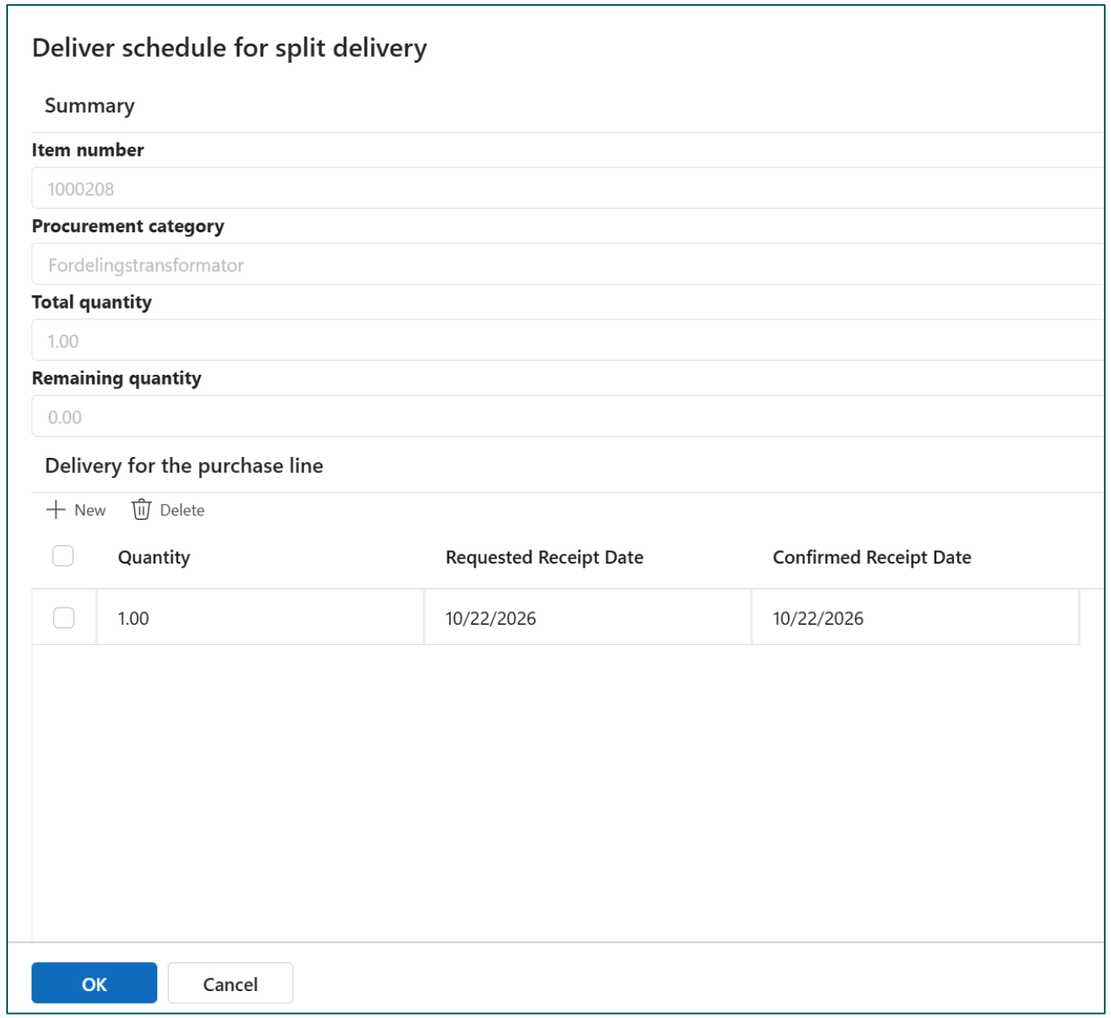
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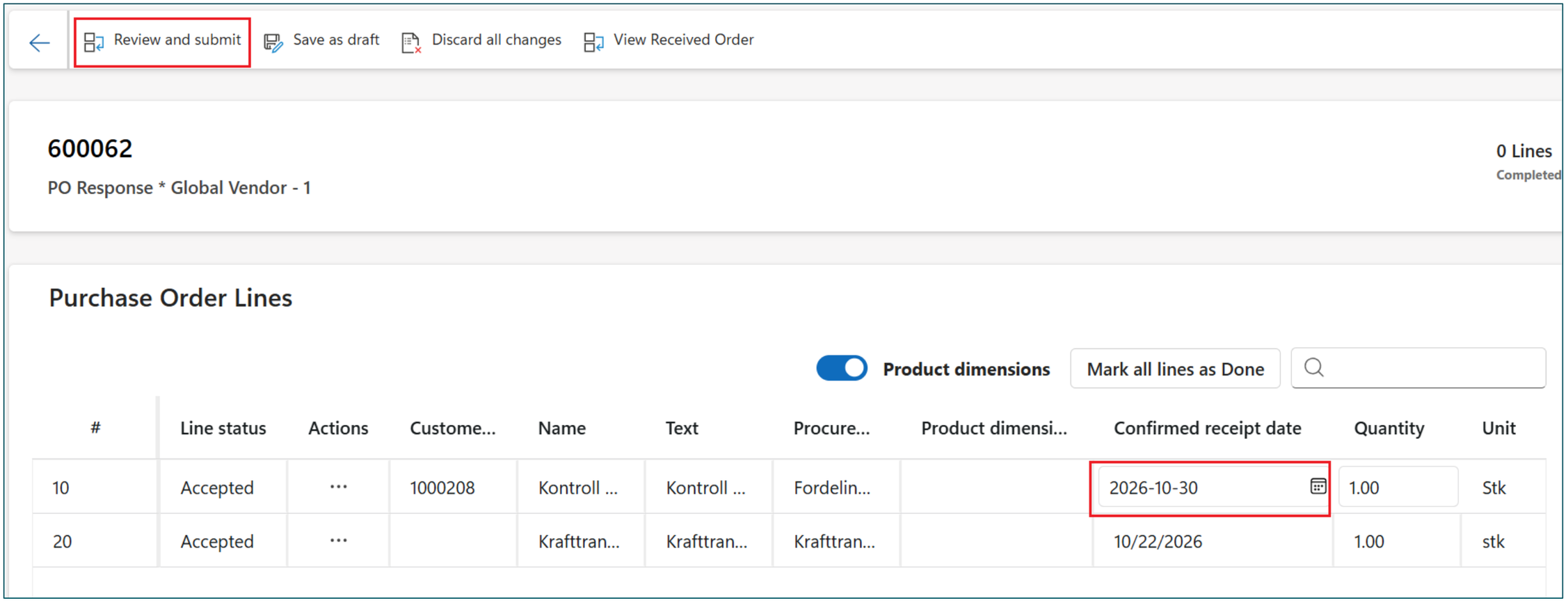
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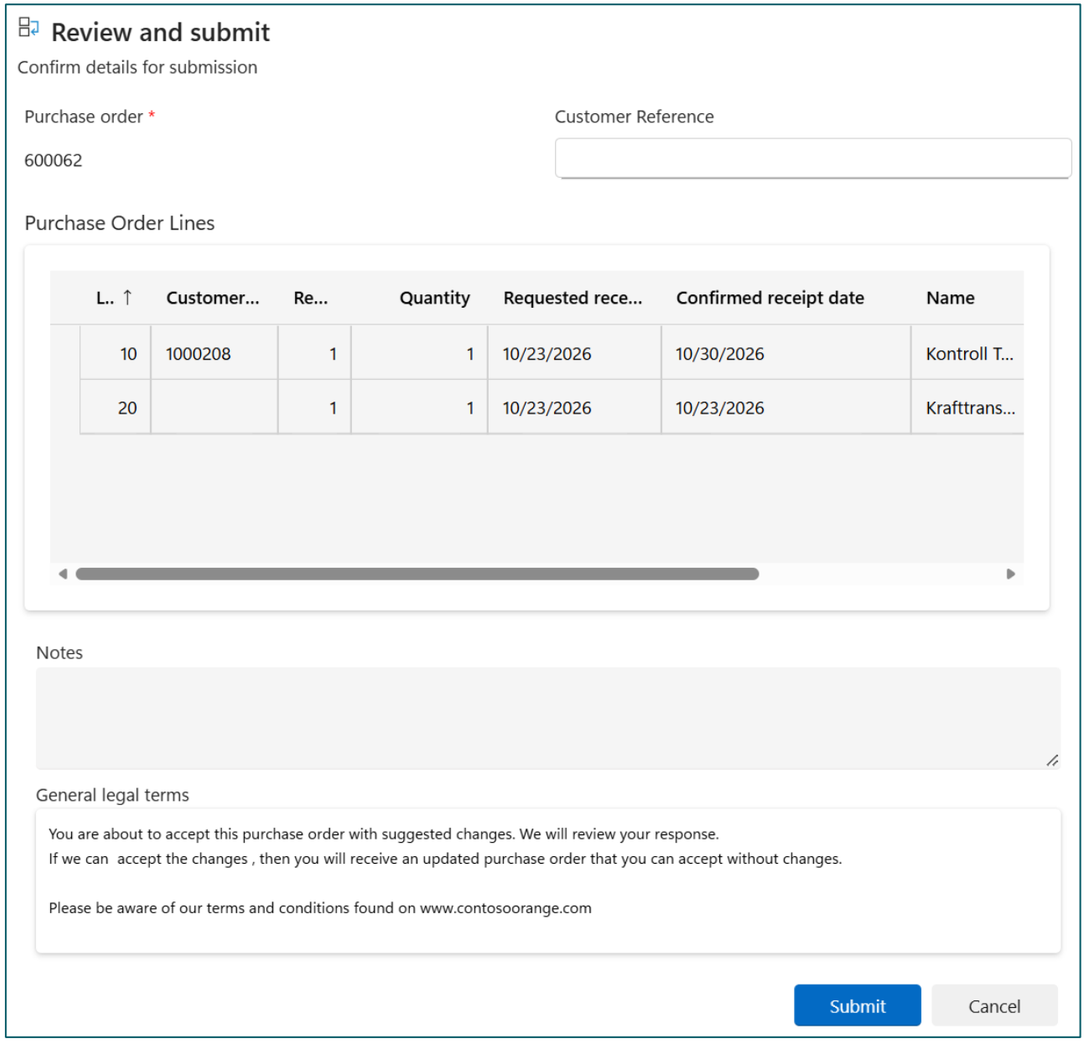
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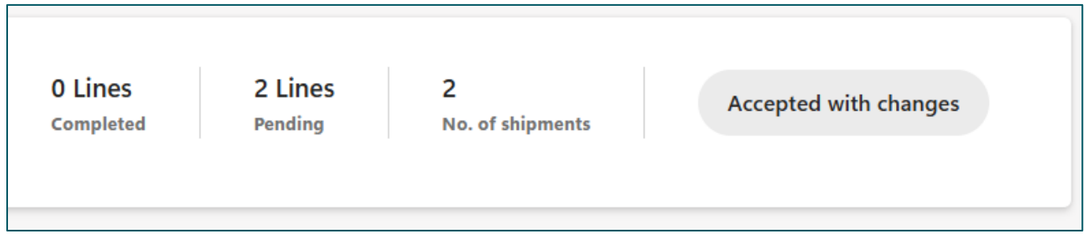


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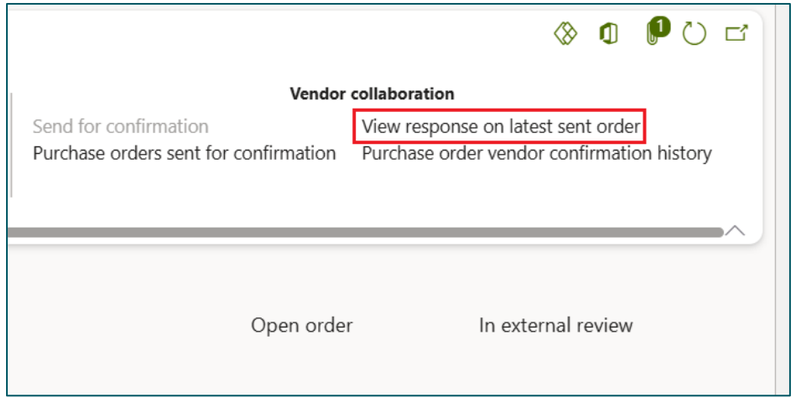
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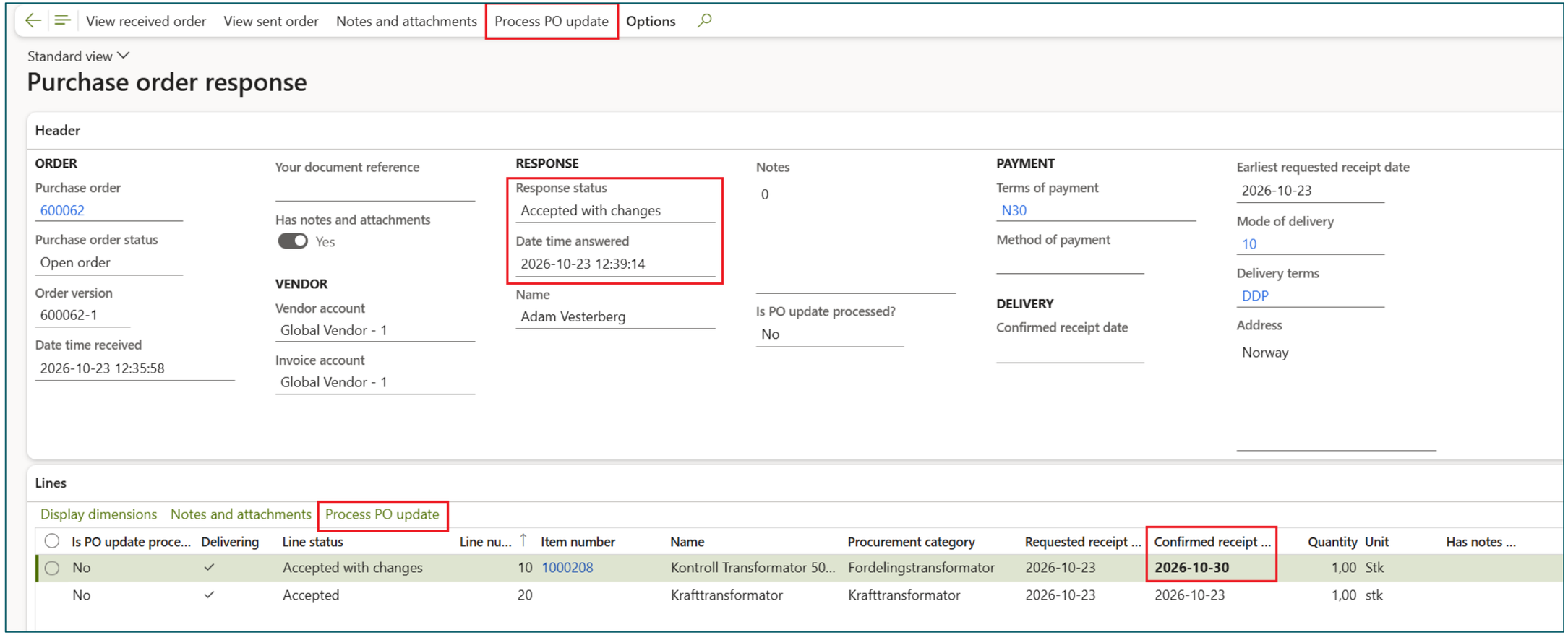
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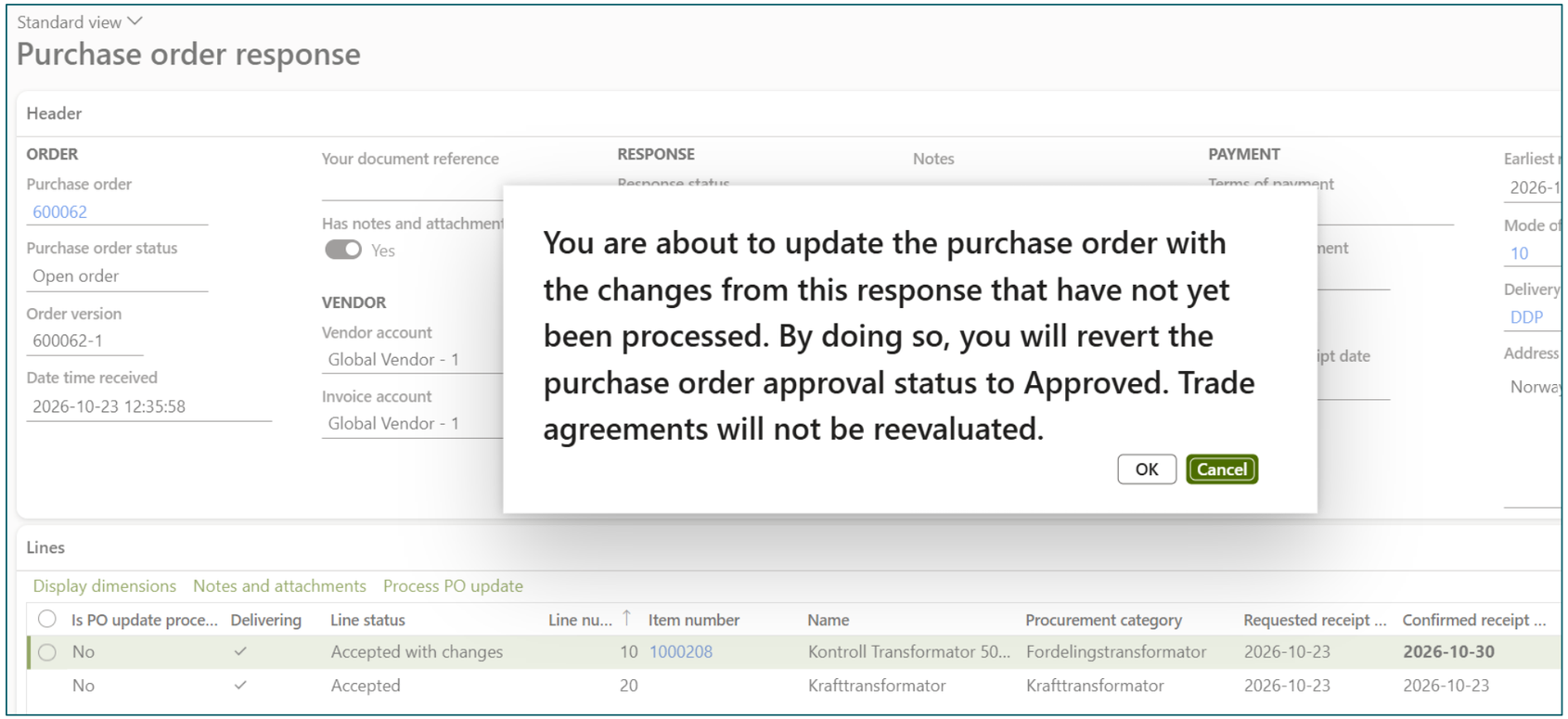


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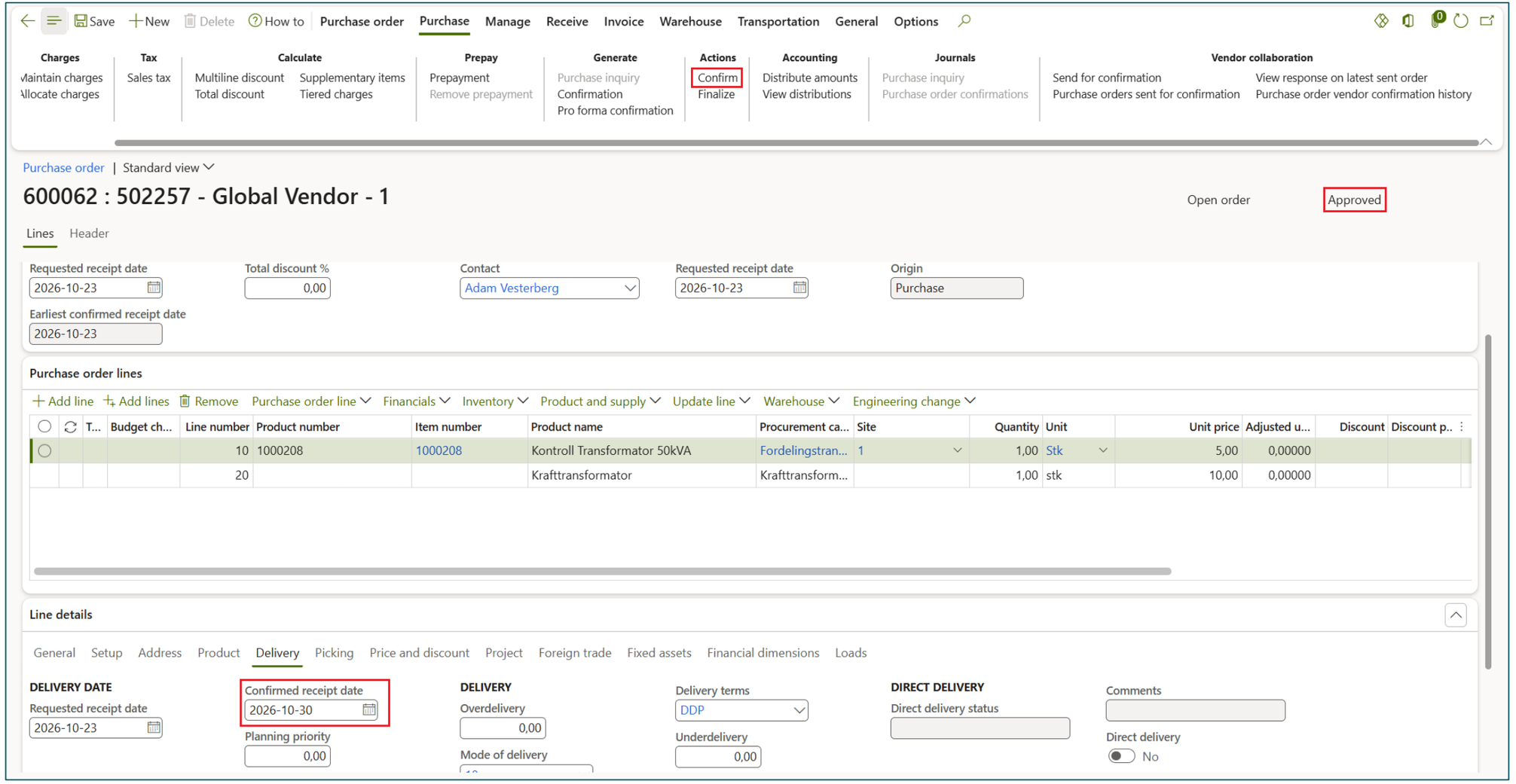


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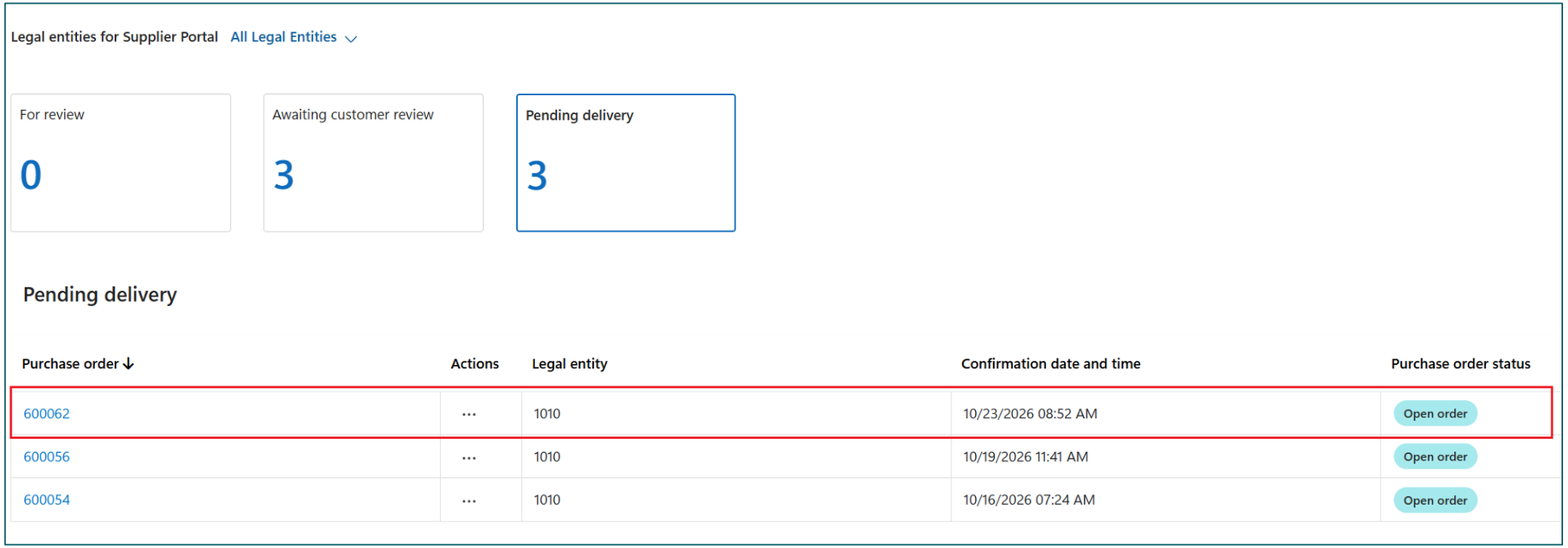


RFQ accepted - PO handling between D365FO and SP



RFQ accepted - PO handling between D365FO and SP

Open order Confirmed



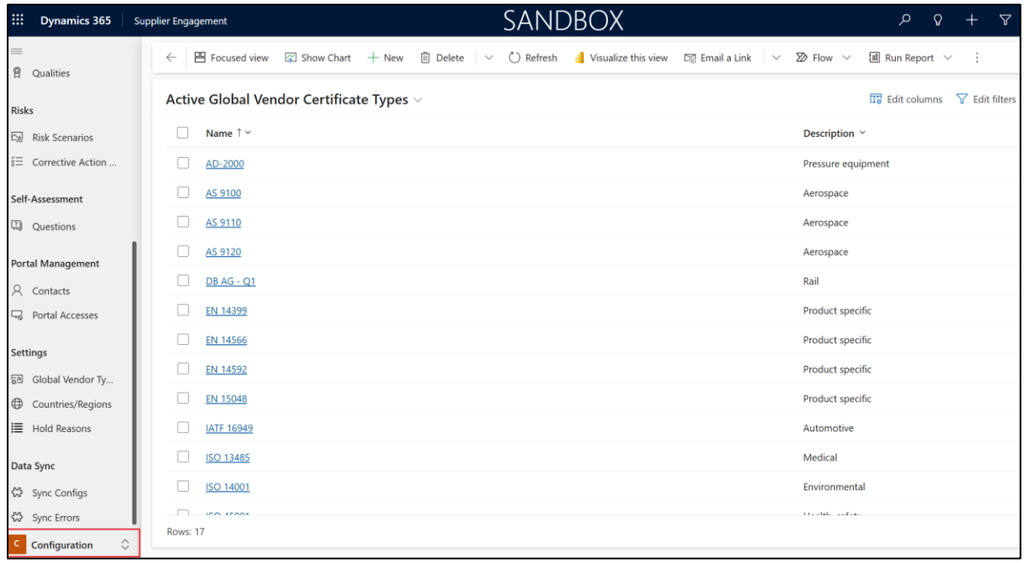
Oppsett og konfigurasjon



Setup & Configuration (App , Dataverse , Power Pages)

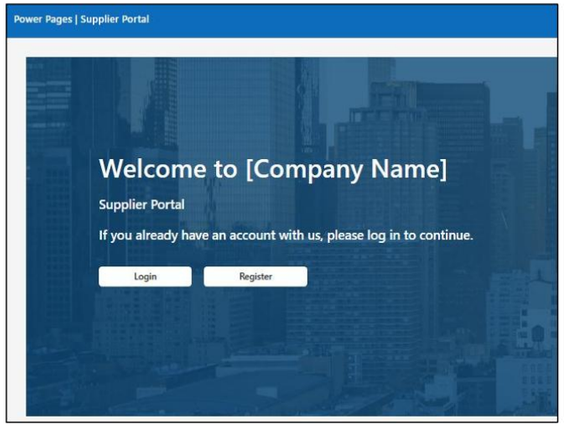
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Customize the Supplier Portal

By default, the Supplier portal home page contains placeholder elements for the company name and company logo. These elements can be customized to reflect your organization's branding.



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Setup & Configuration (D365FO , Feature M , Workflow)

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Feature management
Do not enable new features automatically

New 11

New | Not enabled | Scheduled | All

Filter

Name	Status	Enable date	Added	Feature state	Module
(Preview) Supplier Engagement	✓	16.06.2026	04.05.2026	Preview	Procurement and sourcing

System administration > Workflow > User workflows

New | Delete | Workflow | Options

User workflows

Standard view

Filter

Status	Default	ID	Name	Association	Type	Instances	Active version
	✓	000201	Vendor user request (new user or modify user)	Organizat...	SysUserRequestAddUserT...	0	1.1.1.0

Q/A & Feedback

